

Variance % Color Coding	High Risk	Risk	Fair	Good	New
Heads	Values	Projection	Last Year	Variance	Variance %
Sales	14,049.22	87,105.16	34,077.67	53,027.49	155.61%
Gross Profit	1,123.94	6,968.41	2,726.21	4,242.20	155.61%
Direct Expenses	1.25	1.25	-93.95	95.19	-101.33%
Employee Cost	242.65	242.65	543.17	-300.52	-55.33%
Power Cost	0.00	0.00	4.31	-4.31	-100.00%
Advertisement	0.00	0.00	551.90	-551.90	-100.00%
Rent	878.79	878.79	43.56	835.23	1917.59%
Finance Cost	515.66	515.66	824.50	-308.84	-37.46%
Other Expenses	19.21	19.21	36.12	-16.92	-46.84%
Total Expenses	1,657.55	1,657.55	1,909.61	-252.07	-13.20%
Net Profit	-533.61	5,310.87	816.60	4,494.27	550.36%

Direct Expenses	Detail	Last Year	Current Period	Variance	Variance %
	MHUB Credit Card Commission Charges	0.00	0.01	0.01	0.00%
	S2HB Credit Card Commission Charges	0.00	0.01	0.01	0.00%
	SSSA Credit Card Commission Charges	0.00	0.01	0.01	0.00%
	WHUB Freight Outward	0.00	0.00	0.00	0.00%
	HO01 Credit Card Commission Charges	0.00	0.00	0.00	0.00%
	HO01 Discount Allowed	4.14	1.23	-2.91	-70.38%
	GHUB Credit Card Commission Charges	0.02	0.01	-0.02	-79.26%
	HO01 Discount Allowed Finance	-98.11	0.00	98.11	-100.00%
	Total	-93.95	1.25	95.19	-101.33%

info : Values in Lacs period from 1 May 2026 to 5 May 2026

	Detail	Last Year	Current Period	Variance	Variance %
Employee Cost	Staff Room Rent	6.82	6.91	0.09	1.32%
	HO Salary to Admin Staff	72.80	73.43	0.63	0.87%
	MSWH Incentive on Sales	0.00	0.00	0.00	0.00%
	Directors Salary	132.00	132.00	0.00	0.00%
	GHUB Incentive on Sales	0.00	0.00	0.00	0.00%
	WHUP Staff Room Rent	0.06	0.06	0.00	0.00%
	S2HB Salary to Admin Staff	0.00	1.13	1.13	0.00%
	SSSA Salary to Admin Staff	0.65	0.52	-0.12	-19.13%
	HO Water Expense	0.21	0.08	-0.14	-64.61%
	HO01 Incentive to Admin Staff	248.69	28.14	-220.55	-88.69%
	HO Staff Welfare Expense	2.47	0.16	-2.30	-93.43%
	HO Staff Medical Expense	3.66	0.23	-3.44	-93.80%
	HO Watch & Ward Expense	0.36	0.00	-0.36	-100.00%
	MHUB Watch & Ward Expense	0.23	0.00	-0.23	-100.00%
	S2HB Watch & Ward Expense	0.27	0.00	-0.27	-100.00%
	HO Batta & Commission	9.72	0.00	-9.72	-100.00%
	Incentive to Directors	47.51	0.00	-47.51	-100.00%
	WHUP Water Expense	0.09	0.00	-0.09	-100.00%
	WHUP Staff Welfare Expense	0.24	0.00	-0.24	-100.00%
	WHUB Staff Welfare Expense	0.07	0.00	-0.07	-100.00%
	MHUB Staff Welfare Expense	0.53	0.00	-0.53	-100.00%
	MHUB Water Expense	0.03	0.00	-0.03	-100.00%
	HO01 - ESI to Other Staff	0.51	0.00	-0.51	-100.00%
	SSSA ESI to Admin Staff	0.01	0.00	-0.01	-100.00%
	HO PF to Admin Staff	3.24	0.00	-3.24	-100.00%
	SSSA PF to Admin Staff	0.07	0.00	-0.07	-100.00%
Salary to Superannuation Staff	12.91	0.00	-12.91	-100.00%	
WHUB Water Expense	0.02	0.00	-0.02	-100.00%	
	Total	543.17	242.65	-300.52	-55.33%
Power Cost	Detail	Last Year	Current Period	Variance	Variance %
	HO Lighting	4.10	0.00	-4.10	-100.00%
	WHUB Lighting	0.16	0.00	-0.16	-100.00%
	HO Diesel Generator	0.05	0.00	-0.05	-100.00%
		Total	4.31	0.00	-4.31

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	Advertisement				
	Detail	Last Year	Current Period	Variance	Variance %
	Sales Promotion Expenses	0.00	0.00	0.00	0.00%
	Advertisement Budget Recovery From Suppliers	-59.19	0.00	59.19	-100.00%
	Advertisement Digital	107.64	0.00	-107.64	-100.00%
	Advertisement Branch Opening	28.34	0.00	-28.34	-100.00%
	Advertisement Anniversary	15.63	0.00	-15.63	-100.00%
	Advertisement Activity BTL	2.23	0.00	-2.23	-100.00%
	Advertisement Television	283.11	0.00	-283.11	-100.00%
	Advertisement Newspaper	128.53	0.00	-128.53	-100.00%
	Advertisement Campaign	3.90	0.00	-3.90	-100.00%
	Advertisement Event	36.68	0.00	-36.68	-100.00%
	Advertisement Outdoor Media	4.87	0.00	-4.87	-100.00%
	HO01 Advertisement Expenses	0.17	0.00	-0.17	-100.00%
	Total	551.90	0.00	-551.90	-100.00%
	Rent				
	Detail	Last Year	Current Period	Variance	Variance %
	SOUTH-03	0.11	87.10	86.99	80925.68%
	WEST-02	0.19	60.31	60.12	31683.45%
	CHENNAI-01	1.07	133.35	132.28	12308.29%
	TIRUPATI-01	1.50	83.63	82.13	5475.52%
	WEST-01	1.40	76.70	75.29	5363.31%
	CHENNAI-02	4.32	85.43	81.11	1878.57%
	SOUTH-01	3.72	51.61	47.89	1288.62%
	TRICHY-01	5.00	64.49	59.49	1190.76%
	NORTH ARCOT	2.83	34.81	31.98	1130.14%
	VIJAYAWADA-01	10.50	112.06	101.56	967.27%
	HO01	12.92	13.98	1.06	8.17%
	SOUTH ARCOT	0.00	33.59	33.59	0.00%
	KL-SOUTH	0.00	17.78	17.78	0.00%
	KL-NORTH	0.00	23.96	23.96	0.00%
	Total	43.56	878.79	835.23	1917.59%

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	Finance Cost				
	Detail	Last Year	Current Period	Variance	Variance %
	Bank Interest Against CC	228.51	336.80	108.29	47.39%
	Bank Loan Processing charges	11.13	9.67	-1.46	-13.11%
	Bank interest for Term Loan a/c	139.83	111.30	-28.53	-20.40%
	Interest on Car & Property Loan	15.28	10.91	-4.38	-28.63%
	Bank Interest Working Capital	83.97	46.87	-37.09	-44.17%
	CD Recovery From Suppliers	-0.68	0.00	0.68	-100.00%
	Interest on Lease Liabilities	330.11	0.00	-330.11	-100.00%
	Guarantee Expenses	16.60	0.00	-16.60	-100.00%
	Bank Charges	-0.24	0.11	0.35	-144.28%
	Total	824.50	515.66	-308.84	-37.46%
	Other Expenses				
	Detail	Last Year	Current Period	Variance	Variance %
	TRAVELLING EXPENSES	6.12	5.88	-0.24	-3.87%
	ADMINISTRATION EXPENSES	22.29	12.58	-9.71	-43.55%
	TELEPHONE EXPENSES	2.18	0.42	-1.76	-80.67%
	MISCELLANEOUS EXPENSES	2.65	0.32	-2.33	-87.99%
	DIESEL & PETROL	0.38	0.00	-0.38	-100.00%
	VEHICLE SPARES & SERVICE	2.44	0.00	-2.44	-100.00%
	COMPUTER EXPENSES	0.17	0.00	-0.17	-100.00%
	POSTAGE & TELEGRAMS	-0.19	0.00	0.19	-100.00%
	PRINTING & STATIONARY	0.08	0.00	-0.08	-100.00%
	Total	36.12	19.21	-16.92	-46.84%