

| Variance % Color Coding | High Risk     | Risk          | Fair            | Good             | New            |
|-------------------------|---------------|---------------|-----------------|------------------|----------------|
| Heads                   | Values        | Projection    | Last Year       | Variance         | Variance %     |
| Sales                   | 11,254.25     | 116,293.93    | 34,077.67       | 82,216.26        | 241.26%        |
| Gross Profit            | 900.34        | 9,303.51      | 2,726.21        | 6,577.30         | 241.26%        |
| Direct Expenses         | 0.00          | 0.00          | -93.95          | 93.95            | -100.00%       |
| Employee Cost           | 228.59        | 228.59        | 543.17          | -314.58          | -57.92%        |
| Power Cost              | 0.00          | 0.00          | 4.31            | -4.31            | -100.00%       |
| Advertisement           | 0.00          | 0.00          | 551.90          | -551.90          | -100.00%       |
| Rent                    | 0.00          | 0.00          | 43.56           | -43.56           | -100.00%       |
| Finance Cost            | 381.51        | 381.51        | 824.50          | -442.99          | -53.73%        |
| Other Expenses          | 5.37          | 5.37          | 36.12           | -30.75           | -85.13%        |
| <b>Total Expenses</b>   | <b>615.47</b> | <b>615.47</b> | <b>1,909.61</b> | <b>-1,294.14</b> | <b>-67.77%</b> |
| Net Profit              | 284.87        | 8,688.04      | 816.60          | 7,871.44         | 963.93%        |

| Direct Expenses | Detail                              | Last Year     | Current Period | Variance     | Variance %      |
|-----------------|-------------------------------------|---------------|----------------|--------------|-----------------|
|                 | MHUB Credit Card Commission Charges | 0.00          | 0.00           | 0.00         | 0.00%           |
|                 | WHUB Freight Outward                | 0.00          | 0.00           | 0.00         | 0.00%           |
|                 | HO01 Credit Card Commission Charges | 0.00          | 0.00           | 0.00         | 0.00%           |
|                 | HO01 Discount Allowed               | 4.14          | 0.00           | -4.14        | -100.00%        |
|                 | GHUB Credit Card Commission Charges | 0.02          | 0.00           | -0.02        | -100.00%        |
|                 | HO01 Discount Allowed Finance       | -98.11        | 0.00           | 98.11        | -100.00%        |
|                 | <b>Total</b>                        | <b>-93.95</b> | <b>0.00</b>    | <b>93.95</b> | <b>-100.00%</b> |

info : Values in Lacs period from 1 May 2026 to 3 May 2026

|               | Detail                         | Last Year     | Current Period | Variance       | Variance %      |
|---------------|--------------------------------|---------------|----------------|----------------|-----------------|
| Employee Cost | HO Salary to Admin Staff       | 72.80         | 73.43          | 0.63           | 0.87%           |
|               | Directors Salary               | 132.00        | 132.00         | 0.00           | 0.00%           |
|               | GHUB Incentive on Sales        | 0.00          | 0.00           | 0.00           | 0.00%           |
|               | MSWH Incentive on Sales        | 0.00          | 0.00           | 0.00           | 0.00%           |
|               | S2HB Salary to Admin Staff     | 0.00          | 1.13           | 1.13           | 0.00%           |
|               | SSSA Salary to Admin Staff     | 0.65          | 0.52           | -0.12          | -19.13%         |
|               | HO Water Expense               | 0.21          | 0.04           | -0.18          | -83.24%         |
|               | HO01 Incentive to Admin Staff  | 248.69        | 21.14          | -227.55        | -91.50%         |
|               | HO Staff Medical Expense       | 3.66          | 0.23           | -3.44          | -93.80%         |
|               | HO Staff Welfare Expense       | 2.47          | 0.10           | -2.36          | -95.78%         |
|               | HO Watch & Ward Expense        | 0.36          | 0.00           | -0.36          | -100.00%        |
|               | MHUB Watch & Ward Expense      | 0.23          | 0.00           | -0.23          | -100.00%        |
|               | S2HB Watch & Ward Expense      | 0.27          | 0.00           | -0.27          | -100.00%        |
|               | Staff Room Rent                | 6.82          | 0.00           | -6.82          | -100.00%        |
|               | HO Batta & Commission          | 9.72          | 0.00           | -9.72          | -100.00%        |
|               | Incentive to Directors         | 47.51         | 0.00           | -47.51         | -100.00%        |
|               | WHUP Water Expense             | 0.09          | 0.00           | -0.09          | -100.00%        |
|               | WHUP Staff Welfare Expense     | 0.24          | 0.00           | -0.24          | -100.00%        |
|               | WHUB Staff Welfare Expense     | 0.07          | 0.00           | -0.07          | -100.00%        |
|               | MHUB Staff Welfare Expense     | 0.53          | 0.00           | -0.53          | -100.00%        |
|               | MHUB Water Expense             | 0.03          | 0.00           | -0.03          | -100.00%        |
|               | WHUP Staff Room Rent           | 0.06          | 0.00           | -0.06          | -100.00%        |
|               | HO01 - ESI to Other Staff      | 0.51          | 0.00           | -0.51          | -100.00%        |
|               | SSSA ESI to Admin Staff        | 0.01          | 0.00           | -0.01          | -100.00%        |
|               | HO PF to Admin Staff           | 3.24          | 0.00           | -3.24          | -100.00%        |
|               | SSSA PF to Admin Staff         | 0.07          | 0.00           | -0.07          | -100.00%        |
|               | Salary to Superannuation Staff | 12.91         | 0.00           | -12.91         | -100.00%        |
|               | WHUB Water Expense             | 0.02          | 0.00           | -0.02          | -100.00%        |
| <b>Total</b>  |                                | <b>543.17</b> | <b>228.59</b>  | <b>-314.58</b> | <b>-57.92%</b>  |
| Power Cost    | Detail                         | Last Year     | Current Period | Variance       | Variance %      |
|               | HO Lighting                    | 4.10          | 0.00           | -4.10          | -100.00%        |
|               | WHUB Lighting                  | 0.16          | 0.00           | -0.16          | -100.00%        |
|               | HO Diesel Generator            | 0.05          | 0.00           | -0.05          | -100.00%        |
|               | <b>Total</b>                   | <b>4.31</b>   | <b>0.00</b>    | <b>-4.31</b>   | <b>-100.00%</b> |

info : Values in Lacs period from 1 May 2026 to 3 May 2026

|  | Advertisement                                |               |                |                |                 |
|--|--|---------------|----------------|----------------|-----------------|
|  | Detail                                       | Last Year     | Current Period | Variance       | Variance %      |
|  | Sales Promotion Expenses                     | 0.00          | 0.00           | 0.00           | 0.00%           |
|  | Advertisement Activity BTL                   | 2.23          | 0.00           | -2.23          | -100.00%        |
|  | Advertisement Television                     | 283.11        | 0.00           | -283.11        | -100.00%        |
|  | Advertisement Newspaper                      | 128.53        | 0.00           | -128.53        | -100.00%        |
|  | Advertisement Anniversary                    | 15.63         | 0.00           | -15.63         | -100.00%        |
|  | Advertisement Branch Opening                 | 28.34         | 0.00           | -28.34         | -100.00%        |
|  | Advertisement Budget Recovery From Suppliers | -59.19        | 0.00           | 59.19          | -100.00%        |
|  | Advertisement Campaign                       | 3.90          | 0.00           | -3.90          | -100.00%        |
|  | Advertisement Digital                        | 107.64        | 0.00           | -107.64        | -100.00%        |
|  | Advertisement Event                          | 36.68         | 0.00           | -36.68         | -100.00%        |
|  | Advertisement Outdoor Media                  | 4.87          | 0.00           | -4.87          | -100.00%        |
|  | HO01 Advertisement Expenses                  | 0.17          | 0.00           | -0.17          | -100.00%        |
|  | <b>Total</b>                                 | <b>551.90</b> | <b>0.00</b>    | <b>-551.90</b> | <b>-100.00%</b> |
|  | Rent   |               |                |                |                 |
|  | Detail                                       | Last Year     | Current Period | Variance       | Variance %      |
|  | SOUTH ARCOT                                  | 0.00          | 0.00           | 0.00           | 0.00%           |
|  | KL-SOUTH                                     | 0.00          | 0.00           | 0.00           | 0.00%           |
|  | CHENNAI-01                                   | 1.07          | 0.00           | -1.07          | -100.00%        |
|  | CHENNAI-02                                   | 4.32          | 0.00           | -4.32          | -100.00%        |
|  | SOUTH-03                                     | 0.11          | 0.00           | -0.11          | -100.00%        |
|  | NORTH ARCOT                                  | 2.83          | 0.00           | -2.83          | -100.00%        |
|  | SOUTH-01                                     | 3.72          | 0.00           | -3.72          | -100.00%        |
|  | TRICHY-01                                    | 5.00          | 0.00           | -5.00          | -100.00%        |
|  | WEST-02                                      | 0.19          | 0.00           | -0.19          | -100.00%        |
|  | WEST-01                                      | 1.40          | 0.00           | -1.40          | -100.00%        |
|  | VIJAYAWADA-01                                | 10.50         | 0.00           | -10.50         | -100.00%        |
|  | HO01   | 12.92         | 0.00           | -12.92         | -100.00%        |
|  | TIRUPATI-01                                  | 1.50          | 0.00           | -1.50          | -100.00%        |
|  | <b>Total</b>                                 | <b>43.56</b>  | <b>0.00</b>    | <b>-43.56</b>  | <b>-100.00%</b> |
|  | Finance Cost                                 |               |                |                |                 |
|  | Detail                                       | Last Year     | Current Period | Variance       | Variance %      |
|  | Bank Interest Against CC                     | 228.51        | 335.00         | 106.49         | 46.60%          |
|  | Bank Interest Working Capital                | 83.97         | 35.00          | -48.97         | -58.32%         |
|  | Bank interest for Term Loan a/c              | 139.83        | 11.51          | -128.32        | -91.77%         |
|  | CD Recovery From Suppliers                   | -0.68         | 0.00           | 0.68           | -100.00%        |
|  | Interest on Car & Property Loan              | 15.28         | 0.00           | -15.28         | -100.00%        |
|  | Interest on Lease Liabilities                | 330.11        | 0.00           | -330.11        | -100.00%        |
|  | Guarantee Expenses                           | 16.60         | 0.00           | -16.60         | -100.00%        |
|  | Bank Loan Processing charges                 | 11.13         | 0.00           | -11.13         | -100.00%        |
|  | Bank Charges                                 | -0.24         | 0.00           | 0.24           | -100.01%        |
|  | <b>Total</b>                                 | <b>824.50</b> | <b>381.51</b>  | <b>-442.99</b> | <b>-53.73%</b>  |

info : Values in Lacs period from 1 May 2026 to 3 May 2026

| Other Expenses | Detail                   | Last Year   | Current Period | Variance       | Variance % |
|----------------|--------------------------|-------------|----------------|----------------|------------|
|                | ADMINISTRATION EXPENSES  | 22.29       | 4.66           | -17.63         | -79.10%    |
|                | TRAVELLING EXPENSES      | 6.12        | 0.70           | -5.42          | -88.50%    |
|                | MISCELLANEOUS EXPENSES   | 2.65        | 0.01           | -2.64          | -99.72%    |
|                | TELEPHONE EXPENSES       | 2.18        | 0.00           | -2.18          | -100.00%   |
|                | DIESEL & PETROL          | 0.38        | 0.00           | -0.38          | -100.00%   |
|                | VEHICLE SPARES & SERVICE | 2.44        | 0.00           | -2.44          | -100.00%   |
|                | COMPUTER EXPENSES        | 0.17        | 0.00           | -0.17          | -100.00%   |
|                | POSTAGE & TELEGRAMS      | -0.19       | 0.00           | 0.19           | -100.00%   |
|                | PRINTING & STATIONARY    | 0.08        | 0.00           | -0.08          | -100.00%   |
| <b>Total</b>   | <b>36.12</b>             | <b>5.37</b> | <b>-30.75</b>  | <b>-85.13%</b> |            |