

Variance % Color Coding	High Risk	Risk	Fair	Good	New
Heads	Values	Projection	Last Year	Variance	Variance %
Sales	8,962.60	138,920.27	34,077.67	104,842.61	307.66%
Gross Profit	717.01	11,113.62	2,726.21	8,387.41	307.66%
Direct Expenses	0.00	0.00	-93.95	93.95	-100.00%
Employee Cost	228.59	228.59	543.17	-314.58	-57.92%
Power Cost	0.00	0.00	4.31	-4.31	-100.00%
Advertisement	0.00	0.00	551.90	-551.90	-100.00%
Rent	0.00	0.00	43.56	-43.56	-100.00%
Finance Cost	381.51	381.51	824.50	-442.99	-53.73%
Other Expenses	5.37	5.37	36.12	-30.76	-85.14%
Total Expenses	615.47	615.47	1,909.61	-1,294.14	-67.77%
Net Profit	101.54	10,498.15	816.60	9,681.55	1185.59%

Direct Expenses	Detail	Last Year	Current Period	Variance	Variance %
	MHUB Credit Card Commission Charges	0.00	0.00	0.00	0.00%
	WHUB Freight Outward	0.00	0.00	0.00	0.00%
	HO01 Credit Card Commission Charges	0.00	0.00	0.00	0.00%
	HO01 Discount Allowed	4.14	0.00	-4.14	-100.00%
	GHUB Credit Card Commission Charges	0.02	0.00	-0.02	-100.00%
	HO01 Discount Allowed Finance	-98.11	0.00	98.11	-100.00%
	Total	-93.95	0.00	93.95	-100.00%

info : Values in Lacs period from 1 May 2026 to 2 May 2026

	Detail	Last Year	Current Period	Variance	Variance %
Employee Cost	HO Salary to Admin Staff	72.80	73.43	0.63	0.87%
	Directors Salary	132.00	132.00	0.00	0.00%
	GHUB Incentive on Sales	0.00	0.00	0.00	0.00%
	MSWH Incentive on Sales	0.00	0.00	0.00	0.00%
	S2HB Salary to Admin Staff	0.00	1.13	1.13	0.00%
	SSSA Salary to Admin Staff	0.65	0.52	-0.12	-19.13%
	HO Water Expense	0.21	0.04	-0.18	-83.24%
	HO01 Incentive to Admin Staff	248.69	21.14	-227.55	-91.50%
	HO Staff Medical Expense	3.66	0.23	-3.44	-93.80%
	HO Staff Welfare Expense	2.47	0.10	-2.36	-95.78%
	HO Watch & Ward Expense	0.36	0.00	-0.36	-100.00%
	MHUB Watch & Ward Expense	0.23	0.00	-0.23	-100.00%
	S2HB Watch & Ward Expense	0.27	0.00	-0.27	-100.00%
	Staff Room Rent	6.82	0.00	-6.82	-100.00%
	HO Batta & Commission	9.72	0.00	-9.72	-100.00%
	Incentive to Directors	47.51	0.00	-47.51	-100.00%
	WHUP Water Expense	0.09	0.00	-0.09	-100.00%
	WHUP Staff Welfare Expense	0.24	0.00	-0.24	-100.00%
	WHUB Staff Welfare Expense	0.07	0.00	-0.07	-100.00%
	MHUB Staff Welfare Expense	0.53	0.00	-0.53	-100.00%
	MHUB Water Expense	0.03	0.00	-0.03	-100.00%
	WHUP Staff Room Rent	0.06	0.00	-0.06	-100.00%
	HO01 - ESI to Other Staff	0.51	0.00	-0.51	-100.00%
	SSSA ESI to Admin Staff	0.01	0.00	-0.01	-100.00%
	HO PF to Admin Staff	3.24	0.00	-3.24	-100.00%
SSSA PF to Admin Staff	0.07	0.00	-0.07	-100.00%	
Salary to Superannuation Staff	12.91	0.00	-12.91	-100.00%	
WHUB Water Expense	0.02	0.00	-0.02	-100.00%	
	Total	543.17	228.59	-314.58	-57.92%
Power Cost	Detail	Last Year	Current Period	Variance	Variance %
	HO Lighting	4.10	0.00	-4.10	-100.00%
	WHUB Lighting	0.16	0.00	-0.16	-100.00%
	HO Diesel Generator	0.05	0.00	-0.05	-100.00%
		Total	4.31	0.00	-4.31

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	Detail	Last Year	Current Period	Variance	Variance %
Advertisement	Sales Promotion Expenses	0.00	0.00	0.00	0.00%
	Advertisement Budget Recovery From Suppliers	-59.19	0.00	59.19	-100.00%
	Advertisement Branch Opening	28.34	0.00	-28.34	-100.00%
	Advertisement Campaign	3.90	0.00	-3.90	-100.00%
	Advertisement Anniversary	15.63	0.00	-15.63	-100.00%
	Advertisement Event	36.68	0.00	-36.68	-100.00%
	Advertisement Activity BTL	2.23	0.00	-2.23	-100.00%
	Advertisement Digital	107.64	0.00	-107.64	-100.00%
	Advertisement Television	283.11	0.00	-283.11	-100.00%
	Advertisement Newspaper	128.53	0.00	-128.53	-100.00%
	Advertisement Outdoor Media	4.87	0.00	-4.87	-100.00%
	HO01 Advertisement Expenses	0.17	0.00	-0.17	-100.00%
	Total	551.90	0.00	-551.90	-100.00%
Rent	Detail	Last Year	Current Period	Variance	Variance %
	SOUTH ARCOT	0.00	0.00	0.00	0.00%
	KL-SOUTH	0.00	0.00	0.00	0.00%
	CHENNAI-01	1.07	0.00	-1.07	-100.00%
	CHENNAI-02	4.32	0.00	-4.32	-100.00%
	SOUTH-03	0.11	0.00	-0.11	-100.00%
	NORTH ARCOT	2.83	0.00	-2.83	-100.00%
	SOUTH-01	3.72	0.00	-3.72	-100.00%
	TRICHY-01	5.00	0.00	-5.00	-100.00%
	WEST-02	0.19	0.00	-0.19	-100.00%
	WEST-01	1.40	0.00	-1.40	-100.00%
	VIJAYAWADA-01	10.50	0.00	-10.50	-100.00%
	HO01	12.92	0.00	-12.92	-100.00%
	TIRUPATI-01	1.50	0.00	-1.50	-100.00%
Total	43.56	0.00	-43.56	-100.00%	
Finance Cost	Detail	Last Year	Current Period	Variance	Variance %
	Bank Interest Against CC	228.51	335.00	106.49	46.60%
	Bank Interest Working Capital	83.97	35.00	-48.97	-58.32%
	Bank interest for Term Loan a/c	139.83	11.51	-128.32	-91.77%
	CD Recovery From Suppliers	-0.68	0.00	0.68	-100.00%
	Interest on Car & Property Loan	15.28	0.00	-15.28	-100.00%
	Interest on Lease Liabilities	330.11	0.00	-330.11	-100.00%
	Guarantee Expenses	16.60	0.00	-16.60	-100.00%
	Bank Loan Processing charges	11.13	0.00	-11.13	-100.00%
	Bank Charges	-0.24	0.00	0.24	-100.01%
Total	824.50	381.51	-442.99	-53.73%	

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Other Expenses	Detail	Last Year	Current Period	Variance	Variance %
	ADMINISTRATION EXPENSES	22.29	4.66	-17.63	-79.10%
	TRAVELLING EXPENSES	6.12	0.70	-5.42	-88.50%
	MISCELLANEOUS EXPENSES	2.65	0.01	-2.64	-99.78%
	TELEPHONE EXPENSES	2.18	0.00	-2.18	-100.00%
	DIESEL & PETROL	0.38	0.00	-0.38	-100.00%
	VEHICLE SPARES & SERVICE	2.44	0.00	-2.44	-100.00%
	COMPUTER EXPENSES	0.17	0.00	-0.17	-100.00%
	POSTAGE & TELEGRAMS	-0.19	0.00	0.19	-100.00%
	PRINTING & STATIONARY	0.08	0.00	-0.08	-100.00%
Total	36.12	5.37	-30.76	-85.14%	