

Variance % Color Coding	High Risk	Risk	Fair	Good	New
Heads	Values	Projection	Last Year	Variance	Variance %
Sales	6,251.66	93,774.96	37,082.98	56,691.98	152.88%
Gross Profit	500.13	7,502.00	2,966.64	4,535.36	152.88%
Direct Expenses	0.00	0.00	-106.96	106.96	-100.00%
Employee Cost	233.30	233.30	489.29	-255.99	-52.32%
Power Cost	0.00	0.00	3.32	-3.32	-100.00%
Advertisement	-9.24	-9.24	417.78	-427.02	-102.21%
Rent	868.67	868.67	40.38	828.29	2051.37%
Finance Cost	537.65	537.65	610.67	-73.02	-11.96%
Other Expenses	4.76	4.76	33.43	-28.67	-85.76%
Total Expenses	1,635.14	1,635.14	1,487.90	147.24	9.90%
Net Profit	-1,135.00	5,866.86	1,478.74	4,388.12	296.75%

Direct Expenses	Detail	Last Year	Current Period	Variance	Variance %
	HO01 Credit Card Commission Charges	0.00	0.00	0.00	0.00%
	GHUB Credit Card Commission Charges	-0.02	0.00	0.02	-100.00%
	HO01 Discount Allowed	1.89	0.00	-1.89	-100.00%
	HO01 Discount Allowed Finance	-109.04	0.00	109.04	-100.00%
	MHUB Freight Outward	0.01	0.00	-0.01	-100.00%
	S3HB Freight Outward	0.02	0.00	-0.02	-100.00%
	MSWH Freight Outward	0.06	0.00	-0.06	-100.00%
	WHUB Freight Outward	0.11	0.00	-0.11	-100.00%
	Total	-106.96	0.00	106.96	-100.00%

info : Values in Lacs period from 1 Apr 2026 to 2 Apr 2026

	Detail	Last Year	Current Period	Variance	Variance %
Employee Cost	Staff Room Rent	2.30	6.91	4.61	200.36%
	HO Salary to Admin Staff	71.79	71.97	0.18	0.25%
	S2HB Salary to Admin Staff	0.00	1.07	1.07	0.00%
	Directors Salary	132.00	132.00	0.00	0.00%
	WHUP Staff Room Rent	0.06	0.06	0.00	0.00%
	MSWH Incentive on Sales	0.00	0.00	0.00	0.00%
	GHUB Incentive on Sales	0.00	0.00	0.00	0.00%
	SSSA Salary to Admin Staff	0.65	0.50	-0.14	-21.94%
	HO Water Expense	0.12	0.06	-0.06	-49.15%
	HO Staff Medical Expense	0.62	0.08	-0.54	-87.18%
	HO01 Incentive to Admin Staff	246.27	20.64	-225.64	-91.62%
	HO Staff Welfare Expense	2.29	0.02	-2.26	-98.95%
	Incentive to Directors	5.54	0.00	-5.54	-100.00%
	HO PF to Admin Staff	2.77	0.00	-2.77	-100.00%
	HO01 - ESI to Other Staff	0.49	0.00	-0.49	-100.00%
	SSSA PF to Admin Staff	0.09	0.00	-0.09	-100.00%
	SSSA ESI to Admin Staff	0.03	0.00	-0.03	-100.00%
	HO Watch & Ward Expense	0.35	0.00	-0.35	-100.00%
	Salary to Superannuation Staff	12.91	0.00	-12.91	-100.00%
	MHUB Watch & Ward Expense	0.23	0.00	-0.23	-100.00%
	S2HB Watch & Ward Expense	0.28	0.00	-0.28	-100.00%
	HO Batta & Commission	9.61	0.00	-9.61	-100.00%
	WHUP Staff Welfare Expense	0.23	0.00	-0.23	-100.00%
	WHUB Water Expense	0.02	0.00	-0.02	-100.00%
	MHUB Staff Welfare Expense	0.48	0.00	-0.48	-100.00%
WHUP Water Expense	0.09	0.00	-0.09	-100.00%	
WHUB Staff Welfare Expense	0.07	0.00	-0.07	-100.00%	
	Total	489.29	233.30	-255.99	-52.32%
Power Cost	Detail	Last Year	Current Period	Variance	Variance %
	HO Lighting	3.32	0.00	-3.32	-100.00%
	Total	3.32	0.00	-3.32	-100.00%

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	Detail	Last Year	Current Period	Variance	Variance %
Advertisement	Advertisement Budget Recovery From Suppliers	-80.01	-9.24	70.78	-88.46%
	Advertisement Digital	90.92	0.00	-90.92	-100.00%
	Advertisement Newspaper	76.90	0.00	-76.90	-100.00%
	Advertisement Campaign	26.33	0.00	-26.33	-100.00%
	Advertisement Television	290.35	0.00	-290.35	-100.00%
	Advertisement Event	5.08	0.00	-5.08	-100.00%
	Advertisement Activity BTL	3.77	0.00	-3.77	-100.00%
	Advertisement Anniversary	1.25	0.00	-1.25	-100.00%
	Advertisement Branch Opening	2.47	0.00	-2.47	-100.00%
	HO01 Advertisement Expenses	0.50	0.00	-0.50	-100.00%
	Advertisement Other Expenses	0.25	0.00	-0.25	-100.00%
	Total	417.78	-9.24	-427.02	-102.21%
Rent	VIJAYAWADA-01	0.50	110.56	110.06	22012.62%
	WEST-02	0.34	59.34	59.00	17364.71%
	SOUTH-03	0.59	86.05	85.46	14549.17%
	WEST-01	3.75	76.70	72.95	1947.61%
	CHENNAI-02	4.38	86.38	82.00	1873.42%
	SOUTH ARCOT	1.55	30.45	28.90	1864.67%
	TIRUPATI-01	4.73	83.63	78.91	1669.38%
	SOUTH-01	4.06	51.87	47.80	1176.39%
	KL-SOUTH	1.42	17.78	16.36	1152.69%
	NORTH ARCOT	2.83	33.87	31.04	1096.66%
	TRICHY-01	5.66	60.85	55.19	975.80%
	HO01	13.13	13.54	0.41	3.08%
	KL-NORTH	0.00	23.96	23.96	0.00%
	CHENNAI-01	-2.55	133.70	136.25	-5346.18%
	Total	40.38	868.67	828.29	2051.37%
Finance Cost	Bank interest for Term Loan a/c	15.57	96.13	80.57	517.62%
	Bank Interest Against CC	138.61	406.51	267.90	193.28%
	Bank Interest Working Capital	103.71	35.00	-68.71	-66.25%
	Bank Charges	1.75	0.00	-1.75	-99.96%
	Bank Loan Processing charges	11.13	0.00	-11.13	-100.00%
	CD Recovery From Suppliers	-2.51	0.00	2.51	-100.00%
	Interest on Car & Property Loan	15.65	0.00	-15.65	-100.00%
	Interest on Lease Liabilities	326.76	0.00	-326.76	-100.00%
	Total	610.67	537.65	-73.02	-11.96%

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Other Expenses	Detail	Last Year	Current Period	Variance	Variance %
	PRINTING & STATIONARY	0.07	0.10	0.03	44.24%
	TRAVELLING EXPENSES	10.10	2.91	-7.20	-71.24%
	ADMINISTRATION EXPENSES	16.83	1.75	-15.08	-89.59%
	MISCELLANEOUS EXPENSES	4.23	0.00	-4.22	-99.95%
	VEHICLE SPARES & SERVICE	0.01	0.00	-0.01	-100.00%
	COMPUTER EXPENSES	0.05	0.00	-0.05	-100.00%
	DIESEL & PETROL	0.10	0.00	-0.10	-100.00%
	TELEPHONE EXPENSES	1.96	0.00	-1.96	-100.00%
	POSTAGE & TELEGRAMS	0.08	0.00	-0.08	-100.00%
Total	33.43	4.76	-28.67	-85.76%	