

Variance % Color Coding		High Risk	Risk	Fair	Good	New
Heads	Values	Projection	Last Year	Variance	Variance %	
Sales	1,679.12	52,052.73	37,530.02	14,522.71	38.70%	
Gross Profit	134.33	4,164.22	3,002.40	1,161.82	38.70%	
Direct Expenses	0.04	0.04	-70.28	70.32	-100.06%	
Employee Cost	230.37	230.37	550.17	-319.80	-58.13%	
Power Cost	0.00	0.00	3.70	-3.70	-100.00%	
Advertisement	-8.02	-8.02	390.55	-398.58	-102.05%	
Rent	779.55	779.55	64.91	714.64	1100.98%	
Finance Cost	365.21	365.21	734.26	-369.06	-50.26%	
Other Expenses	11.22	11.22	122.56	-111.34	-90.84%	
Total Expenses	1,378.37	1,378.37	1,795.88	-417.51	-23.25%	
Net Profit	-1,244.04	2,785.85	1,206.52	1,579.33	130.90%	

Direct Expenses	Detail	Last Year	Current Period	Variance	Variance %
	HO01 Discount Allowed	3.86	0.04	-3.82	-98.94%
	SHUB Freight Outward	0.30	0.00	-0.30	-100.00%
	SSSA Credit Card Commission Charges	0.06	0.00	-0.06	-100.00%
	WHUP Freight Outward	0.56	0.00	-0.56	-100.00%
	S2HB Freight Outward	3.25	0.00	-3.25	-100.00%
	CHB2 Freight Outward	0.40	0.00	-0.40	-100.00%
	HO01 Discount Allowed Finance	-78.74	0.00	78.74	-100.00%
	S3HB Freight Outward	0.04	0.00	-0.04	-100.00%
	Total	-70.28	0.04	70.32	-100.06%

	Employee Cost				
	Detail	Last Year	Current Period	Variance	Variance %
	Staff Room Rent	2.28	6.89	4.61	202.06%
	HO Salary to Admin Staff	47.22	66.36	19.14	40.52%
	HO PF to Admin Staff	2.54	3.18	0.64	25.19%
	HO01 - ESI to Other Staff	0.40	0.49	0.09	21.90%
	SSSA Salary to Admin Staff	0.60	0.61	0.02	2.73%
	GHUB Incentive on Sales	0.00	0.00	0.00	0.00%
	MSWH Incentive on Sales	0.00	0.00	0.00	0.00%
	Directors Salary	132.00	132.00	0.00	0.00%
	MHUB Incentive on Sales	0.00	0.00	0.00	0.00%
	WHUP Staff Room Rent	0.06	0.06	0.00	0.00%
	HO Staff Medical Expense	0.08	0.08	0.00	-4.76%
	SSSA PF to Admin Staff	0.07	0.07	0.00	-5.20%
	SSSA ESI to Admin Staff	0.02	0.01	-0.01	-32.90%
	HO01 Incentive to Admin Staff	235.34	20.64	-214.71	-91.23%
	HO Staff Welfare Expense	8.33	0.00	-8.33	-99.99%
	WHUP Watch & Ward Expense	0.16	0.00	-0.16	-100.00%
	WHUP Water Expense	0.09	0.00	-0.09	-100.00%
	Salary to Superannuation Staff	12.45	0.00	-12.45	-100.00%
	WHUP ESI to Admin Staff	0.06	0.00	-0.06	-100.00%
	HO Watch & Ward Expense	0.34	0.00	-0.34	-100.00%
	SNHB Watch & Ward Expense	0.23	0.00	-0.23	-100.00%
	S3HB Incentive to Admin Staff	0.08	0.00	-0.08	-100.00%
	HO Batta & Commission	9.30	0.00	-9.30	-100.00%
	WHUP Staff Welfare Expense	0.53	0.00	-0.53	-100.00%
	WHUP Salary to Admin Staff	2.29	0.00	-2.29	-100.00%
	WHUP Incentive to Admin Staff	1.32	0.00	-1.32	-100.00%
	SSSA Batta & Commission	0.44	0.00	-0.44	-100.00%
	WHUB Water Expense	0.03	0.00	-0.03	-100.00%
	SSSA Incentive to Admin Staff	0.11	0.00	-0.11	-100.00%
	S3HB PF to Admin Staff	0.02	0.00	-0.02	-100.00%
	HO Water Expense	0.20	0.00	-0.20	-100.00%
	WHUP PF to Admin Staff	0.26	0.00	-0.26	-100.00%
	S3HB Salary to Admin Staff	0.29	0.00	-0.29	-100.00%
	Incentive to Directors	93.04	0.00	-93.04	-100.00%
	Total	550.17	230.37	-319.80	-58.13%
	Power Cost				
	Detail	Last Year	Current Period	Variance	Variance %
	HO Diesel Generator	0.07	0.00	-0.07	-100.00%
	HO Lighting	3.61	0.00	-3.61	-100.00%
	SNHB Lighting	0.03	0.00	-0.03	-100.00%
	Total	3.70	0.00	-3.70	-100.00%

Advertisement

Detail	Last Year	Current Period	Variance	Variance %
Advertisement Branch Opening	8.10	0.45	-7.65	-94.44%
Advertisement Budget Recovery From Suppliers	-162.49	-8.47	154.01	-94.78%
Advertisement Other Expenses	0.75	0.00	-0.75	-100.00%
Advertisement Outdoor Media	45.41	0.00	-45.41	-100.00%
Advertisement Campaign	26.71	0.00	-26.71	-100.00%
Advertisement Television	292.62	0.00	-292.62	-100.00%
Credit Card Commission	0.00	0.00	0.00	-100.00%
Advertisement Activity BTL	0.42	0.00	-0.42	-100.00%
Advertisement Newspaper	119.90	0.00	-119.90	-100.00%
Advertisement Anniversary	6.79	0.00	-6.79	-100.00%
Advertisement Event	10.72	0.00	-10.72	-100.00%
Advertisement Digital	39.70	0.00	-39.70	-100.00%
HO01 Advertisement Expenses	1.93	0.00	-1.93	-100.00%
Total	390.55	-8.02	-398.58	-102.05%

Rent

Detail	Last Year	Current Period	Variance	Variance %
VIJAYAWADA-01	1.00	106.67	105.67	10567.40%
WEST-02	1.74	57.38	55.64	3202.16%
SOUTH-03	2.40	78.49	76.09	3176.76%
CHENNAI-02	2.55	72.57	70.02	2743.10%
WEST-01	4.10	76.53	72.44	1768.45%
TIRUPATI-01	4.35	78.75	74.40	1710.38%
TRICHY-01	4.97	58.68	53.71	1080.50%
SOUTH-01	5.42	52.59	47.18	870.96%
CHENNAI-01	14.96	116.80	101.84	680.70%
NORTH ARCOT	4.58	32.87	28.29	617.60%
SOUTH ARCOT	5.27	28.20	22.94	435.63%
KL-SOUTH	0.00	7.10	7.10	0.00%
HO01	13.59	12.92	-0.67	-4.90%
Total	64.91	779.55	714.64	1100.98%

Finance Cost

Detail	Last Year	Current Period	Variance	Variance %
Bank Interest Against CC	248.75	350.00	101.25	40.71%
Bank interest for Term Loan a/c	125.80	15.21	-110.59	-87.91%
Bank Loan Processing charges	27.71	0.00	-27.71	-100.00%
Interest on Lease Liabilities	274.99	0.00	-274.99	-100.00%
Interest on Car & Property Loan	15.76	0.00	-15.76	-100.00%
Bank Charges	0.47	0.00	-0.47	-100.00%
CD Recovery From Suppliers	-51.76	0.00	51.76	-100.00%
Bank Interest Working Capital	92.54	0.00	-92.54	-100.00%
Total	734.26	365.21	-369.06	-50.26%

info : Values in Lacs period from 1 Oct 2025 to 1 Oct 2025

Other Expenses	Detail	Last Year	Current Period	Variance	Variance %
	MAINTENANCE & EXPENSES	5.18	0.70	-4.47	-86.40%
	ADMINISTRATION EXPENSES	90.10	10.00	-80.10	-88.90%
	TRAVELLING EXPENSES	14.02	0.50	-13.52	-96.41%
	MISCELLANEOUS EXPENSES	1.50	0.01	-1.49	-99.06%
	DIESEL & PETROL	0.40	0.00	-0.40	-100.00%
	TELEPHONE EXPENSES	1.83	0.00	-1.83	-100.00%
	INSURANCE	8.16	0.00	-8.16	-100.00%
	PRINTING & STATIONARY	0.37	0.00	-0.37	-100.00%
	POSTAGE & TELEGRAMS	0.04	0.00	-0.04	-100.00%
	VEHICLE SPARES & SERVICE	0.70	0.00	-0.70	-100.00%
	COMPUTER EXPENSES	0.26	0.00	-0.26	-100.00%
	Total	122.56	11.22	-111.34	-90.84%