

info : Values in Lacs period from 1 Sep 2025 to 1 Sep 2025

Variance % Color Coding	High Risk	Risk	Fair	Good	New
Heads	Values	Projection	Last Year	Variance	Variance %
Sales	828.84	24,865.21	25,419.48	-554.27	-2.18%
Gross Profit	66.31	1,989.22	2,033.56	-44.34	-2.18%
Direct Expenses	0.00	0.00	-49.91	49.91	-100.00%
Employee Cost	230.16	230.16	460.65	-230.49	-50.04%
Power Cost	0.00	0.00	5.63	-5.63	-100.00%
Advertisement	0.00	0.00	-45.86	45.86	-100.00%
Rent	769.73	769.73	613.46	156.27	25.47%
Finance Cost	493.67	493.67	353.40	140.27	39.69%
Other Expenses	13.86	13.86	102.10	-88.25	-86.43%
<b>Total Expenses</b>	<b>1,507.42</b>	<b>1,507.42</b>	<b>1,439.48</b>	<b>67.94</b>	<b>4.72%</b>
Net Profit	-1,441.11	481.80	594.08	-112.28	-18.90%

Direct Expenses	Detail	Last Year	Current Period	Variance	Variance %
	SSSA Credit Card Commission Charges	0.00	0.00	0.00	-100.00%
	HO01 Discount Allowed Finance	-56.38	0.00	56.38	-100.00%
	WHUP Freight Outward	0.94	0.00	-0.94	-100.00%
	S3HB Freight Outward	0.21	0.00	-0.21	-100.00%
	SHUB Freight Outward	0.14	0.00	-0.14	-100.00%
	CHB2 Freight Outward	0.09	0.00	-0.09	-100.00%
	MHUB Discount Allowed	1.55	0.00	-1.55	-100.00%
	HO01 Discount Allowed	3.53	0.00	-3.53	-100.00%
	<b>Total</b>	<b>-49.91</b>	<b>0.00</b>	<b>49.91</b>	<b>-100.00%</b>

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	Detail	Last Year	Current Period	Variance	Variance %
Employee Cost	Staff Room Rent	2.28	6.89	4.61	202.06%
	HO Salary to Admin Staff	46.66	66.13	19.47	41.73%
	HO PF to Admin Staff	2.50	3.15	0.66	26.25%
	HO01 - ESI to Other Staff	0.39	0.49	0.10	26.12%
	SSSA Salary to Admin Staff	0.60	0.65	0.05	7.55%
	Directors Salary	132.00	132.00	0.00	0.00%
	WHUP Staff Room Rent	0.06	0.06	0.00	0.00%
	MSWH Incentive on Sales	0.00	0.00	0.00	0.00%
	MHUB Incentive on Sales	0.00	0.00	0.00	0.00%
	HO PF to Sales Staff	0.00	0.00	0.00	0.00%
	SSSA PF to Admin Staff	0.07	0.07	0.00	-0.43%
	SSSA ESI to Admin Staff	0.02	0.01	-0.01	-27.81%
	HO01 Incentive to Admin Staff	146.88	20.64	-126.24	-85.95%
	HO Staff Medical Expense	1.58	0.08	-1.50	-94.94%
	S3HB PF to Admin Staff	0.02	0.00	-0.02	-100.00%
	WHUP PF to Admin Staff	0.26	0.00	-0.26	-100.00%
	WHUP ESI to Admin Staff	0.06	0.00	-0.06	-100.00%
	S3HB Salary to Admin Staff	0.29	0.00	-0.29	-100.00%
	WHUP Salary to Admin Staff	2.29	0.00	-2.29	-100.00%
	HO Watch & Ward Expense	0.34	0.00	-0.34	-100.00%
	HO Staff Welfare Expense	8.36	0.00	-8.36	-100.00%
	WHUP Watch & Ward Expense	0.16	0.00	-0.16	-100.00%
	SNHB Watch & Ward Expense	0.23	0.00	-0.23	-100.00%
	HO Batta & Commission	12.31	0.00	-12.31	-100.00%
	HO Water Expense	0.13	0.00	-0.13	-100.00%
	Incentive to Directors	89.57	0.00	-89.57	-100.00%
	Salary to Superannuation Staff	12.45	0.00	-12.45	-100.00%
	WHUP Staff Welfare Expense	0.42	0.00	-0.42	-100.00%
	WHUP Water Expense	0.09	0.00	-0.09	-100.00%
	WHUB Water Expense	0.02	0.00	-0.02	-100.00%
SSSA Batta & Commission	0.62	0.00	-0.62	-100.00%	
<b>Total</b>		<b>460.65</b>	<b>230.16</b>	<b>-230.49</b>	<b>-50.04%</b>
Power Cost	Detail	Last Year	Current Period	Variance	Variance %
	HO Lighting	4.71	0.00	-4.71	-100.00%
	CHB2 Lighting	0.54	0.00	-0.54	-100.00%
	WHUP Lighting	0.33	0.00	-0.33	-100.00%
	SNHB Lighting	0.06	0.00	-0.06	-100.00%
	<b>Total</b>	<b>5.63</b>	<b>0.00</b>	<b>-5.63</b>	<b>-100.00%</b>

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	Detail	Last Year	Current Period	Variance	Variance %
Advertisement	Advertisement Budget Recovery From Suppliers	-376.08	0.00	376.08	-100.00%
	SSSA Advertisement Expenses	4.56	0.00	-4.56	-100.00%
	Advertisement Branch Opening	3.66	0.00	-3.66	-100.00%
	Advertisement Event	23.52	0.00	-23.52	-100.00%
	Advertisement Campaign	40.08	0.00	-40.08	-100.00%
	Advertisement Television	163.95	0.00	-163.95	-100.00%
	Advertisement Newspaper	65.65	0.00	-65.65	-100.00%
	Advertisement Anniversary	10.47	0.00	-10.47	-100.00%
	Advertisement Digital	7.59	0.00	-7.59	-100.00%
	Advertisement Outdoor Media	10.74	0.00	-10.74	-100.00%
	<b>Total</b>	<b>-45.86</b>	<b>0.00</b>	<b>45.86</b>	<b>-100.00%</b>
Rent	VIJAYAWADA-01	35.70	106.67	70.97	198.81%
	TRICHY-01	40.44	58.33	17.89	44.23%
	TIRUPATI-01	59.76	78.25	18.48	30.92%
	WEST-02	45.28	57.29	12.01	26.52%
	SOUTH-03	65.10	77.22	12.12	18.62%
	WEST-01	62.71	74.32	11.61	18.51%
	SOUTH-01	41.16	48.21	7.05	17.12%
	CHENNAI-01	103.83	116.80	12.97	12.49%
	SOUTH ARCOT	25.72	28.20	2.48	9.64%
	NORTH ARCOT	31.32	32.73	1.41	4.50%
	CHENNAI-02	70.58	71.70	1.12	1.59%
	KL-SOUTH	0.00	7.10	7.10	0.00%
	HO01	31.86	12.92	-18.94	-59.45%
	<b>Total</b>	<b>613.46</b>	<b>769.73</b>	<b>156.27</b>	<b>25.47%</b>
Finance Cost	Bank Loan Processing charges	4.25	10.00	5.75	135.29%
	Bank Interest Against CC	181.10	330.00	148.90	82.22%
	Bank interest for Term Loan a/c	64.25	79.94	15.69	24.42%
	Bank Interest Working Capital	137.52	73.73	-63.79	-46.38%
	Bank Charges	0.30	0.00	-0.30	-100.00%
	CD Recovery From Suppliers	-49.51	0.00	49.51	-100.00%
	Interest on Car & Property Loan	16.47	0.00	-16.47	-100.00%
	Interest - other (FD)	-1.00	0.00	1.00	-100.00%
	<b>Total</b>	<b>353.40</b>	<b>493.67</b>	<b>140.27</b>	<b>39.69%</b>

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Other Expenses	Detail	Last Year	Current Period	Variance	Variance %
	ADMINISTRATION EXPENSES	77.11	12.37	-64.73	-83.95%
	TRAVELLING EXPENSES	5.08	0.78	-4.30	-84.67%
	MAINTENANCE & EXPENSES	7.16	0.70	-6.46	-90.16%
	DIESEL & PETROL	-0.37	0.00	0.37	-100.00%
	VEHICLE SPARES & SERVICE	0.07	0.00	-0.07	-100.00%
	COMPUTER EXPENSES	0.17	0.00	-0.17	-100.00%
	TELEPHONE EXPENSES	2.11	0.00	-2.11	-100.00%
	POSTAGE & TELEGRAMS	0.03	0.00	-0.03	-100.00%
	PRINTING & STATIONARY	0.24	0.00	-0.24	-100.00%
	INSURANCE	8.16	0.00	-8.16	-100.00%
	MISCELLANEOUS EXPENSES	2.34	0.00	-2.34	-100.00%
	<b>Total</b>	<b>102.10</b>	<b>13.86</b>	<b>-88.25</b>	<b>-86.43%</b>