



Follow-Up Lead Capturing Effectiveness as on 10/28/2025 10:00:01 AM

Follow-Up Leads Expected = 0.67 * Unique Invoiced Customers for the day
Leads Capture Efficiency (LCE) = Follow-Up Leads / Follow-Up Leads Expected ; Leads Conversion Rate (LCR) = (Follow-Up Leads Won) / (Follow-Up Leads)

SA01 12 x 48 LA	CUD1 22 x 31 LA		KLM1 10 x 65 LH		MKM1 3 x 88 LH		POY1 8 x 86 LH		POY2 5 x 74 LH	
SA02 7 x 60 LH	CDM1 11 x 31 LA	KKI2 16 x 65 LH	KML1 1 x 100 LH	NVL2 4 x 62 LH	PRT1 6 x 92 LH	STP1 1 x 100 LH	ULP1 1 x 100 LH	VCM1 7 x 93 LH		
SA03 5 x 65 LH	SJI1 NaN x NaN LL	SJI2 1 x 100 LH	TDM1 5 x 52 LH	TRK1 13 x 49 LA	TVM1 8 x 100 LH	TVM2 1 x 100 LH	VPM1 10 x 95 LH	VPM2 0 x 100 LH		

RegionSOUTH-01 MTD | LCE 14.22% | LCR 61.05% | LH

KVT1 13 x 57 LH	KVT1 4 x 66 LH	KYR1 3 x 73 LH	PKD1 25 x 40 LA	RND1 26 x 61 LH	SKD1 11 x 60 LH	SNL1 10 x 53 LH	STU2 11 x 91 LH	VKM1 14 x 65 LH
NGR1 10 x 64 LH	COL1 26 x 79 LH	KGL1 13 x 72 LH	KSM1 5 x 60 LH	MAR1 11 x 92 LH	MMT1 9 x 65 LH	NGR1 10 x 47 LA	TKY1 3 x 45 LA	
TKS1 12 x 77 LH	PDI1 4 x 59 LH	RPM1 8 x 82 LH	SDI1 7 x 69 LH	SGT1 7 x 74 LH	TKS1 12 x 65 LH	TKS2 21 x 84 LH		
TUT1 16 x 59 LH	ERL1 NaN x NaN LL	ERL2 18 x 70 LH	TCN1 11 x 60 LH	TUT1 14 x 55 LH	TUT2 15 x 49 LA	TYI1 13 x 72 LH	UDN1 44 x 65 LH	
TVL1 19 x 78 LH	ARM1 19 x 48 LA	ASM1 16 x 81 LH	TVL1 20 x 87 LH	TVL2 29 x 92 LH	VLY1 14 x 59 LH			
VNR1 17 x 36 LA	APK1 19 x 18 LL	APK2 41 x 39 LA	SVK1 4 x 53 LH	VNR1 28 x 39 LA	VNR2 10 x 38 LA			

RegionSOUTH-03 MTD | LCE 6.11% | LCR 55.83% | LH

DGL1 3 x 87 LH	DGL1 1 x 100 LH		DGL2 1 x 100 LH		MDU1 3 x 97 LH		MDU5 6 x 96 LH		MPA1 2 x 100 LH		NTM1 3 x 64 LH		PNI1 12 x 57 LH							
KKD2 2 x 86 LH	ATG1 1 x 100 LH		DKI1 2 x 75 LH		KKD2 10 x 100 LH		KKD3 1 x 100 LH		MNM1 0 x NaN LL		PNV1 1 x 67 LH		PVI1 7 x 84 LH		SGP1 1 x 100 LH		TDI1 2 x 80 LH		TPT1 1 x 75 LH	
KRR1 3 x 96 LH	KRR1 4 x 95 LH										ODM1 0 x 100 LH									
MDU2 12 x 42 LA	ADP1 0 x 100 LH		BNR1 9 x 50 LA		CBM1 3 x 63 LH		CMR1 13 x 86 LH		MDU2 6 x 68 LH		MDU3 2 x 100 LH		MDU4 4 x 56 LH		MDU6 49 x 27 LL		TEN1 3 x 93 LH		TEN2 3 x 64 LH	
SVG1 7 x 60 LH	BTU1 10 x 76 LH		KPT1 1 x 75 LH		KYK1 1 x 100 LH		MLR1 2 x 100 LH		NKI1 2 x 57 LH		PKM1 28 x 47 LA		SVG1 4 x 88 LH		TMM1 9 x 63 LH		USL1 11 x 48 LA			

RegionTIRUPATI-01 MTD | LCE 21.76% | LCR 78.45% | LH

ATP1 29 x 90 LH	ADI1 28 x 59 LH		ATP1 11 x 76 LH		DHN1 4 x 100 LH		GTL1 31 x 100 LH		HPR1 NaN x NaN LL		KNL1 61 x 99 HH		KNL2 13 x 89 LH		NDL1 14 x 82 LH		TPI1 113 x 98 HH							
KDA1 5 x 88 LH	BVL1 2 x 100 LH			KDA1 4 x 90 LH			KOU1 10 x 100 LH			MPL1 3 x 78 LH			PDT1 10 x 100 LH			PIL1 1 x 100 LH			RCY1 1 x 100 LH			RJP1 12 x 70 LH		
TPY1 26 x 69 LH	CTO1 6 x 76 LH		KHT1 26 x 83 LH		KVL1 16 x 49 LA		NLR1 18 x 78 LH		NYP1 34 x 60 LH		PGR1 23 x 85 LH		PMR1 42 x 96 LH		PUT1 17 x 64 LH		SPE1 17 x 78 LH		TPY1 43 x 35 LA		TPY2 29 x 56 LH		VKI1 54 x 94 AH	

RegionTRICHY-01 MTD | LCE 9.58% | LCR 81.04% | LH

KUM1 6 x 80 LH	KIK1 7 x 88 LH	KUM1 10 x 81 LH	NCK1 21 x 74 LH	NGT1 5 x 72 LH	TTP1 4 x 80 LH	TVR1 4 x 92 LH	TVR2 1 x 100 LH	
PBR1 8 x 75 LH	AYR1 15 x 98 LH	JKM1 1 x 100 LH	MSI1 1 x 83 LH	MVM1 13 x 75 LH	PBR1 6 x 89 LH	PBR2 10 x 61 LH	TYR1 9 x 66 LH	
TNJ1 14 x 82 LH	APM1 18 x 72 LH	MDI1 24 x 92 LH	NMM1 20 x 82 LH	ORU1 6 x 68 LH	PTK1 6 x 81 LH	TNJ1 11 x 79 LH	TNJ2 16 x 78 LH	



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TRY1 9 x 86 LH	KRN1 4 x 82 LH			PDK1 56 x 80 AH		TRY1 4 x 97 LH		TRY2 21 x 88 LH			TRY3 2 x 100 LH		TRY4 2 x 100 LH			
Region VIJAYAWADA-01 MTD LCE 34.30% LCR 88.05% LH																
BVR1 51 x 91 AH	AMP1 37 x 91 LH	BVR1 76 x 80 HH	DPE1 10 x 100 LH	ELU1 79 x 97 HH	JGG1 20 x 96 LH	KND1 74 x 99 HH	NPR1 1 x 100 LH	PAP1 63 x 88 HH	PPM1 141 x 99 HH	RMV1 59 x 98 AH	TDD1 25 x 91 LH	TNI1 2 x 100 LH	TNK1 22 x 96 LH			
GNT1 28 x 87 LH	BPP1 2 x 67 LH	CKT1 112 x 97 HH	CRL1 19 x 91 LH	GNT1 6 x 100 LH	GNT2 8 x 93 LH	KDR1 21 x 97 LH	NRT1 5 x 100 LH	OGL1 107 x 82 HH	PNR1 33 x 49 LA	PRL1 7 x 70 LH	RAL1 12 x 64 LH	VKN1 0 x NaN LL				
VJW1 21 x 81 LH	GDV1 20 x 100 LH	GVM1 17 x 52 LH	JPT1 29 x 52 LH	MTM1 15 x 61 LH	TEL1 27 x 85 LH	TVU1 42 x 98 LH	VJW1 24 x 96 LH	VJW2 1 x 100 LH	VJW3 15 x 74 LH	VJW4 37 x 84 LH	VJW5 22 x 79 LH	VUY1 7 x 100 LH				
Region WEST-01 MTD LCE 17.13% LCR 81.49% LH																
CBE1 16 x 86 LH	CBE1 16 x 91 LH		CBE2 14 x 78 LH		CBE3 7 x 100 LH		CBE4 9 x 88 LH		CBE5 4 x 100 LH		CBE6 46 x 98 LH		KMR1 24 x 85 LH	SNR1 9 x 97 LH	SUL1 7 x 52 LH	
PLI1 8 x 87 LH	DPM2 4 x 94 LH			KGM1 8 x 88 LH			PDM1 8 x 88 LH			PLI1 13 x 83 LH			UMP1 4 x 100 LH			
TPR1 19 x 79 LH	TPR1 22 x 54 LH					TPR2 4 x 96 LH					TPR3 42 x 98 LH					
TPR4 39 x 79 LH	ANR1 26 x 95 LH			AVI1 44 x 95 LH			GBM1 87 x 67 HH			PPI1 46 x 85 LH			SYM2 4 x 64 LH		TPR4 19 x 65 LH	
UAM1 5 x 66 LH	CNR1 11 x 74 LH			GDR1 5 x 54 LH			KGI1 1 x 100 LH			KMD1 1 x 100 LH			MPM1 10 x 59 LH		UAM1 2 x 89 LH	
Region WEST-02 MTD LCE 9.76% LCR 66.24% LH																
ERD1 15 x 68 LH	CMI1 4 x 43 LA		ERD1 18 x 68 LH	ERD2 6 x 74 LH	KMM1 10 x 58 LH	NKL2 10 x 74 LH	PDR1 19 x 64 LH	RSP1 14 x 57 LH	SGG1 27 x 55 LH	TCG1 3 x 100 LH	VKL1 57 x 77 AH					
HSR1 5 x 68 LH	HSR1 11 x 85 LH			HSR2 11 x 56 LH			KRI1 5 x 100 LH			KVP1 0 x 100 LH			PLC1 1 x 75 LH		PMP1 3 x 31 LA	SGI1 1 x 100 LH
MTR1 8 x 75 LH	BMD1 2 x 100 LH			DPR1 3 x 100 LH		DPR2 16 x 52 LH		HRR1 34 x 100 LH		MCR1 4 x 55 LH		MTR1 1 x 80 LH		OML1 11 x 43 LA	TRM1 1 x 58 LH	
SLM1 9 x 58 LH	APN1 25 x 32 LA			ATU1 14 x 48 LA			EDP1 3 x 100 LH		EPI1 1 x 100 LH		SLM1 14 x 65 LH		SLM2 5 x 82 LH		SLM3 2 x 45 LA	VPD1 8 x 70 LH