



Follow-Up Leads Expected = 0.67 \* Unique Invoiced Customers for the day

Leads Capture Efficiency (LCE) = Follow-Up Leads / Follow-Up Leads Expected ; Leads Conversion Rate (LCR) = (Follow-Up Leads Won) / (Follow-Up Leads)

| Follow-Up Lead Capture Efficiency (LCE) | Follow-Up Lead Conversion Rate (LCR) |                                 |   |
|---|--------------------------------------|---------------------------------|---|
|   | Low <= 30%                           | Average 30 to 50 %              | High 50%+                                 |
| Low <= 50%                              | LL- Week Funnel                      | LA-Good sales, but no follow-up | LH-Strong seller, no database             |
| Average 50-60%                          | AL-Missed Sales and leads            | AA-Balanced Funnel              | AH-High potential, improve lead capturing |
| High 60+                                | HL-Interest, no buys                 | HA-Good data + decent sales     | HH-Best-case; data rich and high revenue  |

| From Date: 01-Mar-2026 To Date : 19-Mar-2026 |               |               |               |               |               |           |
|--|---------------|---------------|---------------|---------------|---------------|-----------|
| Sales Zone                                   | Expected      | Leads         | Won           | LCE %         | LCR %         | Category  |
| CHENNAI-01                                   | 9,247         | 1,142         | 953           | 12.35%        | 83.45%        | LH        |
| CHENNAI-02                                   | 8,052         | 1,379         | 1,174         | 17.13%        | 85.13%        | LH        |
| KL-NORTH                                     | 746           | 47            | 44            | 6.30%         | 93.62%        | LH        |
| KL-SOUTH                                     | 799           | 166           | 152           | 20.77%        | 91.57%        | LH        |
| NORTH ARCOT                                  | 7,079         | 941           | 674           | 13.29%        | 71.63%        | LH        |
| SOUTH ARCOT                                  | 5,270         | 388           | 238           | 7.36%         | 61.34%        | LH        |
| SOUTH-01                                     | 11,898        | 2,261         | 1,709         | 19.00%        | 75.59%        | LH        |
| SOUTH-03                                     | 9,160         | 665           | 441           | 7.26%         | 66.32%        | LH        |
| TIRUPATI-01                                  | 3,950         | 1,268         | 1,087         | 32.10%        | 85.73%        | LH        |
| TRICHY-01                                    | 8,183         | 1,038         | 890           | 12.68%        | 85.74%        | LH        |
| VIJAYAWADA-01                                | 4,408         | 1,814         | 1,566         | 41.15%        | 86.33%        | LH        |
| WEST-01                                      | 5,867         | 1,957         | 1,704         | 33.36%        | 87.07%        | LH        |
| WEST-02                                      | 7,533         | 1,660         | 1,369         | 22.03%        | 82.47%        | LH        |
| <b>Total</b>                                 | <b>82,192</b> | <b>14,726</b> | <b>12,001</b> | <b>17.92%</b> | <b>81.50%</b> | <b>LH</b> |

Region **CHENNAI-01 MTD | LCE 12.35% | LCR 83.45% | LH**

|                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                      |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|
| CH03<br>16 x 82<br>LH | CGL1<br>2 x 100<br>LH | CH45<br>3 x 90<br>LH  | GUD1<br>15 x 95<br>LH | GUD2<br>19 x 91<br>LH | MC10<br>2 x 100<br>LH | MRM1<br>12 x 52<br>LH | SKL1<br>23 x 87<br>LH | TKM1<br>59 x 77<br>AH |                       |                      |
| CH05<br>15 x 82<br>LH | AVD1<br>11 x 84<br>LH | CH05<br>7 x 96<br>LH  | CH14<br>18 x 80<br>LH | CH26<br>3 x 100<br>LH | CH30<br>21 x 72<br>LH | CH35<br>33 x 87<br>LH | CH37<br>13 x 62<br>LH |                       |                       |                      |
| CH06<br>13 x 84<br>LH | CH08<br>27 x 80<br>LH | CH11<br>∞ x 100<br>HH | CH16<br>19 x 87<br>LH | CH19<br>13 x 86<br>LH | CH25<br>12 x 95<br>LH | CH29<br>1 x 100<br>LH | CH39<br>9 x 83<br>LH  | CH40<br>5 x 50<br>LA  | CH42<br>8 x 100<br>LH | CH49<br>8 x 66<br>LH |
| CH08<br>5 x 89<br>LH  | CH07<br>8 x 89<br>LH  | CH22<br>9 x 87<br>LH  | CH28<br>2 x 100<br>LH | CH38<br>5 x 85<br>LH  | CH47<br>3 x 100<br>LH | CH48<br>6 x 86<br>LH  | KNR1<br>3 x 83<br>LH  | MC09<br>5 x 100<br>LH |                       |                      |

Region **CHENNAI-02 MTD | LCE 17.13% | LCR 85.13% | LH**

|                       |                        |                       |                       |                       |                       |                        |                       |                       |
|-----------------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|-----------------------|-----------------------|
| CH01<br>12 x 88<br>LH | CH03<br>2 x 100<br>LH  | CH06<br>4 x 100<br>LH | CH12<br>26 x 86<br>LH | CH23<br>3 x 100<br>LH | CH24<br>27 x 86<br>LH | MC06<br>1 x 100<br>LH  |                       |                       |
| CH04<br>14 x 85<br>LH | CH21<br>32 x 82<br>LH  | CH31<br>4 x 100<br>LH | CH34<br>16 x 80<br>LH | CH51<br>14 x 88<br>LH | GPD1<br>13 x 93<br>LH | MJR1<br>4 x 92<br>LH   | PON1<br>9 x 95<br>LH  | UKI1<br>2 x 100<br>LH |
| CH07<br>23 x 83<br>LH | CH01<br>49 x 100<br>LH | CH15<br>39 x 77<br>LH | CH17<br>7 x 95<br>LH  | CH18<br>32 x 85<br>LH | CH27<br>6 x 100<br>LH | CH32<br>11 x 100<br>LH | CH36<br>3 x 100<br>LH | CH43<br>10 x 92<br>LH |
| CH09<br>20 x 87<br>LH | CH09<br>∞ x 100<br>HH  | CH20<br>20 x 76<br>LH | CH33<br>16 x 86<br>LH | CH41<br>22 x 86<br>LH | CH44<br>28 x 92<br>LH | CH46<br>33 x 98<br>LH  | CH50<br>8 x 71<br>LH  | MC05<br>2 x 100<br>LH |

Region **KL-NORTH MTD | LCE 6.30% | LCR 93.62% | LH**

|                      |                      |  |  |  |  |  |  |  |
|----------------------|----------------------|--|--|--|--|--|--|--|
| TVP1<br>6 x 94<br>LH | KZD1<br>6 x 94<br>LH |  |  |  |  |  |  |  |
|----------------------|----------------------|--|--|--|--|--|--|--|

Region **KL-SOUTH MTD | LCE 20.77% | LCR 91.57% | LH**

|                       |                        |                       |                       |                       |  |  |  |  |
|-----------------------|------------------------|-----------------------|-----------------------|-----------------------|--|--|--|--|
| TVP1<br>21 x 92<br>LH | KLR1<br>60 x 100<br>AH | PAS1<br>29 x 77<br>LH | PNL1<br>6 x 100<br>LH | TVP1<br>10 x 95<br>LH |  |  |  |  |
|-----------------------|------------------------|-----------------------|-----------------------|-----------------------|--|--|--|--|

Region **NORTH ARCOT MTD | LCE 13.29% | LCR 71.63% | LH**

|                       |                       |                       |                       |                      |                       |                       |                       |                       |
|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| NA01<br>28 x 70<br>LH | AKM1<br>29 x 79<br>LH | ANI1<br>10 x 88<br>LH | ARC2<br>1 x 100<br>LH | CYR1<br>3 x 83<br>LH | KPM1<br>27 x 67<br>LH | KPM2<br>43 x 54<br>LH | WJD1<br>33 x 91<br>LH | WJP1<br>34 x 85<br>LH |
|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|-----------------------|-----------------------|-----------------------|-----------------------|



# Follow-Up Lead Capturing Effectiveness as on 3/19/2026 10:00:24 AM

Follow-Up Leads Expected = 0.67 \* Unique Invoiced Customers for the day

Leads Capture Efficiency (LCE) = Follow-Up Leads / Follow-Up Leads Expected ; Leads Conversion Rate (LCR) = (Follow-Up Leads Won) / (Follow-Up Leads)

|                       |                       |                       |                       |                       |                       |                       |                       |                       |                      |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|
| NA02<br>10 x 71<br>LH | ABR1<br>0 x 100<br>LH | CGM1<br>0 x NaN<br>LL | GDM1<br>1 x 100<br>LH | PLR1<br>3 x 100<br>LH | TRR1<br>1 x 100<br>LH | VEL1<br>19 x 66<br>LH | VEL2<br>27 x 71<br>LH | VNB1<br>0 x 100<br>LH |                      |
| NA03<br>3 x 86<br>LH  | BGR1<br>17 x 82<br>LH | CPT1<br>0 x 100<br>LH | PTU1<br>0 x NaN<br>LL | SBR1<br>2 x 100<br>LH | SLG1<br>2 x 80<br>LH  | TRL1<br>4 x 100<br>LH | TRT1<br>1 x 100<br>LH | UGI1<br>1 x 50<br>LA  | VSI1<br>1 x 33<br>LA |

## Region SOUTH ARCOT MTD | LCE 7.36% | LCR 61.34% | LH

|                       |                         |                       |                       |                       |                       |                       |                        |                       |
|-----------------------|-------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|-----------------------|
| SA01<br>18 x 54<br>LH | CUD1<br>42 x 50<br>LA   | KLM1<br>8 x 86<br>LH  | MKM1<br>0 x NaN<br>LL | POY1<br>3 x 100<br>LH | POY2<br>14 x 48<br>LA |                       |                        |                       |
| SA02<br>2 x 100<br>LH | CDM1<br>1 x 100<br>LH   | KKI2<br>4 x 100<br>LH | KML1<br>1 x 100<br>LH | NVL2<br>2 x 100<br>LH | PRT1<br>0 x 100<br>LH | STP1<br>0 x NaN<br>LL | ULP1<br>1 x 100<br>LH  | VCM1<br>4 x 100<br>LH |
| SA03<br>2 x 87<br>LH  | SJI1<br>NaN x NaN<br>LL | SJI2<br>0 x 100<br>LH | TDM1<br>4 x 67<br>LH  | TRK1<br>3 x 78<br>LH  | TVM1<br>5 x 100<br>LH | TVM2<br>1 x 100<br>LH | VPM1<br>11 x 100<br>LH | VPM2<br>0 x NaN<br>LL |

## Region SOUTH-01 MTD | LCE 19.00% | LCR 75.59% | LH

|                       |                         |                       |                        |                       |                       |                       |                        |                       |
|-----------------------|-------------------------|-----------------------|------------------------|-----------------------|-----------------------|-----------------------|------------------------|-----------------------|
| KVT1<br>19 x 78<br>LH | KVT1<br>10 x 87<br>LH   | KYR1<br>6 x 80<br>LH  | PKD1<br>31 x 75<br>LH  | RND1<br>25 x 70<br>LH | SKD1<br>27 x 80<br>LH | SNL1<br>25 x 77<br>LH | STU2<br>12 x 100<br>LH | VKM1<br>21 x 77<br>LH |
| NGR1<br>17 x 76<br>LH | COL1<br>10 x 86<br>LH   | KGL1<br>13 x 72<br>LH | KSM1<br>17 x 100<br>LH | MAR1<br>20 x 85<br>LH | MMT1<br>12 x 83<br>LH | NGR1<br>22 x 68<br>LH | TKY1<br>2 x 100<br>LH  |                       |
| TKS1<br>22 x 90<br>LH | PDI1<br>9 x 88<br>LH    | RPM1<br>18 x 95<br>LH | SDI1<br>5 x 64<br>LH   | SGT1<br>44 x 94<br>LH | TKS1<br>20 x 84<br>LH | TKS2<br>32 x 92<br>LH |                        |                       |
| TUT1<br>19 x 66<br>LH | ERL1<br>NaN x NaN<br>LL | ERL2<br>26 x 70<br>LH | TCN1<br>15 x 80<br>LH  | TUT1<br>17 x 64<br>LH | TUT2<br>15 x 71<br>LH | TYI1<br>29 x 59<br>LH | UDN1<br>46 x 64<br>LH  |                       |
| TVL1<br>19 x 84<br>LH | ARM1<br>33 x 73<br>LH   | ASM1<br>22 x 93<br>LH | TVL1<br>17 x 88<br>LH  | VLY1<br>17 x 71<br>LH |                       |                       |                        |                       |
| VNR1<br>18 x 62<br>LH | APK1<br>11 x 61<br>LH   | APK2<br>29 x 77<br>LH | SVK1<br>8 x 81<br>LH   | VNR1<br>37 x 76<br>LH | VNR2<br>16 x 31<br>LA |                       |                        |                       |

## Region SOUTH-03 MTD | LCE 7.26% | LCR 66.32% | LH

|                       |                       |                       |                         |                       |                       |                         |                       |                       |                       |                       |                      |
|-----------------------|-----------------------|-----------------------|-------------------------|-----------------------|-----------------------|-------------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|
| KKD2<br>8 x 70<br>LH  | ATG1<br>1 x 67<br>LH  | DKI1<br>1 x 100<br>LH | KKD2<br>NaN x NaN<br>LL | KKD3<br>14 x 84<br>LH | MNM1<br>1 x 100<br>LH | PNV1<br>NaN x NaN<br>LL | PNV2<br>1 x 100<br>LH | PVI1<br>29 x 62<br>LH | SGP1<br>1 x 100<br>LH | TDI1<br>1 x 100<br>LH | TPT1<br>8 x 52<br>LH |
| KRR1<br>2 x 83<br>LH  | KRR1<br>4 x 100<br>LH | MPA1<br>1 x 100<br>LH | NTM1<br>0 x NaN<br>LL   | ODM1<br>2 x 100<br>LH | PNI1<br>5 x 43<br>LA  |                         |                       |                       |                       |                       |                      |
| MDU1<br>6 x 69<br>LH  | DGL1<br>2 x 100<br>LH | DGL2<br>4 x 86<br>LH  | MDU1<br>2 x 100<br>LH   | MDU2<br>3 x 100<br>LH | MDU3<br>3 x 100<br>LH | MDU4<br>17 x 53<br>LH   | MDU5<br>3 x 100<br>LH | MDU6<br>18 x 48<br>LA |                       |                       |                      |
| SVG1<br>9 x 46<br>LA  | BTU1<br>7 x 67<br>LH  | KPT1<br>0 x NaN<br>LL | KYK1<br>0 x NaN<br>LL   | MDU7<br>4 x 83<br>LH  | MLR1<br>5 x 89<br>LH  | NKI1<br>6 x 36<br>LA    | SVG1<br>1 x 100<br>LH | TMM1<br>31 x 36<br>LA | USL1<br>5 x 44<br>LA  |                       |                      |
| TEN1<br>12 x 79<br>LH | ADP1<br>8 x 47<br>LA  | BNR1<br>14 x 40<br>LA | CBM1<br>8 x 89<br>LH    | CMR1<br>30 x 98<br>LH | PKM1<br>24 x 80<br>LH | TEN1<br>3 x 100<br>LH   | TEN2<br>7 x 93<br>LH  |                       |                       |                       |                      |

## Region TIRUPATI-01 MTD | LCE 32.10% | LCR 85.73% | LH

|                       |                       |                       |                        |                        |                       |                        |                       |                       |                       |
|-----------------------|-----------------------|-----------------------|------------------------|------------------------|-----------------------|------------------------|-----------------------|-----------------------|-----------------------|
| ATP1<br>35 x 89<br>LH | ADI1<br>21 x 81<br>LH | ATP1<br>31 x 67<br>LH | DHN1<br>17 x 100<br>LH | GTL1<br>26 x 100<br>LH | KNL1<br>21 x 91<br>LH | KNL2<br>44 x 91<br>LH  | NDL1<br>50 x 98<br>AH | TPI1<br>84 x 97<br>HH |                       |
| KDA1<br>22 x 87<br>LH | BVL1<br>3 x 100<br>LH | KAR1<br>3 x 80<br>LH  | KDA1<br>13 x 95<br>LH  | KOU1<br>9 x 60<br>LH   | MPL1<br>74 x 97<br>HH | PDT1<br>11 x 100<br>LH | PIL1<br>3 x 67<br>LH  | RCY1<br>22 x 76<br>LH | RJP1<br>44 x 72<br>LH |
| NLR1<br>38 x 88<br>LH | KDR1<br>96 x 99<br>HH | KHT1<br>32 x 65<br>LH | KVL1<br>41 x 83<br>LH  | NLR1<br>38 x 93<br>LH  | NYP1<br>24 x 69<br>LH | SPE1<br>22 x 91<br>LH  | VKI1<br>33 x 97<br>LH |                       |                       |
| TPY1<br>35 x 80<br>LH | CTO1<br>48 x 83<br>LH | PGR1<br>29 x 75<br>LH | PMR1<br>38 x 89<br>LH  | PUT1<br>30 x 76<br>LH  | TPY1<br>58 x 67<br>AH | TPY2<br>21 x 92<br>LH  |                       |                       |                       |

## Region TRICHY-01 MTD | LCE 12.68% | LCR 85.74% | LH



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|                       |                       |                       |                       |                       |                       |                       |                       |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| KUM1<br>9 x 88<br>LH  | KIK1<br>3 x 100<br>LH | KUM1<br>22 x 84<br>LH | NCK1<br>30 x 96<br>LH | NGT1<br>5 x 79<br>LH  | TTP1<br>2 x 100<br>LH | TVR1<br>3 x 100<br>LH | TVR2<br>0 x NaN<br>LL |
| PBR1<br>15 x 88<br>LH | AYR1<br>3 x 80<br>LH  | JKM1<br>3 x 88<br>LH  | MSI1<br>2 x 100<br>LH | MVM1<br>40 x 94<br>LH | PBR1<br>11 x 70<br>LH | PBR2<br>13 x 82<br>LH | TYR1<br>11 x 85<br>LH |
| TNJ1<br>23 x 83<br>LH | APM1<br>23 x 85<br>LH | MDI1<br>35 x 95<br>LH | NMM1<br>48 x 91<br>LH | ORU1<br>24 x 72<br>LH | PTK1<br>21 x 74<br>LH | TNJ1<br>11 x 79<br>LH | TNJ2<br>15 x 68<br>LH |
| TRY1<br>5 x 85<br>LH  | KRN1<br>4 x 91<br>LH  | PDK1<br>28 x 70<br>LH | TRY1<br>2 x 96<br>LH  | TRY2<br>2 x 100<br>LH | TRY3<br>4 x 100<br>LH | TRY4<br>4 x 100<br>LH |                       |

## Region VIJAYAWADA-01 MTD | LCE 41.15% | LCR 86.33% | LH

|                       |                       |                        |                       |                       |                       |                        |                        |                       |                        |                        |                        |                       |                       |
|-----------------------|-----------------------|------------------------|-----------------------|-----------------------|-----------------------|------------------------|------------------------|-----------------------|------------------------|------------------------|------------------------|-----------------------|-----------------------|
| BVR1<br>36 x 88<br>LH | AMP1<br>18 x 69<br>LH | BVR1<br>33 x 80<br>LH  | DPE1<br>19 x 82<br>LH | ELU1<br>58 x 98<br>AH | JGG1<br>6 x 100<br>LH | KND1<br>53 x 100<br>AH | NPR1<br>14 x 100<br>LH | PAP1<br>50 x 86<br>AH | PPM1<br>59 x 100<br>AH | RMV1<br>70 x 79<br>HH  | TDD1<br>11 x 91<br>LH  | TNI1<br>26 x 97<br>LH | TNK1<br>10 x 76<br>LH |
| GNT1<br>45 x 90<br>LH | BPP1<br>34 x 80<br>LH | CKT1<br>142 x 96<br>HH | CRL1<br>16 x 68<br>LH | GNT1<br>16 x 93<br>LH | GNT2<br>27 x 93<br>LH | NRT1<br>29 x 97<br>LH  | OGL1<br>90 x 90<br>HH  | PNR1<br>30 x 53<br>LH | PRL1<br>18 x 73<br>LH  | RAL1<br>33 x 100<br>LH | TEL1<br>104 x 91<br>HH | VKN1<br>11 x 90<br>LH |                       |
| VJW1<br>44 x 81<br>LH | GDV1<br>33 x 68<br>LH | GVM1<br>75 x 81<br>HH  | JPT1<br>88 x 80<br>HH | MTM1<br>39 x 95<br>LH | TVU1<br>37 x 90<br>LH | VJW1<br>37 x 83<br>LH  | VJW2<br>35 x 94<br>LH  | VJW3<br>37 x 80<br>LH | VJW4<br>40 x 71<br>LH  | VJW5<br>47 x 70<br>LH  | VUY1<br>5 x 67<br>LH   |                       |                       |

## Region WEST-01 MTD | LCE 33.36% | LCR 87.07% | LH

|                       |                       |                       |                       |                       |                        |                       |                       |                       |                       |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| CBE1<br>46 x 88<br>LH | CBE1<br>27 x 98<br>LH | CBE2<br>76 x 83<br>HH | CBE3<br>39 x 85<br>LH | CBE4<br>17 x 94<br>LH | CBE5<br>51 x 100<br>AH | CBE6<br>47 x 99<br>LH | KMR1<br>44 x 88<br>LH | SNR1<br>28 x 89<br>LH | SUL1<br>25 x 85<br>LH |
| PLI1<br>9 x 87<br>LH  | DPM2<br>4 x 100<br>LH | KGM1<br>6 x 88<br>LH  | PDM1<br>5 x 100<br>LH | PLI1<br>16 x 83<br>LH | UMP1<br>11 x 82<br>LH  |                       |                       |                       |                       |
| TPR1<br>27 x 91<br>LH | TPR1<br>32 x 84<br>LH | TPR2<br>2 x 100<br>LH | TPR3<br>69 x 96<br>HH |                       |                        |                       |                       |                       |                       |
| TPR4<br>51 x 92<br>AH | ANR1<br>14 x 80<br>LH | AVI1<br>36 x 99<br>LH | GBM1<br>75 x 92<br>HH | PPI1<br>69 x 85<br>HH | SYM2<br>12 x 53<br>LH  | TPR4<br>90 x 99<br>HH |                       |                       |                       |
| UAM1<br>10 x 52<br>LH | CNR1<br>11 x 46<br>LA | GDR1<br>21 x 52<br>LH | KGI1<br>12 x 60<br>LH | KMD1<br>1 x 100<br>LH | MPM1<br>13 x 43<br>LA  | UAM1<br>4 x 67<br>LH  |                       |                       |                       |

## Region WEST-02 MTD | LCE 22.03% | LCR 82.47% | LH

|                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| ERD1<br>42 x 85<br>LH | CMI1<br>31 x 58<br>LH | ERD1<br>51 x 81<br>AH | ERD2<br>37 x 90<br>LH | KMM1<br>31 x 80<br>LH | NKL2<br>47 x 90<br>LH | PDR1<br>32 x 89<br>LH | RSP1<br>41 x 79<br>LH | SGG1<br>97 x 95<br>HH | TCG1<br>33 x 82<br>LH | VKL1<br>34 x 89<br>LH |
| HSR1<br>8 x 81<br>LH  | HSR1<br>14 x 85<br>LH | HSR2<br>13 x 71<br>LH | KAM1<br>8 x 50<br>LA  | KRI1<br>2 x 100<br>LH | KVP1<br>4 x 100<br>LH | PLC1<br>9 x 80<br>LH  | PMP1<br>4 x 100<br>LH | SGI1<br>8 x 100<br>LH |                       |                       |
| MTR1<br>19 x 84<br>LH | BMD1<br>32 x 84<br>LH | DPR1<br>11 x 81<br>LH | DPR2<br>43 x 75<br>LH | HRR1<br>46 x 98<br>LH | MCR1<br>10 x 87<br>LH | MTR1<br>2 x 100<br>LH | OML1<br>10 x 80<br>LH | TRM1<br>16 x 74<br>LH |                       |                       |
| SLM1<br>16 x 76<br>LH | APN1<br>34 x 64<br>LH | ATU1<br>35 x 67<br>LH | EDP1<br>1 x 100<br>LH | EPI1<br>3 x 71<br>LH  | SLM1<br>18 x 87<br>LH | SLM2<br>11 x 82<br>LH | SLM3<br>8 x 100<br>LH | VPD1<br>11 x 65<br>LH |                       |                       |