





Follow-Up Lead Capturing Effectiveness as on 11/14/2025 10:00:30 AM

Follow-Up Leads Expected = 0.67 \* Unique Invoiced Customers for the day  
Leads Capture Efficiency (LCE) = Follow-Up Leads / Follow-Up Leads Expected ; Leads Conversion Rate (LCR) = (Follow-Up Leads Won) / (Follow-Up Leads)

SA01 18 x 47 LA	CUD1 41 x 41 LA		KLM1 11 x 70 LH		MKM1 4 x 67 LH		POY1 5 x 100 LH		POY2 3 x 14 LL	
SA02 5 x 68 LH	CDM1 1 x 100 LH	KKI2 21 x 67 LH	KML1 0 x NaN LL	NVL2 3 x 67 LH	PRT1 4 x 60 LH	STP1 0 x NaN LL	ULP1 1 x 50 LA	VCM1 1 x 100 LH		
SA03 4 x 62 LH	SJI1 NaN x NaN LL	SJI2 0 x NaN LL	TDM1 11 x 41 LA	TRK1 10 x 75 LH	TVM1 1 x 100 LH	TVM2 0 x NaN LL	VPM1 3 x 100 LH	VPM2 0 x NaN LL		

SOUTH-01 MTD | LCE 17.83% | LCR 76.16% | LH

KVT1 16 x 72 LH	KVT1 6 x 81 LH	KYR1 7 x 80 LH	PKD1 26 x 80 LH	RND1 26 x 67 LH	RND2 NaN x NaN LL	SKD1 32 x 63 LH	SNL1 12 x 82 LH	STU2 20 x 81 LH	VKM1 19 x 53 LH
NGR1 17 x 79 LH	COL1 20 x 100 LH	KGL1 26 x 75 LH	KSM1 18 x 90 LH	MAR1 18 x 84 LH	MMT1 10 x 50 LA	NGR1 20 x 77 LH	TKY1 6 x 100 LH		
TKS1 14 x 82 LH	PDI1 6 x 78 LH	RPM1 10 x 64 LH	SDI1 7 x 80 LH	SGT1 21 x 67 LH	TKS1 11 x 88 LH	TKS2 27 x 92 LH			
TUT1 23 x 71 LH	ERL1 NaN x NaN LL	ERL2 20 x 91 LH	TCN1 19 x 79 LH	TUT1 21 x 64 LH	TUT2 20 x 70 LH	TYI1 24 x 74 LH	UDN1 53 x 70 AH		
TVL1 16 x 86 LH	ARM1 17 x 100 LH	ASM1 22 x 76 LH	TVL1 17 x 88 LH	TVL2 20 x 78 LH	VLY1 11 x 85 LH				
VNR1 18 x 74 LH	APK1 18 x 57 LH	APK2 41 x 86 LH	SVK1 13 x 76 LH	VNR1 21 x 72 LH	VNR2 10 x 68 LH				

SOUTH-03 MTD | LCE 8.63% | LCR 71.75% | LH

DGL1 5 x 82 LH	DGL1 1 x 100 LH		DGL2 0 x NaN LL		MDU1 4 x 95 LH		MDU5 18 x 88 LH		MPA1 3 x 100 LH		NTM1 2 x 100 LH		PNI1 17 x 43 LA			
KKD2 6 x 87 LH	ATG1 1 x 100 LH	DKI1 4 x 80 LH	KKD2 ∞ x 100 HH	KKD3 4 x 55 LH	MNM1 3 x 100 LH	PNV1 NaN x NaN LL	PNV2 0 x NaN LL	PVI1 16 x 100 LH	SGP1 1 x 100 LH	TDI1 2 x 100 LH	TPT1 18 x 86 LH					
KRR1 4 x 100 LH	KRR1 5 x 100 LH						ODM1 2 x 100 LH									
MDU2 9 x 76 LH	ADP1 23 x 71 LH	BNR1 16 x 100 LH	CBM1 6 x 62 LH	CMR1 12 x 100 LH	MDU2 6 x 87 LH	MDU3 0 x NaN LL	MDU4 8 x 67 LH	MDU6 14 x 64 LH	TEN1 1 x 100 LH	TEN2 3 x 75 LH						
SVG1 16 x 56 LH	BTU1 6 x 50 LA	KPT1 1 x 0 LL	KYK1 5 x 100 LH	MLR1 3 x 100 LH	NKI1 12 x 64 LH	PKM1 37 x 49 LA	SVG1 4 x 80 LH	TMM1 36 x 58 LH	USL1 13 x 36 LA							

TIRUPATI-01 MTD | LCE 37.58% | LCR 88.05% | LH

ATP1 66 x 92 HH	ADI1 34 x 84 LH		ATP1 28 x 93 LH		DHN1 87 x 96 HH		GTL1 214 x 98 HH		KAR1 NaN x NaN LL		KNL1 43 x 97 LH		KNL2 56 x 98 AH		NDL1 44 x 57 LH		TPI1 164 x 96 HH							
KDA1 19 x 87 LH	BVL1 8 x 100 LH			KDA1 9 x 100 LH			KOU1 14 x 89 LH			MPL1 36 x 89 LH			PDT1 41 x 83 LH			PIL1 6 x 100 LH			RCY1 9 x 75 LH			RJP1 23 x 80 LH		
TPY1 28 x 82 LH	CTO1 11 x 80 LH		KHT1 29 x 89 LH		KVL1 29 x 65 LH		NLR1 46 x 89 LH		NYP1 14 x 89 LH		PGR1 75 x 87 HH		PMR1 28 x 95 LH		PUT1 21 x 81 LH		SPE1 18 x 87 LH		TPY1 43 x 66 LH		TPY2 18 x 68 LH		VKI1 50 x 96 LH	

TRICHY-01 MTD | LCE 10.70% | LCR 79.54% | LH

KUM1 10 x 66 LH	KIK1 4 x 100 LH	KUM1 18 x 50 LA	NCK1 21 x 85 LH	NGT1 23 x 66 LH	TTP1 2 x 100 LH	TVR1 1 x 100 LH	TVR2 0 x NaN LL
PBR1 11 x 83 LH	AYR1 19 x 96 LH	JKM1 1 x 100 LH	MSI1 3 x 100 LH	MVM1 12 x 85 LH	PBR1 14 x 92 LH	PBR2 14 x 64 LH	TYR1 13 x 95 LH
TNJ1 15 x 84 LH	APM1 49 x 94 LH	MDI1 19 x 94 LH	NMM1 24 x 73 LH	ORU1 4 x 100 LH	PTK1 5 x 62 LH	TNJ1 10 x 86 LH	TNJ2 13 x 73 LH



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TRY1 7 x 84 LH	KRN1 6 x 62 LH	PDK1 39 x 79 LH	TRY1 3 x 100 LH	TRY2 22 x 92 LH	TRY3 1 x 100 LH	TRY4 1 x 100 LH	
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Region VIJAYAWADA-01 MTD | LCE 59.28% | LCR 91.46% | AH

BVR1 57 x 96 AH	AMP1 12 x 67 LH	BVR1 21 x 81 LH	DPE1 29 x 100 LH	ELU1 123 x 99 HH	JGG1 17 x 83 LH	KND1 149 x 100 HH	NPR1 38 x 100 LH	PAP1 14 x 71 LH	PPM1 182 x 100 HH	RMV1 72 x 95 HH	TDD1 21 x 78 LH	TNI1 44 x 96 LH	TNK1 29 x 93 LH
GNT1 66 x 89 HH	BPP1 36 x 88 LH	CKT1 144 x 93 HH	CRL1 59 x 89 AH	GNT1 54 x 95 AH	GNT2 92 x 96 HH	KDR1 62 x 92 HH	NRT1 23 x 94 LH	OGL1 157 x 88 HH	PNR1 54 x 61 AH	PRL1 20 x 70 LH	RAL1 34 x 67 LH	VKN1 22 x 100 LH	
VJW1 54 x 89 AH	GDV1 139 x 97 HH	GVM1 29 x 43 LA	JPT1 95 x 83 HH	MTM1 28 x 71 LH	TEL1 61 x 85 HH	TVU1 108 x 95 HH	VJW1 55 x 92 AH	VJW2 24 x 100 LH	VJW3 32 x 94 LH	VJW4 38 x 83 LH	VJW5 24 x 93 LH	VUY1 34 x 100 LH	

Region WEST-01 MTD | LCE 16.72% | LCR 81.44% | LH

CBE1 17 x 87 LH	CBE1 27 x 100 LH	CBE2 12 x 75 LH	CBE3 13 x 100 LH	CBE4 21 x 95 LH	CBE5 1 x 100 LH	CBE6 39 x 98 LH	KMR1 28 x 81 LH	SNR1 2 x 100 LH	SUL1 15 x 74 LH	
PLI1 6 x 79 LH	DPM2 4 x 100 LH		KGM1 9 x 57 LH		PDM1 15 x 75 LH		PLI1 3 x 100 LH		UMP1 2 x 100 LH	
TPR1 28 x 74 LH	TPR1 29 x 47 LA				TPR2 5 x 88 LH		TPR3 56 x 95 AH			
TPR4 29 x 81 LH	ANR1 0 x NaN LL		AVI1 47 x 96 LH		GBM1 53 x 68 AH	PPI1 36 x 83 LH		SYM2 2 x 100 LH		TPR4 14 x 79 LH
UAM1 5 x 60 LH	CNR1 5 x 100 LH		GDR1 7 x 25 LL		KGI1 0 x NaN LL	KMD1 0 x NaN LL		MPM1 16 x 55 LH		UAM1 1 x 100 LH

Region WEST-02 MTD | LCE 15.57% | LCR 76.70% | LH

ERD1 30 x 76 LH	CMI1 25 x 57 LH	ERD1 46 x 83 LH	ERD2 18 x 68 LH	KMM1 19 x 57 LH	NKL2 35 x 76 LH	PDR1 31 x 75 LH	RSP1 26 x 81 LH	SGG1 32 x 81 LH	TCG1 17 x 93 LH	VKL1 60 x 77 HH
HSR1 13 x 86 LH	HSR1 34 x 92 LH	HSR2 29 x 85 LH		KRI1 3 x 100 LH	KVP1 1 x 100 LH		PLC1 5 x 40 LA	PMP1 0 x NaN LL		SGI1 0 x NaN LL
MTR1 5 x 87 LH	BMD1 0 x NaN LL	DPR1 4 x 100 LH	DPR2 13 x 67 LH		HRR1 10 x 100 LH	MCR1 7 x 62 LH	MTR1 2 x 100 LH	OML1 5 x 100 LH		TRM1 3 x 100 LH
SLM1 12 x 70 LH	APN1 26 x 59 LH	ATU1 20 x 42 LA	EDP1 0 x NaN LL		EPI1 2 x 100 LH	SLM1 17 x 79 LH	SLM2 13 x 90 LH	SLM3 5 x 89 LH		VPD1 12 x 72 LH