



AP : VOLTAS Sales Performance 29/05/2026 9:14 AM

MTD Sales
1,182.68 L

Brand Share %
30.61 %

Information:

MTD : 01-05-2026 To 28-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **30.61 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	1,160.30	30.51 %
D-Freez	11.32	24.86 %
W-Disp	11.07	76.48 %
Total	1,182.68	30.61 %

Sales Zone	MTD Sales L	Brand Share %
VIJAYAWADA-01	763.64	28.59 %
TIRUPATI-01	419.04	35.14 %
Total	1,182.68	30.61 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	752.10	28.49 %
W-Disp	5.93	78.76 %
D-Freez	5.61	23.26 %
Total	763.64	28.59 %

Branch *	MTD Sales L	Brand Share %
BVR1	48.84	26.45 %
VJW3	36.69	29.95 %
VJW1	35.71	27.37 %
CRL1	26.57	23.82 %
ELU1	25.10	28.73 %
TDD1	24.44	25.04 %
GNT1	19.99	13.81 %
TEL1	16.94	23.39 %
PAP1	15.01	22.05 %
VJW5	13.34	23.97 %
RAL1	13.19	19.17 %
NPR1	12.95	16.56 %
JPT1	11.96	23.43 %
TNI1	9.61	21.54 %
VJW2	8.99	19.55 %
NRT1	8.24	13.58 %
PRL1	8.15	21.04 %
VKN1	7.73	15.76 %
JGG1	7.54	29.80 %
VUY1	6.38	23.94 %
MTM1	5.25	11.68 %
PNR1	3.97	18.58 %
WHGT		0.00 %
Total	763.64	28.59 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	408.19	35.06 %
D-Freez	5.71	26.66 %
W-Disp	5.14	74.00 %
Total	419.04	35.14 %

Branch *	MTD Sales L	Brand Share %
CTO1	9.64	19.16 %
KHT1	8.78	25.14 %
PDT1	7.01	16.04 %
VKI1	6.43	20.87 %
NDL1	6.18	23.79 %
KVL1	5.35	13.77 %
PMR1	4.49	19.96 %
ADI1	4.06	28.19 %
GTL1	3.81	25.67 %
DHN1	1.64	16.44 %
WHKD		0.00 %
WHKN		0.00 %
Total	419.04	35.14 %