



AP : VOLTAS Sales Performance 27/09/2026 9:14 AM

MTD Sales
214.70 L

Brand Share %
31.40 %

Information:

MTD : 01-09-2026 To 26-09-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **31.40 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	205.52	31.24 %
W-Disp	5.59	80.06 %
D-Freez	3.58	19.07 %
Total	214.70	31.40 %

Sales Zone	MTD Sales L	Brand Share %
TIRUPATI-01	129.92	38.39 %
VIJAYAWADA-01	84.78	24.56 %
Total	214.70	31.40 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	125.19	38.01 %
W-Disp	3.17	80.82 %
D-Freez	1.56	29.95 %
Total	129.92	38.39 %

Branch *	MTD Sales L	Brand Share %
CTO1	5.81	30.93 %
KDA1	5.79	23.00 %
KHT1	2.75	25.44 %
PUT1	2.06	20.46 %
KVL1	1.46	22.70 %
DHN1	1.38	21.34 %
KAR1	1.06	28.42 %
ADI1	0.74	10.38 %
WHRN	-0.08	16.92 %
Total	129.92	38.39 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	80.33	24.45 %
W-Disp	2.42	79.08 %
D-Freez	2.02	14.91 %
Total	84.78	24.56 %

Branch *	MTD Sales L	Brand Share %
VJW1	5.61	27.85 %
CRL1	4.59	29.69 %
OGL1	4.54	25.35 %
GNT1	4.31	27.29 %
VSK1	3.90	10.57 %
BVR1	3.55	18.69 %
TNK1	3.38	28.39 %
GNT2	2.80	20.27 %
VJW5	2.59	29.67 %
VJW3	2.35	10.36 %
PAP1	1.86	29.08 %
NRT1	1.66	28.07 %
TEL1	1.65	22.59 %
TNI1	1.46	29.13 %
JPT1	1.41	23.94 %
NPR1	1.36	15.78 %
TVU1	1.09	19.94 %
ELU1	0.98	6.06 %
PRL1	0.93	11.57 %
MTM1	0.70	20.25 %
JGG1	0.68	18.95 %
VKN1	0.65	17.02 %
KND1	0.43	7.45 %
PPM1	0.34	10.05 %
PNR1	0.09	11.25 %
VUY1	0.07	5.67 %
GTSD		0.00 %
RAL1		0.00 %
WHRM		0.00 %
Total	84.78	24.56 %