



AP : VOLTAS Sales Performance 26/05/2026 9:13 AM

MTD Sales
1,081.24 L

Brand Share %
31.01 %

Information:

MTD : 01-05-2026 To 25-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **31.01 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	1,061.01	30.91 %
D-Freez	10.70	25.75 %
W-Disp	9.53	75.50 %
Total	1,081.24	31.01 %

Sales Zone	MTD Sales L	Brand Share %
VIJAYAWADA-01	684.51	29.12 %
TIRUPATI-01	396.73	34.94 %
Total	1,081.24	31.01 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	673.94	29.02 %
D-Freez	5.42	25.11 %
W-Disp	5.16	80.01 %
Total	684.51	29.12 %

Branch *	MTD Sales L	Brand Share %
BVR1	43.66	26.85 %
VJW1	32.55	29.71 %
VJW3	30.15	28.95 %
ELU1	23.47	30.83 %
CRL1	23.23	24.78 %
TDD1	21.65	26.05 %
GDV1	18.79	30.60 %
GNT1	17.08	13.28 %
TEL1	16.60	25.81 %
PAP1	13.68	22.37 %
CKT1	12.93	30.54 %
VJW5	12.63	25.45 %
NPR1	11.97	16.96 %
JPT1	11.67	23.54 %
RAL1	10.83	18.21 %
VJW2	8.18	20.88 %
PRL1	8.10	22.62 %
TNI1	7.87	20.53 %
NRT1	7.54	13.68 %
VKN1	7.03	15.52 %
JGG1	6.85	29.52 %
VUY1	5.82	26.50 %
MTM1	4.57	11.88 %
PNR1	3.63	20.30 %
WHGT		0.00 %
Total	684.51	29.12 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	387.07	34.89 %
D-Freez	5.28	26.44 %
W-Disp	4.38	70.80 %
Total	396.73	34.94 %

Branch *	MTD Sales L	Brand Share %
CTO1	8.39	17.60 %
KHT1	7.57	23.21 %
PDT1	6.93	16.13 %
VKI1	6.43	21.41 %
NDL1	6.18	24.85 %
PMR1	4.14	18.69 %
KVL1	4.01	11.14 %
GTL1	3.81	25.67 %
ADI1	3.40	25.12 %
DHN1	1.64	16.44 %
WHKD		0.00 %
WHKN		0.00 %
Total	396.73	34.94 %