



AP : VOLTAS Sales Performance 25/05/2026 9:13 AM

MTD Sales
1,016.41 L

Brand Share %
30.88 %

Information:

MTD : 01-05-2026 To 24-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **30.88 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	996.86	30.77 %
D-Freez	10.48	26.20 %
W-Disp	9.07	74.58 %
Total	1,016.41	30.88 %

Sales Zone	MTD Sales L	Brand Share %
VIJAYAWADA-01	638.17	29.13 %
TIRUPATI-01	378.24	34.36 %
Total	1,016.41	30.88 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	627.99	29.02 %
D-Freez	5.42	26.13 %
W-Disp	4.76	78.72 %
Total	638.17	29.13 %

Branch *	MTD Sales L	Brand Share %
BVR1	40.75	27.89 %
VJW1	31.31	29.74 %
VJW3	28.84	29.70 %
CRL1	21.22	24.48 %
TDD1	20.75	26.58 %
GDV1	17.51	30.80 %
GNT1	16.02	13.19 %
TEL1	15.98	26.89 %
PAP1	12.35	22.55 %
VJW5	12.28	25.96 %
NPR1	11.97	18.60 %
CKT1	11.79	29.90 %
JPT1	10.98	23.13 %
RAL1	10.49	18.41 %
PRL1	8.10	23.86 %
NRT1	7.20	13.51 %
AMP1	7.10	24.08 %
TNI1	6.93	19.72 %
VKN1	6.41	15.30 %
VJW2	5.99	16.72 %
VUY1	5.01	24.32 %
MTM1	4.30	12.07 %
PNR1	3.29	19.64 %
WHGT		0.00 %
Total	638.17	29.13 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	368.87	34.30 %
D-Freez	5.06	26.27 %
W-Disp	4.31	70.49 %
Total	378.24	34.36 %

Branch *	MTD Sales L	Brand Share %
KDA1	12.15	24.68 %
CTO1	8.04	17.21 %
KHT1	7.57	23.77 %
PDT1	6.93	16.13 %
NDL1	6.18	25.67 %
VKI1	5.56	19.85 %
PMR1	4.14	18.69 %
KVL1	4.01	11.51 %
GTL1	3.48	23.94 %
ADI1	3.40	25.12 %
DHN1	1.64	16.44 %
WHKD		0.00 %
WHKN		0.00 %
Total	378.24	34.36 %