



AP : VOLTAS Sales Performance 25/04/2026 9:14 AM

MTD Sales
726.03 L

Brand Share %
18.35 %

Information:

MTD : 01-04-2026 To 24-04-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **18.35 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	708.96	18.16 %
W-Disp	10.01	57.76 %
D-Freez	7.06	19.78 %
Total	726.03	18.35 %

Sales Zone	MTD Sales L	Brand Share %
TIRUPATI-01	457.78	23.47 %
VIJAYAWADA-01	268.25	13.37 %
Total	726.03	18.35 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	448.12	23.30 %
W-Disp	4.94	51.78 %
D-Freez	4.72	26.83 %
Total	457.78	23.47 %

Branch *	MTD Sales L	Brand Share %
TPY2	29.33	16.97 %
TPY1	18.23	12.56 %
KDA1	17.80	15.34 %
KNL2	14.86	18.05 %
CTO1	14.02	13.24 %
KNL1	11.32	13.99 %
PDT1	10.95	10.35 %
KDR1	10.21	17.82 %
NDL1	9.31	17.62 %
KHT1	6.06	11.21 %
VKI1	5.02	13.80 %
RCY1	2.73	5.93 %
GTL1	2.22	7.93 %
KVL1	2.09	7.66 %
DHN1	1.56	6.94 %
WHRN		0.00 %
Total	457.78	23.47 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	260.84	13.17 %
W-Disp	5.07	65.10 %
D-Freez	2.34	12.93 %
Total	268.25	13.37 %

Branch *	MTD Sales L	Brand Share %
BVR1	17.91	16.87 %
TNK1	15.66	16.80 %
VJW1	14.78	11.63 %
ELU1	11.93	15.00 %
TDD1	11.04	16.01 %
TEL1	10.45	13.00 %
VJW4	8.02	10.69 %
VJW3	6.47	7.77 %
TNI1	4.92	12.07 %
DPE1	4.62	12.95 %
OGL1	3.89	4.20 %
RAL1	3.42	6.25 %
NRT1	3.19	5.85 %
NZV1	3.05	15.37 %
PRL1	3.02	11.06 %
PAP1	2.93	5.45 %
TVU1	2.88	8.93 %
JGG1	2.45	8.70 %
BPP1	2.39	10.11 %
NPR1	2.30	4.41 %
VKN1	2.18	4.83 %
GNT1	2.16	2.44 %
MTM1	1.95	6.99 %
JPT1	1.48	3.59 %
PPM1	1.43	3.85 %
VUY1	0.56	1.62 %
AMP1	0.49	1.98 %
PNR1		0.00 %
WHGT		0.00 %
WHVJ		0.00 %
Total	268.25	13.37 %