



AP : VOLTAS Sales Performance 24/09/2026 9:13 AM

MTD Sales
193.99 L

Brand Share %
31.45 %

Information:

MTD : 01-09-2026 To 23-09-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **31.45 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	186.41	31.33 %
W-Disp	4.61	76.82 %
D-Freez	2.96	18.53 %
Total	193.99	31.45 %

Sales Zone	MTD Sales L	Brand Share %
TIRUPATI-01	115.91	37.99 %
VIJAYAWADA-01	78.08	25.04 %
Total	193.99	31.45 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	112.21	37.69 %
W-Disp	2.52	76.99 %
D-Freez	1.18	28.59 %
Total	115.91	37.99 %

Branch *	MTD Sales L	Brand Share %
KDA1	5.84	23.15 %
CTO1	5.04	28.59 %
KHT1	2.35	24.38 %
PUT1	1.73	19.02 %
KVL1	1.46	22.70 %
DHN1	1.38	22.24 %
KAR1	1.06	30.42 %
WHRN	-0.08	16.92 %
Total	115.91	37.99 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	74.20	24.97 %
W-Disp	2.10	76.60 %
D-Freez	1.78	15.02 %
Total	78.08	25.04 %

Branch *	MTD Sales L	Brand Share %
CRL1	4.59	31.09 %
GNT1	3.97	26.74 %
VSK1	3.90	12.13 %
OGL1	3.86	22.39 %
BVR1	3.55	21.54 %
GNT2	2.80	21.80 %
VJW3	2.35	10.81 %
VJW5	2.24	27.48 %
TEL1	1.65	22.59 %
PAP1	1.52	25.02 %
JPT1	1.41	27.23 %
VJW2	1.33	27.00 %
TVU1	1.09	19.94 %
NRT1	1.04	24.16 %
ELU1	0.98	7.01 %
PRL1	0.93	14.04 %
MTM1	0.70	20.25 %
JGG1	0.68	20.75 %
NPR1	0.37	5.63 %
PPM1	0.34	10.05 %
DPE1	0.34	26.34 %
VKN1	0.28	10.13 %
PNR1	0.08	10.36 %
TNI1	0.07	2.03 %
KND1	0.07	1.31 %
VUY1	0.07	5.67 %
GTSD		0.00 %
RAL1		0.00 %
WHRM		0.00 %
Total	78.08	25.04 %