



AP : VOLTAS Sales Performance 24/04/2026 9:13 AM

MTD Sales
691.50 L

Brand Share %
18.04 %

Information:

MTD : 01-04-2026 To 23-04-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **18.04 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	675.25	17.85 %
W-Disp	9.65	57.13 %
D-Freez	6.61	19.52 %
Total	691.50	18.04 %

Sales Zone	MTD Sales L	Brand Share %
TIRUPATI-01	435.28	22.99 %
VIJAYAWADA-01	256.23	13.20 %
Total	691.50	18.04 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	425.83	22.81 %
W-Disp	4.73	51.12 %
D-Freez	4.72	27.95 %
Total	435.28	22.99 %

Branch *	MTD Sales L	Brand Share %
TPY2	26.23	15.72 %
KDA1	17.12	15.17 %
TPY1	16.86	11.87 %
CTO1	13.67	13.28 %
KNL2	12.86	16.18 %
KNL1	11.32	14.38 %
PDT1	10.95	10.67 %
NDL1	9.31	17.85 %
KHT1	6.06	11.29 %
VKI1	5.02	14.21 %
RCY1	2.06	4.64 %
GTL1	1.88	6.98 %
KVL1	1.75	6.87 %
DHN1	1.56	7.11 %
WHRN		0.00 %
Total	435.28	22.99 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	249.42	13.01 %
W-Disp	4.92	64.43 %
D-Freez	1.89	11.13 %
Total	256.23	13.20 %

Branch *	MTD Sales L	Brand Share %
BVR1	17.30	16.74 %
TNK1	15.32	17.52 %
VJW1	14.50	11.68 %
TEL1	10.44	13.26 %
ELU1	9.48	12.64 %
TDD1	9.03	13.83 %
VJW4	7.77	10.70 %
VJW3	6.13	7.52 %
TNI1	4.92	12.59 %
DPE1	4.62	12.95 %
OGL1	3.56	4.01 %
RAL1	3.09	5.72 %
NZV1	3.05	15.69 %
NRT1	2.94	5.61 %
PAP1	2.93	5.69 %
TVU1	2.88	8.93 %
BPP1	2.39	10.22 %
PRL1	2.33	9.06 %
VKN1	2.18	5.27 %
GNT1	2.16	2.44 %
NPR1	1.96	3.84 %
JGG1	1.77	6.89 %
JPT1	1.48	3.73 %
PPM1	1.43	4.04 %
MTM1	1.01	3.93 %
VUY1	0.56	1.64 %
AMP1	0.49	2.16 %
PNR1		0.00 %
WHGT		0.00 %
WHVJ		0.00 %
Total	256.23	13.20 %