



AP : VOLTAS Sales Performance 23/05/2026 9:13 AM

MTD Sales
872.71 L

Brand Share %
30.21 %

Information:

MTD : 01-05-2026 To 22-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **30.21 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	854.32	30.08 %
D-Freez	10.02	26.89 %
W-Disp	8.36	74.03 %
Total	872.71	30.21 %

Sales Zone	MTD Sales L	Brand Share %
VIJAYAWADA-01	522.80	28.11 %
TIRUPATI-01	349.90	34.00 %
Total	872.71	30.21 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	513.71	27.98 %
D-Freez	4.96	26.45 %
W-Disp	4.13	77.38 %
Total	522.80	28.11 %

Branch *	MTD Sales L	Brand Share %
BVR1	33.90	28.29 %
VJW1	28.96	29.58 %
VJW3	25.59	29.59 %
RMV1	21.90	29.50 %
CRL1	18.83	24.66 %
TDD1	18.54	28.65 %
GNT1	14.64	13.01 %
TEL1	13.89	25.91 %
PAP1	10.91	23.64 %
VJW5	10.57	24.10 %
JPT1	10.29	23.23 %
CKT1	9.90	27.77 %
RAL1	9.87	18.17 %
NPR1	8.71	16.53 %
NRT1	6.85	14.65 %
AMP1	6.01	22.67 %
VKN1	5.64	14.64 %
GDV1	5.29	22.15 %
TNI1	5.13	18.60 %
VJW2	5.03	15.66 %
PRL1	4.86	17.96 %
VUY1	4.74	24.57 %
JGG1	4.17	25.54 %
MTM1	4.00	12.47 %
PNR1	2.43	16.40 %
WHGT		0.00 %
Total	522.80	28.11 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	340.61	33.90 %
D-Freez	5.06	27.34 %
W-Disp	4.23	71.04 %
Total	349.90	34.00 %

Branch *	MTD Sales L	Brand Share %
KDA1	11.79	25.28 %
KNL1	8.39	28.46 %
CTO1	7.70	17.16 %
KHT1	7.30	24.19 %
PDT1	6.66	15.74 %
NDL1	6.18	26.18 %
VKI1	5.14	19.12 %
PMR1	4.14	19.02 %
GTL1	3.48	25.14 %
KVL1	3.46	10.44 %
ADI1	3.40	25.12 %
DHN1	1.64	17.85 %
WHKD		0.00 %
WHKN		0.00 %
Total	349.90	34.00 %