



## AP : VOLTAS Sales Performance 21/09/2026 9:13 AM

MTD Sales  
181.70 L

Brand Share %  
31.49 %

Information:

MTD : 01-09-2026 To 20-09-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **31.49 %** are only listed below

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 174.80      | 31.33 %       |
| W-Disp   | 4.19        | 80.88 %       |
| D-Freez  | 2.72        | 19.52 %       |
| Total    | 181.70      | 31.49 %       |

| Sales Zone    | MTD Sales L | Brand Share % |
|---------------|-------------|---------------|
| TIRUPATI-01   | 111.77      | 38.19 %       |
| VIJAYAWADA-01 | 69.94       | 24.60 %       |
| Total         | 181.70      | 31.49 %       |

### TIRUPATI-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 108.29      | 37.84 %       |
| W-Disp   | 2.30        | 79.49 %       |
| D-Freez  | 1.18        | 33.06 %       |
| Total    | 111.77      | 38.19 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| KDA1     | 5.46        | 23.11 %       |
| CTO1     | 5.04        | 29.61 %       |
| KHT1     | 2.35        | 24.38 %       |
| BVL1     | 2.18        | 29.29 %       |
| PUT1     | 1.73        | 19.69 %       |
| KVL1     | 1.03        | 17.25 %       |
| DHN1     | 1.02        | 17.49 %       |
| WHRN     |             | 0.00 %        |
| Total    | 111.77      | 38.19 %       |

# VIJAYAWADA-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 66.51       | 24.48 %       |
| W-Disp   | 1.90        | 82.63 %       |
| D-Freez  | 1.53        | 14.84 %       |
| Total    | 69.94       | 24.60 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| CRL1     | 4.22        | 29.35 %       |
| GNT1     | 3.97        | 29.74 %       |
| VSK1     | 3.90        | 12.62 %       |
| OGL1     | 3.86        | 25.14 %       |
| BVR1     | 2.91        | 22.39 %       |
| GNT2     | 2.46        | 19.66 %       |
| VJW3     | 2.35        | 11.55 %       |
| VJW5     | 1.50        | 25.69 %       |
| VJW2     | 1.33        | 27.00 %       |
| TEL1     | 1.30        | 18.73 %       |
| PAP1     | 1.27        | 23.34 %       |
| TVU1     | 1.09        | 28.11 %       |
| JPT1     | 1.05        | 24.48 %       |
| NRT1     | 1.04        | 24.16 %       |
| ELU1     | 0.64        | 5.71 %        |
| MTM1     | 0.63        | 18.58 %       |
| PRL1     | 0.56        | 10.40 %       |
| JGG1     | 0.41        | 13.44 %       |
| NPR1     | 0.37        | 6.88 %        |
| PPM1     | 0.34        | 10.05 %       |
| DPE1     | 0.34        | 26.34 %       |
| VKN1     | 0.28        | 11.43 %       |
| PNR1     | 0.08        | 10.36 %       |
| TNI1     | 0.07        | 2.03 %        |
| KND1     | 0.07        | 1.31 %        |
| GTSD     |             | 0.00 %        |
| RAL1     |             | 0.00 %        |
| VUY1     |             | 0.00 %        |
| WHRM     |             | 0.00 %        |
| Total    | 69.94       | 24.60 %       |