



AP : VOLTAS Sales Performance 21/05/2026 9:13 AM

MTD Sales
736.43 L

Brand Share %
30.32 %

Information:

MTD : 01-05-2026 To 20-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **30.32 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	720.83	30.23 %
D-Freez	8.53	24.59 %
W-Disp	7.07	71.67 %
Total	736.43	30.32 %

Sales Zone	MTD Sales L	Brand Share %
VIJAYAWADA-01	413.65	27.71 %
TIRUPATI-01	322.78	34.47 %
Total	736.43	30.32 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	406.40	27.62 %
D-Freez	3.90	23.20 %
W-Disp	3.35	74.63 %
Total	413.65	27.71 %

Branch *	MTD Sales L	Brand Share %
BVR1	23.68	26.97 %
VJW3	22.43	29.43 %
VJW1	20.09	24.64 %
CRL1	17.59	28.76 %
RMV1	16.93	29.37 %
TEL1	12.15	27.09 %
GNT1	11.67	12.56 %
JPT1	8.58	23.44 %
VJW5	7.13	20.95 %
PAP1	6.48	19.96 %
CKT1	6.41	23.82 %
RAL1	6.27	15.48 %
NPR1	5.77	13.12 %
GDV1	5.29	22.42 %
VKN1	4.91	14.78 %
NRT1	4.90	12.77 %
VJW2	4.76	18.09 %
PRL1	3.95	19.56 %
MTM1	3.76	15.34 %
AMP1	3.62	19.78 %
VUY1	3.57	22.02 %
JGG1	3.17	24.68 %
TNI1	3.05	14.22 %
PNR1	0.27	2.78 %
WHGT		0.00 %
Total	413.65	27.71 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	314.43	34.44 %
D-Freez	4.63	25.91 %
W-Disp	3.72	69.20 %
Total	322.78	34.47 %

Branch *	MTD Sales L	Brand Share %
KDA1	11.79	25.92 %
KNL1	8.39	29.93 %
CTO1	7.43	17.61 %
PDT1	6.38	16.13 %
KHT1	5.78	23.19 %
NDL1	5.57	28.87 %
VKI1	4.52	18.93 %
PMR1	3.86	18.29 %
GTL1	3.48	24.61 %
ADI1	3.32	25.45 %
KVL1	3.19	10.84 %
DHN1	1.64	18.62 %
WHKD		0.00 %
Total	322.78	34.47 %