



AP : VOLTAS Sales Performance 21/03/2026 9:13 AM

MTD Sales
181.07 L

Brand Share %
10.76 %

Information:

MTD : 01-03-2026 To 20-03-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **10.76 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	180.95	10.78 %
W-Disp	0.12	3.34 %
Total	181.07	10.76 %

Sales Zone	MTD Sales L	Brand Share %
TIRUPATI-01	95.68	12.70 %
VIJAYAWADA-01	85.40	9.19 %
Total	181.07	10.76 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	95.60	12.73 %
W-Disp	0.07	3.11 %
Total	95.68	12.70 %

Branch *	MTD Sales L	Brand Share %
KDR1	3.61	10.71 %
KDA1	3.46	9.55 %
TPY2	3.31	3.60 %
TPI1	2.51	10.54 %
VKI1	1.78	10.62 %
PIL1	1.66	9.30 %
KHT1	1.50	5.36 %
NDL1	1.48	7.87 %
SPE1	0.91	6.87 %
KNL1	0.86	3.35 %
GTL1	0.86	9.27 %
RCY1	0.55	4.53 %
ADI1	0.28	2.10 %
DHN1		0.00 %
TPSD		0.00 %
Total	95.68	12.70 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	85.34	9.20 %
W-Disp	0.05	3.71 %
Total	85.40	9.19 %

Branch *	MTD Sales L	Brand Share %
BVR1	5.49	8.82 %
TNK1	5.06	10.41 %
VJW5	3.20	6.96 %
VJW3	3.08	7.96 %
VJW1	3.04	6.73 %
GNT1	2.91	6.41 %
ELU1	2.56	7.06 %
CRL1	2.33	9.99 %
GNT2	2.03	7.90 %
OGL1	1.69	2.76 %
TEL1	1.68	7.96 %
RAL1	1.46	6.40 %
NRT1	1.23	5.21 %
VUY1	1.15	5.30 %
VJW2	0.89	5.75 %
PRL1	0.87	2.86 %
PAP1	0.82	3.19 %
MTM1	0.58	4.80 %
VKN1	0.57	3.17 %
KND1	0.30	0.87 %
PNR1	0.26	3.37 %
GTSD		0.00 %
JPT1		0.00 %
PPM1		0.00 %
Total	85.40	9.19 %