



AP : VOLTAS Sales Performance 20/05/2026 9:14 AM

MTD Sales
684.02 L

Brand Share %
30.26 %

Information:

MTD : 01-05-2026 To 19-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **30.26 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	669.40	30.18 %
D-Freez	7.94	23.92 %
W-Disp	6.68	71.65 %
Total	684.02	30.26 %

Sales Zone	MTD Sales L	Brand Share %
VIJAYAWADA-01	383.36	27.95 %
TIRUPATI-01	300.66	33.81 %
Total	684.02	30.26 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	376.89	27.89 %
D-Freez	3.51	21.77 %
W-Disp	2.96	74.99 %
Total	383.36	27.95 %

Branch *	MTD Sales L	Brand Share %
BVR1	19.64	25.35 %
VJW1	17.16	22.51 %
CRL1	16.88	29.79 %
RMV1	16.65	30.23 %
TEL1	11.80	29.09 %
GNT1	10.48	12.52 %
JPT1	8.22	23.83 %
VJW5	6.80	22.31 %
RAL1	5.94	16.90 %
CKT1	5.67	23.31 %
GDV1	5.09	22.95 %
VKN1	4.91	15.65 %
PPM1	4.69	28.29 %
VJW2	4.48	17.74 %
NPR1	4.42	11.20 %
PAP1	4.28	15.11 %
NRT1	4.21	12.12 %
NZV1	3.95	29.93 %
PRL1	3.59	19.13 %
VUY1	3.30	21.20 %
MTM1	3.13	18.60 %
TNI1	3.05	15.17 %
JGG1	2.83	23.40 %
AMP1	2.51	15.81 %
PNR1	0.27	3.00 %
WHGT		0.00 %
Total	383.36	27.95 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	292.51	33.74 %
D-Freez	4.43	25.95 %
W-Disp	3.72	69.20 %
Total	300.66	33.81 %

Branch *	MTD Sales L	Brand Share %
KDA1	10.77	24.93 %
CTO1	7.15	17.53 %
PDT1	6.05	15.41 %
KHT1	5.78	23.19 %
NDL1	5.57	29.46 %
VKI1	4.24	18.57 %
PMR1	3.86	18.29 %
MPL1	3.69	25.77 %
GTL1	3.48	24.61 %
ADI1	3.32	26.11 %
KVL1	3.19	11.28 %
DHN1	1.32	15.63 %
WHKD		0.00 %
Total	300.66	33.81 %