



AP : VOLTAS Sales Performance 20/04/2026 9:13 AM

MTD Sales
551.68 L

Brand Share %
17.03 %

Information:

MTD : 01-04-2026 To 19-04-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **17.03 %** are only listed below

| Property | MTD Sales L | Brand Share % |
|--------------|---------------|----------------|
| Air-Cond | 539.89 | 16.87 % |
| W-Disp | 7.60 | 56.29 % |
| D-Freez | 4.19 | 15.91 % |
| Total | 551.68 | 17.03 % |

| Sales Zone | MTD Sales L | Brand Share % |
|---------------|---------------|----------------|
| TIRUPATI-01 | 339.39 | 21.07 % |
| VIJAYAWADA-01 | 212.30 | 13.03 % |
| Total | 551.68 | 17.03 % |

TIRUPATI-01

| Property | MTD Sales L | Brand Share % |
|--------------|---------------|----------------|
| Air-Cond | 332.53 | 20.90 % |
| W-Disp | 3.91 | 52.77 % |
| D-Freez | 2.95 | 24.24 % |
| Total | 339.39 | 21.07 % |

| Branch * | MTD Sales L | Brand Share % |
|--------------|---------------|----------------|
| TPY2 | 19.80 | 13.91 % |
| TPY1 | 15.14 | 11.40 % |
| KDA1 | 13.40 | 13.22 % |
| CTO1 | 12.32 | 13.62 % |
| KNL1 | 8.71 | 12.83 % |
| PDT1 | 8.52 | 9.63 % |
| NDL1 | 6.23 | 14.16 % |
| KNL2 | 5.42 | 7.92 % |
| VKI1 | 5.08 | 16.46 % |
| KHT1 | 4.75 | 10.20 % |
| PIL1 | 4.63 | 16.05 % |
| GTL1 | 1.88 | 8.97 % |
| RCY1 | 1.32 | 3.15 % |
| KVL1 | 1.13 | 5.77 % |
| DHN1 | 1.03 | 6.01 % |
| WHRN | | 0.00 % |
| Total | 339.39 | 21.07 % |

VIJAYAWADA-01

| Property | MTD Sales L | Brand Share % |
|--------------|---------------|----------------|
| Air-Cond | 207.36 | 12.89 % |
| W-Disp | 3.69 | 60.57 % |
| D-Freez | 1.24 | 8.77 % |
| Total | 212.30 | 13.03 % |

| Branch * | MTD Sales L | Brand Share % |
|--------------|---------------|----------------|
| TNK1 | 12.18 | 16.39 % |
| VJW1 | 11.94 | 11.01 % |
| TEL1 | 9.15 | 12.56 % |
| ELU1 | 8.52 | 13.37 % |
| TDD1 | 8.20 | 14.48 % |
| VJW4 | 6.29 | 10.70 % |
| VJW3 | 5.12 | 7.84 % |
| TNI1 | 3.76 | 11.58 % |
| DPE1 | 3.10 | 11.06 % |
| OGL1 | 2.94 | 3.75 % |
| NRT1 | 2.94 | 6.43 % |
| RAL1 | 2.67 | 6.16 % |
| BPP1 | 2.05 | 10.74 % |
| NPR1 | 1.96 | 5.01 % |
| GNT1 | 1.76 | 2.34 % |
| PAP1 | 1.66 | 3.87 % |
| TVU1 | 1.54 | 6.25 % |
| VKN1 | 1.52 | 4.75 % |
| PRL1 | 1.29 | 5.99 % |
| PPM1 | 1.14 | 3.89 % |
| JGG1 | 0.90 | 4.26 % |
| MTM1 | 0.69 | 2.93 % |
| AMP1 | 0.49 | 2.60 % |
| JPT1 | 0.48 | 1.39 % |
| VUY1 | 0.28 | 1.00 % |
| PNR1 | | 0.00 % |
| WHGT | | 0.00 % |
| WHVJ | | 0.00 % |
| Total | 212.30 | 13.03 % |