



AP : VOLTAS Sales Performance 19/03/2026 9:13 AM

MTD Sales
158.00 L

Brand Share %
11.52 %

Information:

MTD : 01-03-2026 To 18-03-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **11.52 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	157.87	11.54 %
W-Disp	0.12	4.11 %
Total	158.00	11.52 %

Sales Zone	MTD Sales L	Brand Share %
TIRUPATI-01	80.05	12.92 %
VIJAYAWADA-01	77.95	10.37 %
Total	158.00	11.52 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	79.98	12.95 %
W-Disp	0.07	3.90 %
Total	80.05	12.92 %

Branch *	MTD Sales L	Brand Share %
TPY1	5.57	8.29 %
TPY2	3.31	4.75 %
KDA1	2.88	9.73 %
TPI1	1.94	9.48 %
PIL1	1.66	10.16 %
KHT1	1.50	7.07 %
NDL1	1.19	7.66 %
VKI1	1.15	8.65 %
SPE1	0.91	8.69 %
KNL1	0.86	4.58 %
GTL1	0.86	9.83 %
RCY1	0.55	5.13 %
PGR1	0.28	6.80 %
ADI1	0.28	2.43 %
DHN1		0.00 %
TPSD		0.00 %
Total	80.05	12.92 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	77.90	10.38 %
W-Disp	0.05	4.44 %
Total	77.95	10.37 %

Branch *	MTD Sales L	Brand Share %
BVR1	4.98	11.15 %
TNK1	4.05	11.34 %
VJW1	3.08	7.68 %
VJW3	3.08	9.79 %
GNT1	2.91	8.08 %
VJW5	2.91	9.40 %
CRL1	2.33	11.18 %
GNT2	2.03	8.12 %
ELU1	1.71	6.05 %
OGL1	1.69	3.26 %
RAL1	1.46	7.78 %
TEL1	1.43	10.05 %
VUY1	1.15	5.46 %
NRT1	0.97	4.44 %
TVU1	0.92	10.39 %
VJW2	0.89	6.54 %
PRL1	0.87	2.97 %
MTM1	0.58	6.94 %
VKN1	0.57	3.78 %
PAP1	0.57	3.02 %
KND1	0.30	1.03 %
PNR1	0.26	4.10 %
GTSD		0.00 %
JPT1		0.00 %
PPM1		0.00 %
Total	77.95	10.37 %