



AP : VOLTAS Sales Performance 18/05/2026 9:13 AM

MTD Sales
641.25 L

Brand Share %
30.62 %

Information:

MTD : 01-05-2026 To 17-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **30.62 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	628.35	30.56 %
D-Freez	6.81	23.21 %
W-Disp	6.10	71.72 %
Total	641.25	30.62 %

Sales Zone	MTD Sales L	Brand Share %
VIJAYAWADA-01	358.03	28.39 %
TIRUPATI-01	283.22	34.00 %
Total	641.25	30.62 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	352.78	28.37 %
W-Disp	2.66	74.58 %
D-Freez	2.59	18.46 %
Total	358.03	28.39 %

Branch *	MTD Sales L	Brand Share %
BVR1	16.53	24.46 %
VJW1	14.81	21.13 %
GNT1	10.48	12.90 %
JPT1	7.60	23.67 %
VJW5	6.53	22.11 %
CKT1	5.67	25.88 %
RAL1	5.39	17.51 %
GDV1	5.09	24.14 %
VKN1	4.91	16.42 %
VJW2	4.48	19.01 %
NRT1	3.99	12.27 %
PAP1	3.66	14.88 %
PRL1	3.59	20.28 %
NZV1	3.14	28.81 %
MTM1	3.13	18.60 %
NPR1	3.04	9.61 %
VUY1	2.76	18.77 %
TNI1	2.44	14.13 %
JGG1	2.21	19.24 %
AMP1	2.17	14.34 %
PNR1	0.27	3.44 %
WHGT		0.00 %
Total	358.03	28.39 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	275.57	33.90 %
D-Freez	4.22	27.55 %
W-Disp	3.43	69.66 %
Total	283.22	34.00 %

Branch *	MTD Sales L	Brand Share %
KDA1	9.41	23.51 %
CTO1	6.80	17.84 %
PDT1	5.69	15.70 %
NDL1	5.22	28.80 %
KHT1	5.17	22.56 %
VKI1	4.24	19.51 %
PMR1	3.86	18.29 %
GTL1	3.48	25.70 %
ADI1	3.32	27.71 %
KVL1	3.19	12.08 %
MPL1	2.13	18.73 %
DHN1	1.32	17.23 %
WHKD		0.00 %
Total	283.22	34.00 %