



# AP : VOLTAS Sales Performance 17/05/2026 9:13 AM

MTD Sales  
623.11 L

Brand Share %  
30.71 %

Information:

MTD : 01-05-2026 To 16-05-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **30.71 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	610.74	30.64 %
D-Freez	6.35	23.41 %
W-Disp	6.02	71.47 %
Total	623.11	30.71 %

Sales Zone	MTD Sales L	Brand Share %
VIJAYAWADA-01	345.80	28.47 %
TIRUPATI-01	277.31	34.05 %
Total	623.11	30.71 %

## VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	340.89	28.44 %
W-Disp	2.59	74.02 %
D-Freez	2.33	18.24 %
Total	345.80	28.47 %

Branch *	MTD Sales L	Brand Share %
BVR1	16.27	24.57 %
VJW1	13.91	20.39 %
GNT1	10.13	13.09 %
JPT1	7.60	23.67 %
VJW5	6.53	22.40 %
CKT1	5.67	26.32 %
RAL1	5.39	18.63 %
GDV1	5.09	24.99 %
VKN1	4.91	17.67 %
VJW2	4.48	20.26 %
NRT1	3.99	12.27 %
PAP1	3.66	15.73 %
PRL1	3.59	20.63 %
NZV1	3.14	28.81 %
MTM1	3.13	18.96 %
NPR1	2.77	8.92 %
VUY1	2.49	17.24 %
PPM1	2.46	23.25 %
JGG1	2.21	19.90 %
AMP1	1.83	13.32 %
TNI1	1.63	10.31 %
PNR1	0.27	3.82 %
WHGT		0.00 %
Total	345.80	28.47 %

**TIRUPATI-01**

Property	MTD Sales L	Brand Share %
Air-Cond	269.85	33.94 %
D-Freez	4.03	27.99 %
W-Disp	3.43	69.66 %
Total	277.31	34.05 %

Branch *	MTD Sales L	Brand Share %
KDA1	9.41	23.74 %
CTO1	6.53	17.96 %
PDT1	5.42	15.20 %
NDL1	5.22	29.49 %
KHT1	5.17	22.96 %
VKI1	4.24	19.80 %
PMR1	3.86	18.29 %
GTL1	3.48	25.70 %
ADI1	3.32	28.43 %
KVL1	2.91	11.33 %
MPL1	2.13	18.73 %
DHN1	1.32	18.96 %
WHKD		0.00 %
Total	277.31	34.05 %