



AP : VOLTAS Sales Performance 16/05/2026 9:13 AM

MTD Sales
601.04 L

Brand Share %
30.55 %

Information:

MTD : 01-05-2026 To 15-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **30.55 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	589.00	30.47 %
D-Freez	6.09	23.43 %
W-Disp	5.95	71.22 %
Total	601.04	30.55 %

Sales Zone	MTD Sales L	Brand Share %
VIJAYAWADA-01	329.44	28.05 %
TIRUPATI-01	271.60	34.25 %
Total	601.04	30.55 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	324.60	28.01 %
W-Disp	2.51	73.47 %
D-Freez	2.33	18.86 %
Total	329.44	28.05 %

Branch *	MTD Sales L	Brand Share %
BVR1	16.00	24.90 %
TNK1	14.16	28.79 %
VJW1	12.43	19.02 %
GNT1	9.78	12.74 %
JPT1	7.60	24.14 %
TDD1	7.10	21.84 %
VJW5	6.26	21.68 %
CKT1	5.33	26.02 %
RAL1	5.13	18.73 %
GDV1	5.09	25.48 %
VKN1	4.56	17.05 %
VJW2	4.48	21.31 %
NRT1	3.72	12.05 %
PAP1	3.66	16.00 %
PRL1	3.59	20.63 %
NZV1	3.14	28.81 %
MTM1	3.13	19.39 %
NPR1	2.77	9.13 %
VUY1	2.41	17.18 %
JGG1	2.21	20.44 %
PPM1	2.13	20.77 %
AMP1	1.83	14.49 %
TNI1	1.28	8.29 %
PNR1	0.27	4.31 %
WHGT		0.00 %
Total	329.44	28.05 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	264.40	34.14 %
D-Freez	3.77	27.55 %
W-Disp	3.43	69.66 %
Total	271.60	34.25 %

Branch *	MTD Sales L	Brand Share %
KDA1	9.05	23.30 %
CTO1	6.53	18.38 %
PDT1	5.42	15.34 %
NDL1	4.95	29.04 %
KHT1	4.82	21.73 %
VKI1	4.24	19.80 %
PMR1	3.86	18.29 %
GTL1	3.48	26.36 %
KVL1	2.91	11.84 %
ADI1	2.29	21.51 %
MPL1	2.13	20.91 %
DHN1	1.32	20.09 %
WHKD		0.00 %
Total	271.60	34.25 %