



AP : VOLTAS Sales Performance 15/05/2026 9:14 AM

MTD Sales
583.47 L

Brand Share %
30.59 %

Information:

MTD : 01-05-2026 To 14-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **30.59 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	571.58	30.49 %
D-Freez	6.09	24.86 %
W-Disp	5.80	72.06 %
Total	583.47	30.59 %

Sales Zone	MTD Sales L	Brand Share %
VIJAYAWADA-01	319.04	28.15 %
TIRUPATI-01	264.44	34.16 %
Total	583.47	30.59 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	314.35	28.10 %
W-Disp	2.36	73.96 %
D-Freez	2.33	20.00 %
Total	319.04	28.15 %

Branch *	MTD Sales L	Brand Share %
BVR1	14.12	23.13 %
TNK1	13.28	28.06 %
VJW1	11.62	18.37 %
GNT1	9.43	12.62 %
JPT1	7.60	24.73 %
TDD1	7.10	22.37 %
VJW5	5.90	21.56 %
CKT1	5.33	26.49 %
GDV1	5.09	26.43 %
RAL1	4.86	18.44 %
VJW2	4.48	22.78 %
NRT1	3.72	12.67 %
PAP1	3.66	17.58 %
PRL1	3.26	19.83 %
NZV1	3.14	29.64 %
MTM1	3.13	19.39 %
NPR1	2.77	9.58 %
VKN1	2.43	10.11 %
VUY1	2.41	17.18 %
JGG1	2.21	20.44 %
PPM1	2.13	20.77 %
AMP1	1.50	12.59 %
TNI1	1.28	8.93 %
PNR1	0.27	4.31 %
WHGT		0.00 %
Total	319.04	28.15 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	257.24	34.01 %
D-Freez	3.77	29.24 %
W-Disp	3.43	70.81 %
Total	264.44	34.16 %

Branch *	MTD Sales L	Brand Share %
KDA1	9.05	23.77 %
CTO1	6.53	18.88 %
PDT1	5.07	14.76 %
NDL1	4.95	30.28 %
KHT1	4.82	22.48 %
VKI1	4.24	19.80 %
PMR1	3.86	18.45 %
GTL1	3.48	26.36 %
KVL1	2.64	10.85 %
MPL1	2.13	20.91 %
DHN1	1.32	20.09 %
ADI1	1.26	13.11 %
WHKD		0.00 %
Total	264.44	34.16 %