

MTD Sales  
**45.42 L**

Brand Share %  
**36.52 %**

Information:

**MTD :** 01-11-2025 To 12-11-2025

\* Branch where in Brand Share % is less than Overall State's Brand Share **36.52 %** are only listed below

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 45.23       | 36.90 %       |
| W-Disp   | 0.20        | 10.91 %       |
| Total    | 45.42       | 36.52 %       |

| Sales Zone    | MTD Sales L | Brand Share % |
|---------------|-------------|---------------|
| VIJAYAWADA-01 | 23.29       | 35.34 %       |
| TIRUPATI-01   | 22.14       | 37.85 %       |
| Total         | 45.42       | 36.52 %       |

**VIJAYAWADA-01**

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 23.16       | 35.66 %       |
| W-Disp   | 0.13        | 13.58 %       |
| Total    | 23.29       | 35.34 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| VJW4     | 2.54        | 24.96 %       |
| OGL1     | 1.54        | 35.50 %       |
| GNT2     | 0.37        | 11.61 %       |
| TNK1     | 0.30        | 14.17 %       |
| PAP1     | 0.30        | 36.05 %       |
| CRL1     | 0.29        | 19.25 %       |
| PPM1     | 0.29        | 30.12 %       |
| NRT1     | 0.29        | 11.63 %       |
| VJW1     | 0.28        | 6.45 %        |
| VUY1     | 0.25        | 27.94 %       |
| CKT1     | 0.25        | 27.90 %       |
| MTM1     | 0.22        | 23.61 %       |
| AMP1     |             | 0.00 %        |
| JGG1     |             | 0.00 %        |
| JPT1     |             | 0.00 %        |
| NPR1     |             | 0.00 %        |
| PNR1     |             | 0.00 %        |
| PRL1     |             | 0.00 %        |
| TDD1     |             | 0.00 %        |
| TEL1     |             | 0.00 %        |
| TNI1     |             | 0.00 %        |
| VKN1     |             | 0.00 %        |
| Total    | 23.29       | 35.34 %       |

# TIRUPATI-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 22.07       | 38.30 %       |
| W-Disp   | 0.07        | 7.96 %        |
| Total    | 22.14       | 37.85 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| SPE1     | 1.45        | 28.28 %       |
| NLR1     | 1.41        | 27.56 %       |
| TPY1     | 0.86        | 27.16 %       |
| KNL1     | 0.63        | 25.90 %       |
| KDA1     | 0.58        | 27.82 %       |
| ATP1     | 0.54        | 27.26 %       |
| RJP1     | 0.50        | 21.83 %       |
| KVL1     | 0.29        | 16.48 %       |
| VKI1     | 0.29        | 27.30 %       |
| PDT1     | 0.29        | 28.13 %       |
| KHT1     | 0.29        | 17.68 %       |
| CTO1     | 0.26        | 15.01 %       |
| ADI1     |             | 0.00 %        |
| DHN1     |             | 0.00 %        |
| GTL1     |             | 0.00 %        |
| KNL2     |             | 0.00 %        |
| KOU1     |             | 0.00 %        |
| MPL1     |             | 0.00 %        |
| NDL1     |             | 0.00 %        |
| PIL1     |             | 0.00 %        |
| Total    | 22.14       | 37.85 %       |