



AP : VOLTAS Sales Performance 12/09/2026 9:14 AM

MTD Sales
97.55 L

Brand Share %
31.04 %

Information:

MTD : 01-09-2026 To 11-09-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **31.04 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	93.27	30.78 %
W-Disp	2.20	86.53 %
D-Freez	2.07	23.95 %
Total	97.55	31.04 %

Sales Zone	MTD Sales L	Brand Share %
TIRUPATI-01	61.37	38.69 %
VIJAYAWADA-01	36.18	23.24 %
Total	97.55	31.04 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	59.54	38.16 %
D-Freez	0.93	61.78 %
W-Disp	0.90	83.43 %
Total	61.37	38.69 %

Branch *	MTD Sales L	Brand Share %
TPY1	2.01	26.12 %
CTO1	1.97	24.34 %
KHT1	1.66	23.47 %
KDA1	1.39	16.46 %
PUT1	0.71	15.33 %
RCY1	0.67	22.84 %
KVL1	0.36	7.75 %
MPL1	0.34	19.29 %
KAR1	0.08	6.21 %
DHN1		0.00 %
Total	61.37	38.69 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	33.73	22.94 %
W-Disp	1.31	88.80 %
D-Freez	1.14	15.96 %
Total	36.18	23.24 %

Branch *	MTD Sales L	Brand Share %
VSK1	2.23	10.37 %
OGL1	2.15	23.44 %
CRL1	1.53	20.08 %
BVR1	1.49	21.03 %
VJW5	1.20	28.89 %
VJW1	1.12	14.65 %
VJW3	0.89	7.09 %
NRT1	0.74	25.17 %
ELU1	0.64	10.73 %
PAP1	0.63	15.55 %
MTM1	0.63	23.14 %
JGG1	0.41	21.53 %
VJW4	0.35	18.81 %
TVU1	0.34	21.49 %
PPM1	0.34	18.17 %
DPE1	0.34	26.34 %
TEL1	0.28	10.39 %
VKN1	0.28	21.70 %
PRL1	0.20	7.82 %
KND1	0.07	1.64 %
JPT1		0.00 %
NPR1		0.00 %
RAL1		0.00 %
TNI1		0.00 %
VUY1		0.00 %
WHRM		0.00 %
PNR1	-0.27	-59.49 %
Total	36.18	23.24 %