



AP : VOLTAS Sales Performance 10/09/2025 9:13 AM

MTD Sales
28.90 L

Brand Share %
25.14 %

Information:

MTD : 01-09-2025 To 09-09-2025

* Branch where in Brand Share % is less than Overall State's Brand Share **25.14 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	27.62	24.90 %
W-Disp	1.28	50.88 %
Total	28.90	25.14 %

Sales Zone	MTD Sales L	Brand Share %
TIRUPATI-01	14.96	33.73 %
VIJAYAWADA-01	13.94	19.74 %
Total	28.90	25.14 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	14.55	34.22 %
W-Disp	0.41	36.48 %
Total	14.96	33.73 %

Branch *	MTD Sales L	Brand Share %
NLR1	0.88	24.10 %
TPY2	0.56	11.69 %
KHT1	0.28	10.12 %
TPY1	0.21	6.79 %
KNL2	0.07	4.25 %
KVL1		0.00 %
NDL1		0.00 %
PDT1		0.00 %
PIL1		0.00 %
RCY1		0.00 %
RJP1		0.00 %
VKI1		0.00 %
Total	14.96	33.73 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	13.07	19.10 %
W-Disp	0.87	62.58 %
Total	13.94	19.74 %

Branch *	MTD Sales L	Brand Share %
CRL1	0.78	25.11 %
ELU1	0.56	11.66 %
GNT1	0.56	11.00 %
NRT1	0.31	19.31 %
VJW2	0.31	17.14 %
VJW5	0.28	7.50 %
BVR1	0.25	11.47 %
TNK1	0.25	6.95 %
TEL1	0.07	3.51 %
GVM1		0.00 %
JPT1		0.00 %
KDR1		0.00 %
KND1		0.00 %
MTM1		0.00 %
PAP1		0.00 %
PNR1		0.00 %
PPM1		0.00 %
PRL1		0.00 %
RAL1		0.00 %
VJW1		0.00 %
VJW3		0.00 %
VJW4		0.00 %
VKN1		0.00 %
VUY1		0.00 %
GNT2	-0.07	-3.50 %
Total	13.94	19.74 %