



AP : VOLTAS Sales Performance 05/05/2026 9:13 AM

MTD Sales
362.95 L

Brand Share %
31.46 %

Information:

MTD : 01-05-2026 To 04-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **31.46 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	356.17	31.25 %
D-Freez	3.74	37.51 %
W-Disp	3.04	77.76 %
Total	362.95	31.46 %

Sales Zone	MTD Sales L	Brand Share %
VIJAYAWADA-01	186.20	28.25 %
TIRUPATI-01	176.75	35.74 %
Total	362.95	31.46 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	184.35	28.16 %
D-Freez	1.00	27.56 %
W-Disp	0.85	85.22 %
Total	186.20	28.25 %

Branch *	MTD Sales L	Brand Share %
VJW3	12.55	31.35 %
TNK1	8.10	31.40 %
OGL1	6.30	24.90 %
BVR1	6.05	17.97 %
VJW1	5.84	15.09 %
GNT1	5.60	9.76 %
TDD1	4.03	19.96 %
GDV1	3.87	26.99 %
JPT1	3.15	23.93 %
VJW2	2.77	26.81 %
RAL1	2.69	21.14 %
GNT2	2.43	22.80 %
CKT1	1.97	15.85 %
TVU1	1.83	16.35 %
MTM1	1.76	16.81 %
VKN1	1.68	12.72 %
NPR1	1.60	9.59 %
PPM1	1.59	24.14 %
PAP1	1.52	20.64 %
PRL1	1.33	13.91 %
NRT1	1.31	8.59 %
JGG1	0.96	14.69 %
TNI1	0.34	5.37 %
AMP1	0.28	3.86 %
PNR1		0.00 %
VUY1		0.00 %
Total	186.20	28.25 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	171.82	35.41 %
D-Freez	2.74	43.24 %
W-Disp	2.19	75.22 %
Total	176.75	35.74 %

Branch *	MTD Sales L	Brand Share %
NLR1	10.61	29.81 %
CTO1	5.55	22.09 %
KDA1	3.61	16.28 %
VKI1	2.92	18.03 %
PMR1	2.87	14.89 %
KHT1	2.83	18.22 %
KVL1	2.01	15.40 %
MPL1	1.40	20.27 %
PDT1	0.96	4.35 %
DHN1	0.77	15.25 %
ADI1	0.27	4.26 %
Total	176.75	35.74 %