



AP : VOLTAS Sales Performance 04/05/2026 9:13 AM

MTD Sales
321.24 L

Brand Share %
31.98 %

Information:

MTD : 01-05-2026 To 03-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **31.98 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	315.56	31.78 %
D-Freez	2.88	35.38 %
W-Disp	2.81	79.53 %
Total	321.24	31.98 %

Sales Zone	MTD Sales L	Brand Share %
TIRUPATI-01	164.12	36.97 %
VIJAYAWADA-01	157.12	28.02 %
Total	321.24	31.98 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Air-Cond	160.21	36.69 %
W-Disp	2.03	77.97 %
D-Freez	1.87	39.63 %
Total	164.12	36.97 %

Branch *	MTD Sales L	Brand Share %
NLR1	8.94	29.04 %
CTO1	5.28	22.66 %
VKI1	2.58	17.03 %
KHT1	2.56	20.09 %
KDA1	2.28	11.96 %
KVL1	2.01	16.38 %
PMR1	1.90	10.39 %
MPL1	1.40	22.88 %
PDT1	0.96	5.23 %
DHN1	0.57	12.86 %
ADI1	0.27	4.48 %
Total	164.12	36.97 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Air-Cond	155.35	27.92 %
D-Freez	1.00	29.48 %
W-Disp	0.77	83.99 %
Total	157.12	28.02 %

Branch *	MTD Sales L	Brand Share %
VJW3	10.26	28.27 %
TNK1	6.90	29.38 %
VJW1	5.51	16.03 %
BVR1	5.49	18.64 %
OGL1	4.67	24.00 %
GNT1	4.06	8.37 %
GDV1	3.54	26.68 %
TDD1	3.41	23.72 %
JPT1	2.80	28.18 %
RAL1	1.86	19.07 %
MTM1	1.76	18.79 %
NPR1	1.60	11.05 %
GNT2	1.54	18.25 %
TVU1	1.50	17.17 %
CKT1	1.35	13.01 %
VKN1	1.35	11.83 %
PRL1	1.33	16.21 %
PPM1	1.32	22.26 %
NRT1	1.31	11.37 %
PAP1	1.25	19.52 %
JGG1	0.62	11.26 %
TNI1	0.34	8.41 %
AMP1		0.00 %
PNR1		0.00 %
VUY1		0.00 %
Total	157.12	28.02 %