



# AP : VGUARD Sales Performance 18/03/2026 8:11 AM

MTD Sales  
38.53 L

Brand Share %  
38.31 %

Information:

MTD : 01-03-2026 To 17-03-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **38.31 %** are only listed below

Property	MTD Sales L	Brand Share %
Stab-HA	20.80	95.59 %
Air-Cool	13.33	27.71 %
W.Heater	2.20	39.45 %
Stab-AV	0.69	84.33 %
Stab-HA2	0.68	64.82 %
Inverter	0.62	100.00 %
Fan	0.22	1.46 %
<b>Total</b>	<b>38.53</b>	<b>38.31 %</b>

Sales Zone	MTD Sales L	Brand Share %
TIRUPATI-01	21.67	38.83 %
VIJAYAWADA-01	16.87	37.67 %
<b>Total</b>	<b>38.53</b>	<b>38.31 %</b>

## TIRUPATI-01

Property	MTD Sales L	Brand Share %
Stab-HA	9.76	97.57 %
Air-Cool	9.44	30.65 %
W.Heater	1.21	41.12 %
Stab-HA2	0.46	67.62 %
Inverter	0.42	100.00 %
Stab-AV	0.28	87.55 %
Fan	0.11	1.33 %
<b>Total</b>	<b>21.67</b>	<b>38.83 %</b>

Branch *	MTD Sales L	Brand Share %
ATP1	1.64	34.05 %
KNL1	0.91	33.47 %
ADI1	0.74	25.14 %
KDA1	0.66	36.85 %
KNL2	0.56	30.79 %
KAR1	0.51	27.71 %
MPL1	0.41	16.54 %
DHN1	0.35	27.41 %
KVL1	0.34	30.82 %
RCY1	0.34	35.74 %
PGR1	0.32	30.28 %
BVL1	0.29	22.18 %
NDL1	0.26	34.89 %
GTL1	0.22	15.40 %
TPSD		0.00 %
<b>Total</b>	<b>21.67</b>	<b>38.83 %</b>

**VIJAYAWADA-01**

Property	MTD Sales L	Brand Share %
Stab-HA	11.04	93.91 %
Air-Cool	3.89	22.49 %
W.Heater	0.98	37.58 %
Stab-AV	0.42	82.32 %
Stab-HA2	0.22	59.73 %
Inverter	0.20	100.00 %
Fan	0.11	1.61 %
<b>Total</b>	<b>16.87</b>	<b>37.67 %</b>

Branch *	MTD Sales L	Brand Share %
OGL1	0.64	36.38 %
RMV1	0.53	38.20 %
VJW3	0.51	26.16 %
PRL1	0.49	26.60 %
GVM1	0.43	38.00 %
TVU1	0.42	25.12 %
ELU1	0.39	34.43 %
PPM1	0.34	33.16 %
VJW5	0.32	24.24 %
CKT1	0.29	29.51 %
GNT2	0.29	20.55 %
NPR1	0.28	31.24 %
BPP1	0.28	29.32 %
VJW2	0.18	27.57 %
KND1	0.17	28.92 %
GTSD		0.00 %
<b>Total</b>	<b>16.87</b>	<b>37.67 %</b>