



AP : VGUARD Sales Performance 03/04/2026 8:12 AM

MTD Sales
13.21 L

Brand Share %
36.13 %

Information:

MTD : 01-04-2026 To 02-04-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **36.13 %** are only listed below

Property	MTD Sales L	Brand Share %
Stab-HA	8.86	98.63 %
Air-Cool	3.07	18.74 %
W.Heater	0.61	56.84 %
Fan	0.26	7.37 %
Inverter	0.19	100.00 %
Stab-HA2	0.14	68.98 %
Stab-AV	0.07	100.00 %
Total	13.21	36.13 %

Sales Zone	MTD Sales L	Brand Share %
TIRUPATI-01	6.63	33.56 %
VIJAYAWADA-01	6.59	39.13 %
Total	13.21	36.13 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Stab-HA	3.86	96.90 %
Air-Cool	2.07	20.39 %
W.Heater	0.19	45.12 %
Inverter	0.19	100.00 %
Fan	0.18	8.35 %
Stab-HA2	0.10	69.94 %
Stab-AV	0.03	100.00 %
Total	6.63	33.56 %

Branch *	MTD Sales L	Brand Share %
MPL1	0.31	19.11 %
RCY1	0.30	33.89 %
KNL2	0.29	30.43 %
ADI1	0.20	18.80 %
KNL1	0.15	22.23 %
PMR1	0.15	28.70 %
NDL1	0.15	31.80 %
KOU1	0.14	16.57 %
TPY1	0.13	19.98 %
KAR1	0.13	14.89 %
DHN1	0.11	24.75 %
GTL1	0.10	16.57 %
TPI1	0.09	23.85 %
BVL1	0.07	12.14 %
PGR1	0.05	13.14 %
SPE1	0.05	14.44 %
KDR1		0.00 %
VKI1		0.00 %
Total	6.63	33.56 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Stab-HA	5.00	100.00 %
Air-Cool	1.00	16.05 %
W.Heater	0.42	64.56 %
Fan	0.08	5.90 %
Stab-HA2	0.04	66.75 %
Stab-AV	0.04	100.00 %
Total	6.59	39.13 %

Branch *	MTD Sales L	Brand Share %
VUY1	0.20	22.94 %
OGL1	0.15	16.25 %
JPT1	0.14	23.59 %
PRL1	0.12	26.79 %
DPE1	0.11	17.19 %
TEL1	0.10	15.83 %
BPP1	0.07	16.00 %
PNR1	0.07	35.16 %
VKN1	0.05	23.12 %
GNT2	0.05	19.12 %
GDV1	0.03	13.61 %
TNK1	0.03	8.23 %
AMP1	0.03	11.15 %
VJW5	0.02	3.99 %
Total	6.59	39.13 %