



# AP Product Manager A2A Report 03/12/2025 11:50 PM

Information:

LMTD : 01-12-2024 To 03-12-2024

MTD : 01-12-2025 To 03-12-2025

LMTD Sales

135.25 L

MTD Sales

225.53 L

Growth

66.75 %

A2A Growth

10.47 %

Info: Only A2A Branch are listed below and sales values are in Lacs

A2A Growth% - Color Legend

<0

0-5

5-10

10-20

>20

| Sales Zone /Branch                    | BHARATH                       | FRANCISPR ABHU.B               | GANESH                       | GOPINATH                      | LAKHITHA                       | OTHERS                         | VIJAYVARM A                  |
|---------------------------------------|-------------------------------|--------------------------------|------------------------------|-------------------------------|--------------------------------|--------------------------------|------------------------------|
| Total                                 | L:49.02<br>C:56.85<br>G:16.0% | L:1.50<br>C:3.39<br>G:125.9%   | L:7.56<br>C:6.57<br>G:-13.1% | L:42.84<br>C:46.86<br>G:9.4%  | L:27.68<br>C:31.35<br>G:13.2%  | L:0.34<br>C:0.60<br>G:76.7%    | L:6.30<br>C:3.78<br>G:-40.0% |
| TIRUPATI-01                           |                               |                                |                              |                               |                                |                                |                              |
| L:93.12<br>C:94.31<br>G:1.3%          | L:30.41<br>C:29.38<br>G:-3.4% | L:1.24<br>C:2.16<br>G:74.4%    | L:5.36<br>C:4.12<br>G:-23.2% | L:30.18<br>C:34.97<br>G:15.9% | L:21.25<br>C:20.85<br>G:-1.9%  | L:0.27<br>C:0.35<br>G:31.4%    | L:4.42<br>C:2.48<br>G:-43.9% |
| TPY2<br>L:4.59<br>C:19.58<br>G:326.5% | L:1.44<br>C:3.84<br>G:165.9%  | L:0.11<br>C:0.69<br>G:517.4%   | L:0.20<br>C:0.39<br>G:93.9%  | L:1.60<br>C:10.91<br>G:583.2% | L:1.11<br>C:3.64<br>G:228.6%   | L:0.02<br>C:0.05<br>G:120.8%   | L:0.11<br>C:0.07<br>G:-38.8% |
| KDA1<br>L:2.32<br>C:4.48<br>G:92.9%   | L:0.69<br>C:3.85<br>G:462.2%  | L:0.02<br>C:0.04<br>G:88.2%    | L:0.15<br>C:0.10<br>G:-30.9% | L:0.46<br>C:0.32<br>G:-30.8%  | L:0.99<br>C:0.11<br>G:-88.9%   | L:0.00<br>C:0.01<br>G:0.0%     | L:0.01<br>C:0.05<br>G:265.8% |
| PMR1<br>L:2.87<br>C:5.50<br>G:91.2%   | L:0.79<br>C:1.07<br>G:34.3%   | L:0.07<br>C:0.10<br>G:53.3%    | L:0.18<br>C:0.21<br>G:14.5%  | L:1.06<br>C:2.55<br>G:140.3%  | L:0.55<br>C:1.48<br>G:168.0%   | L:0.03<br>C:0.03<br>G:14.1%    | L:0.19<br>C:0.05<br>G:-73.1% |
| SPE1<br>L:1.53<br>C:2.51<br>G:64.4%   | L:0.42<br>C:0.16<br>G:-62.8%  | L:-0.01<br>C:0.09<br>G:-822.7% | L:0.16<br>C:0.15<br>G:-7.4%  | L:0.77<br>C:1.16<br>G:51.0%   | L:-0.31<br>C:0.64<br>G:-307.3% | L:0.00<br>C:0.00<br>G:-100.0%  | L:0.49<br>C:0.32<br>G:-34.8% |
| RJP1<br>L:1.74<br>C:2.48<br>G:42.9%   | L:0.63<br>C:1.70<br>G:168.5%  | L:0.02<br>C:0.06<br>G:252.2%   | L:0.56<br>C:0.15<br>G:-73.4% | L:0.13<br>C:0.07<br>G:-42.6%  | L:0.37<br>C:0.41<br>G:11.4%    | L:0.00<br>C:0.01<br>G:0.0%     | L:0.03<br>C:0.07<br>G:174.3% |
| BVL1<br>L:2.29<br>C:3.11<br>G:35.8%   | L:0.78<br>C:0.84<br>G:7.4%    | L:0.01<br>C:0.03<br>G:230.0%   | L:0.02<br>C:0.15<br>G:521.4% | L:0.83<br>C:1.15<br>G:38.0%   | L:0.02<br>C:0.87<br>G:4909.3%  | L:0.01<br>C:0.03<br>G:296.4%   | L:0.62<br>C:0.04<br>G:-92.9% |
| ATP1<br>L:5.66<br>C:7.56<br>G:33.4%   | L:2.72<br>C:2.44<br>G:-10.6%  | L:0.09<br>C:0.07<br>G:-18.6%   | L:0.75<br>C:0.38<br>G:-49.8% | L:1.52<br>C:3.12<br>G:104.9%  | L:0.47<br>C:1.06<br>G:125.2%   | L:0.00<br>C:0.02<br>G:19009.1% | L:0.11<br>C:0.48<br>G:328.5% |
| TPI1<br>L:2.00<br>C:2.23<br>G:11.6%   | L:0.89<br>C:0.51<br>G:-43.3%  | L:0.02<br>C:0.03<br>G:78.4%    | L:0.09<br>C:0.23<br>G:163.9% | L:0.50<br>C:0.79<br>G:58.2%   | L:0.43<br>C:0.58<br>G:35.7%    | L:0.00<br>C:0.00<br>G:0.0%     | L:0.08<br>C:0.09<br>G:24.5%  |
| RCY1<br>L:3.27<br>C:3.15<br>G:-3.7%   | L:0.36<br>C:0.36<br>G:-0.1%   | L:0.07<br>C:0.02<br>G:-72.6%   | L:0.23<br>C:0.22<br>G:-2.4%  | L:0.55<br>C:1.42<br>G:157.4%  | L:1.96<br>C:1.08<br>G:-45.1%   | L:0.00<br>C:0.01<br>G:0.0%     | L:0.09<br>C:0.03<br>G:-68.4% |
| NLR1<br>L:3.35<br>C:3.18<br>G:-5.1%   | L:0.88<br>C:1.65<br>G:88.0%   | L:0.05<br>C:0.10<br>G:83.4%    | L:0.11<br>C:0.12<br>G:8.6%   | L:1.07<br>C:0.57<br>G:-46.4%  | L:1.14<br>C:0.55<br>G:-51.8%   | L:0.01<br>C:0.02<br>G:110.2%   | L:0.10<br>C:0.18<br>G:86.5%  |
| MPL1<br>L:5.16<br>C:4.58<br>G:-11.3%  | L:2.08<br>C:1.86<br>G:-10.5%  | L:0.13<br>C:0.19<br>G:41.9%    | L:0.19<br>C:0.20<br>G:7.9%   | L:0.65<br>C:1.10<br>G:69.5%   | L:2.03<br>C:1.21<br>G:-40.5%   | L:0.00<br>C:0.02<br>G:0.0%     | L:0.09<br>C:0.01<br>G:-90.0% |
| NDL1<br>L:3.72<br>C:3.18<br>G:-14.6%  | L:0.89<br>C:1.81<br>G:104.1%  | L:0.00<br>C:0.07<br>G:0.0%     | L:0.25<br>C:0.25<br>G:0.5%   | L:1.55<br>C:0.88<br>G:-43.2%  | L:0.47<br>C:0.05<br>G:-88.7%   | L:0.00<br>C:0.02<br>G:28413.5% | L:0.57<br>C:0.09<br>G:-83.7% |
| KHT1<br>L:1.91<br>C:1.49<br>G:-22.2%  | L:0.53<br>C:0.32<br>G:-39.2%  | L:0.06<br>C:0.07<br>G:35.2%    | L:0.11<br>C:0.14<br>G:26.5%  | L:0.92<br>C:0.35<br>G:-61.5%  | L:0.24<br>C:0.55<br>G:131.3%   | L:0.01<br>C:0.00<br>G:-28.8%   | L:0.05<br>C:0.04<br>G:-30.7% |

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**LMTD :** 01-12-2024 To 03-12-2024  
**MTD :** 01-12-2025 To 03-12-2025

**LMTD Sales**  
**135.25 L**

**MTD Sales**  
**225.53 L**

**Growth**  
**66.75 %**

**A2A Growth**  
**10.47 %**

| Sales Zone /Branch                           | BHARATH                       | FRANCISPR ABHU.B             | GANESH                       | GOPINATH                      | LAKHITHA                      | OTHERS                       | VIJAYVARM A                  |
|----------------------------------------------|-------------------------------|------------------------------|------------------------------|-------------------------------|-------------------------------|------------------------------|------------------------------|
| <b>VKI1</b><br>L:2.83<br>C:2.08<br>G:-26.5%  | L:0.59<br>C:0.11<br>G:-81.9%  | L:0.00<br>C:0.05<br>G:0.0%   | L:0.15<br>C:0.04<br>G:-70.8% | L:0.98<br>C:1.58<br>G:61.6%   | L:1.01<br>C:0.29<br>G:-71.1%  | L:0.00<br>C:0.00<br>G:9.5%   | L:0.10<br>C:0.00<br>G:-96.9% |
| <b>NYP1</b><br>L:2.79<br>C:2.03<br>G:-27.4%  | L:1.02<br>C:0.76<br>G:-25.4%  | L:0.18<br>C:0.07<br>G:-60.3% | L:0.14<br>C:0.25<br>G:82.0%  | L:0.80<br>C:0.56<br>G:-30.9%  | L:0.49<br>C:0.36<br>G:-26.6%  | L:0.02<br>C:0.01<br>G:-73.4% | L:0.13<br>C:0.02<br>G:-85.1% |
| <b>PUT1</b><br>L:3.69<br>C:2.58<br>G:-30.2%  | L:1.30<br>C:0.93<br>G:-28.1%  | L:0.10<br>C:0.09<br>G:-5.3%  | L:0.27<br>C:0.08<br>G:-70.5% | L:1.33<br>C:1.04<br>G:-21.6%  | L:0.62<br>C:0.36<br>G:-42.1%  | L:0.01<br>C:0.02<br>G:37.4%  | L:0.07<br>C:0.06<br>G:-17.3% |
| <b>TPY1</b><br>L:5.74<br>C:3.78<br>G:-34.2%  | L:1.98<br>C:1.01<br>G:-49.3%  | L:0.11<br>C:0.06<br>G:-43.7% | L:0.16<br>C:0.03<br>G:-79.8% | L:1.54<br>C:0.81<br>G:-47.1%  | L:1.41<br>C:1.75<br>G:24.5%   | L:0.07<br>C:0.02<br>G:-64.1% | L:0.48<br>C:0.09<br>G:-80.7% |
| <b>KNL2</b><br>L:5.17<br>C:3.34<br>G:-35.4%  | L:2.23<br>C:1.34<br>G:-39.6%  | L:0.00<br>C:0.02<br>G:0.0%   | L:0.12<br>C:0.10<br>G:-15.3% | L:0.97<br>C:1.53<br>G:58.8%   | L:1.75<br>C:0.30<br>G:-82.7%  | L:0.01<br>C:0.01<br>G:47.1%  | L:0.09<br>C:0.02<br>G:-80.6% |
| <b>PIL1</b><br>L:3.61<br>C:2.30<br>G:-36.3%  | L:0.93<br>C:0.58<br>G:-38.0%  | L:0.02<br>C:0.02<br>G:-16.8% | L:0.28<br>C:0.09<br>G:-69.7% | L:1.14<br>C:1.09<br>G:-3.9%   | L:1.06<br>C:0.14<br>G:-86.6%  | L:0.01<br>C:0.00<br>G:-65.6% | L:0.17<br>C:0.38<br>G:121.2% |
| <b>PGR1</b><br>L:3.99<br>C:2.34<br>G:-41.3%  | L:1.16<br>C:0.88<br>G:-24.4%  | L:0.01<br>C:0.04<br>G:237.8% | L:0.21<br>C:0.03<br>G:-86.1% | L:2.40<br>C:0.74<br>G:-69.4%  | L:0.11<br>C:0.61<br>G:453.8%  | L:0.00<br>C:0.02<br>G:0.0%   | L:0.09<br>C:0.02<br>G:-77.3% |
| <b>KOU1</b><br>L:3.65<br>C:2.03<br>G:-44.4%  | L:0.67<br>C:0.50<br>G:-25.9%  | L:0.01<br>C:0.06<br>G:582.1% | L:0.16<br>C:0.41<br>G:163.6% | L:1.46<br>C:0.25<br>G:-82.8%  | L:1.23<br>C:0.71<br>G:-42.1%  | L:0.02<br>C:0.01<br>G:-49.3% | L:0.11<br>C:0.09<br>G:-17.1% |
| <b>CTO1</b><br>L:9.24<br>C:4.76<br>G:-48.5%  | L:2.78<br>C:1.49<br>G:-46.5%  | L:0.12<br>C:0.17<br>G:41.4%  | L:0.29<br>C:0.05<br>G:-81.9% | L:4.19<br>C:1.82<br>G:-56.5%  | L:1.71<br>C:1.11<br>G:-34.9%  | L:0.05<br>C:0.02<br>G:-55.7% | L:0.10<br>C:0.09<br>G:-12.3% |
| <b>ADI1</b><br>L:4.80<br>C:2.45<br>G:-49.0%  | L:1.39<br>C:0.75<br>G:-46.1%  | L:0.03<br>C:0.01<br>G:-51.6% | L:0.34<br>C:0.23<br>G:-30.8% | L:1.25<br>C:0.62<br>G:-50.9%  | L:1.73<br>C:0.78<br>G:-55.0%  | L:0.00<br>C:0.00<br>G:0.0%   | L:0.07<br>C:0.06<br>G:-11.1% |
| <b>KNL1</b><br>L:7.20<br>C:3.62<br>G:-49.6%  | L:3.26<br>C:0.65<br>G:-80.0%  | L:0.03<br>C:0.00<br>G:-91.3% | L:0.25<br>C:0.11<br>G:-56.3% | L:2.51<br>C:0.53<br>G:-79.1%  | L:0.68<br>C:2.20<br>G:225.2%  | L:0.00<br>C:0.00<br>G:68.6%  | L:0.47<br>C:0.13<br>G:-71.7% |
| <b>VIJAYAWA DA-01</b>                        |                               |                              |                              |                               |                               |                              |                              |
| L:42.13<br>C:55.09<br>G:30.8%                | L:18.61<br>C:27.47<br>G:47.6% | L:0.26<br>C:1.22<br>G:372.7% | L:2.21<br>C:2.46<br>G:11.2%  | L:12.66<br>C:11.88<br>G:-6.1% | L:6.43<br>C:10.50<br>G:63.2%  | L:0.08<br>C:0.25<br>G:236.8% | L:1.88<br>C:1.30<br>G:-30.8% |
| <b>KND1</b><br>L:3.06<br>C:11.32<br>G:269.7% | L:0.64<br>C:9.94<br>G:1460.0% | L:0.00<br>C:0.07<br>G:0.0%   | L:0.00<br>C:0.02<br>G:0.0%   | L:1.17<br>C:0.50<br>G:-57.1%  | L:1.22<br>C:0.71<br>G:-42.2%  | L:0.00<br>C:0.06<br>G:0.0%   | L:0.03<br>C:0.02<br>G:-55.1% |
| <b>VJW1</b><br>L:1.25<br>C:3.87<br>G:210.0%  | L:0.29<br>C:1.10<br>G:279.1%  | L:0.00<br>C:0.07<br>G:0.0%   | L:0.35<br>C:0.42<br>G:19.5%  | L:0.42<br>C:1.14<br>G:170.9%  | L:0.03<br>C:0.98<br>G:2849.3% | L:0.00<br>C:0.02<br>G:533.6% | L:0.15<br>C:0.14<br>G:-5.3%  |
| <b>BVR1</b><br>L:3.86<br>C:8.59<br>G:122.5%  | L:1.88<br>C:3.92<br>G:109.1%  | L:0.07<br>C:0.47<br>G:551.0% | L:0.38<br>C:0.22<br>G:-42.4% | L:0.99<br>C:2.00<br>G:102.7%  | L:0.47<br>C:1.90<br>G:307.7%  | L:0.01<br>C:0.03<br>G:365.0% | L:0.07<br>C:0.05<br>G:-26.8% |
| <b>NRT1</b><br>L:1.57<br>C:2.78<br>G:77.2%   | L:0.53<br>C:1.09<br>G:106.6%  | L:0.02<br>C:0.07<br>G:303.0% | L:0.03<br>C:0.10<br>G:205.9% | L:0.33<br>C:1.23<br>G:276.2%  | L:0.46<br>C:0.27<br>G:-40.8%  | L:0.00<br>C:0.01<br>G:434.3% | L:0.20<br>C:0.01<br>G:-95.7% |

## Information:

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LMTD Sales

135.25 L

MTD Sales

225.53 L

Growth

66.75 %

A2A Growth

10.47 %

| Sales Zone /Branch                          | BHARATH                      | FRANCISPR ABHU.B              | GANESH                       | GOPINATH                     | LAKHITHA                      | OTHERS                        | VIJAYVARM A                  |
|---------------------------------------------|------------------------------|-------------------------------|------------------------------|------------------------------|-------------------------------|-------------------------------|------------------------------|
| <b>OGL1</b><br>L:2.55<br>C:4.48<br>G:75.9%  | L:1.16<br>C:2.12<br>G:82.6%  | L:0.00<br>C:0.16<br>G:0.0%    | L:0.08<br>C:0.21<br>G:149.2% | L:0.70<br>C:0.90<br>G:28.1%  | L:0.34<br>C:0.95<br>G:178.9%  | L:0.00<br>C:0.00<br>G:-100.0% | L:0.26<br>C:0.14<br>G:-45.9% |
| <b>GNT1</b><br>L:3.24<br>C:4.26<br>G:31.5%  | L:1.35<br>C:1.43<br>G:5.8%   | L:0.01<br>C:0.09<br>G:1485.1% | L:0.13<br>C:0.21<br>G:55.6%  | L:1.62<br>C:0.76<br>G:-53.4% | L:0.09<br>C:1.65<br>G:1751.2% | L:0.01<br>C:0.01<br>G:-10.3%  | L:0.03<br>C:0.13<br>G:301.6% |
| <b>VJW2</b><br>L:2.16<br>C:2.03<br>G:-6.2%  | L:1.07<br>C:0.83<br>G:-22.7% | L:0.04<br>C:0.06<br>G:47.3%   | L:0.20<br>C:0.14<br>G:-28.3% | L:0.59<br>C:0.22<br>G:-62.5% | L:0.21<br>C:0.61<br>G:194.7%  | L:0.00<br>C:0.02<br>G:513.9%  | L:0.06<br>C:0.16<br>G:154.2% |
| <b>CKT1</b><br>L:2.10<br>C:1.95<br>G:-7.4%  | L:1.11<br>C:0.32<br>G:-71.3% | L:0.00<br>C:0.06<br>G:0.0%    | L:0.05<br>C:0.15<br>G:185.0% | L:0.71<br>C:1.13<br>G:59.1%  | L:0.11<br>C:0.26<br>G:127.7%  | L:0.01<br>C:0.00<br>G:-76.7%  | L:0.10<br>C:0.02<br>G:-79.6% |
| <b>ELU1</b><br>L:3.85<br>C:3.53<br>G:-8.2%  | L:2.30<br>C:1.22<br>G:-46.8% | L:0.07<br>C:0.02<br>G:-79.2%  | L:0.04<br>C:0.02<br>G:-55.8% | L:0.83<br>C:1.73<br>G:108.0% | L:0.56<br>C:0.44<br>G:-20.6%  | L:0.01<br>C:0.01<br>G:85.2%   | L:0.04<br>C:0.09<br>G:136.4% |
| <b>GNT2</b><br>L:1.85<br>C:1.63<br>G:-11.5% | L:0.67<br>C:1.03<br>G:53.1%  | L:0.00<br>C:0.05<br>G:0.0%    | L:0.12<br>C:0.03<br>G:-75.2% | L:0.77<br>C:0.15<br>G:-80.5% | L:0.19<br>C:0.34<br>G:75.5%   | L:0.01<br>C:0.01<br>G:114.1%  | L:0.09<br>C:0.03<br>G:-62.7% |
| <b>TEL1</b><br>L:2.99<br>C:2.48<br>G:-17.0% | L:2.09<br>C:0.49<br>G:-76.4% | L:0.04<br>C:0.04<br>G:-7.2%   | L:0.05<br>C:0.07<br>G:35.8%  | L:0.60<br>C:0.38<br>G:-37.0% | L:0.00<br>C:1.39<br>G:0.0%    | L:0.00<br>C:0.02<br>G:473.1%  | L:0.19<br>C:0.08<br>G:-57.6% |
| <b>MTM1</b><br>L:2.55<br>C:2.01<br>G:-21.4% | L:0.67<br>C:0.77<br>G:14.6%  | L:0.00<br>C:0.02<br>G:0.0%    | L:0.08<br>C:0.09<br>G:15.7%  | L:1.57<br>C:0.46<br>G:-70.4% | L:0.20<br>C:0.46<br>G:124.6%  | L:0.00<br>C:0.01<br>G:0.0%    | L:0.02<br>C:0.19<br>G:709.1% |
| <b>TDD1</b><br>L:3.55<br>C:2.43<br>G:-31.7% | L:0.99<br>C:1.85<br>G:86.8%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.21<br>C:0.05<br>G:-76.9% | L:1.28<br>C:0.44<br>G:-65.4% | L:0.71<br>C:0.00<br>G:-100.0% | L:0.01<br>C:0.00<br>G:-46.3%  | L:0.35<br>C:0.08<br>G:-76.2% |
| <b>VJW3</b><br>L:5.75<br>C:3.02<br>G:-47.4% | L:3.87<br>C:1.36<br>G:-64.8% | L:0.01<br>C:0.03<br>G:376.3%  | L:0.41<br>C:0.55<br>G:34.1%  | L:0.67<br>C:0.48<br>G:-28.5% | L:0.64<br>C:0.45<br>G:-30.0%  | L:0.02<br>C:0.05<br>G:149.4%  | L:0.13<br>C:0.09<br>G:-28.2% |
| <b>BPP1</b><br>L:1.79<br>C:0.71<br>G:-60.6% | L:0.00<br>C:0.00<br>G:-70.7% | L:0.00<br>C:0.02<br>G:667.6%  | L:0.06<br>C:0.17<br>G:196.8% | L:0.40<br>C:0.36<br>G:-10.7% | L:1.19<br>C:0.10<br>G:-91.9%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.15<br>C:0.07<br>G:-51.9% |