



Accu.Target	Sales	Achieved %	HO Budget+%	Total Com.
5,860.61 L	4,112.04 L	70.16 %	0.00 %	17.32 L

Note : Sales Period is From :01-Sep-2026 To :30-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	2,777.28	2,053.18	73.93 %	0.00	0.00 %	0.00
VIJAYAWADA-01	3,083.33	1,990.74	64.56 %	0.00	0.00 %	0.00
OTHERS	0.00	68.11	0.00 %	0.00	0.00 %	0.00
Total	5,860.61	4,112.04	70.16 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TPY2	239.73	238.34	-12.61	99.42 %	90,933.00	15.00 %	13,639.95	0.00 %	13,639.95
CTO1	155.90	154.84	-6.54	99.32 %	75,744.00	15.00 %	11,361.60	0.00 %	11,361.60
GTY1	41.78	35.57	-14.12	85.13 %	10,602.00	0.00 %		0.00 %	
PUT1	71.83	60.17	-4.92	83.77 %	35,534.00	0.00 %		0.00 %	
KDA1	103.55	86.59	-12.05	83.62 %	31,051.00	0.00 %		0.00 %	
RCY1	82.46	68.94	-11.14	83.61 %	26,131.00	0.00 %		0.00 %	
ATP1	164.98	137.40	-6.77	83.28 %	59,924.00	0.00 %		0.00 %	
PMR1	73.14	59.88	-6.56	81.87 %	26,783.00	0.00 %		0.00 %	
SPE1	77.62	61.95	-7.73	79.81 %	30,691.00	0.00 %		0.00 %	
BVL1	71.49	56.96	-5.11	79.67 %	30,994.00	0.00 %		0.00 %	
KOU1	73.23	56.69	-3.07	77.42 %	46,426.00	0.00 %		0.00 %	
NLR1	99.98	75.79	-11.85	75.81 %	34,571.00	0.00 %		0.00 %	
PDT1	100.22	75.59	-8.64	75.43 %	23,027.00	0.00 %		0.00 %	
TPI1	61.82	43.38	-11.54	70.17 %	13,616.00	0.00 %		0.00 %	
ADI1	81.62	56.75	-10.56	69.53 %	14,014.00	0.00 %		0.00 %	
KNL2	113.00	78.42	-9.46	69.40 %	31,073.00	0.00 %		0.00 %	
KNL1	77.60	53.35	-8.17	68.74 %	33,293.00	0.00 %		0.00 %	
KAR1	65.61	44.83	-4.13	68.32 %	26,421.00	0.00 %		0.00 %	
PIL1	73.43	49.45	-11.18	67.34 %	15,746.00	0.00 %		0.00 %	
MPL1	93.08	59.74	-5.41	64.18 %	34,775.00	0.00 %		0.00 %	
VKI1	66.67	42.38	-6.56	63.56 %	32,575.00	0.00 %		0.00 %	
KVL1	72.37	45.47	-8.44	62.83 %	24,408.00	0.00 %		0.00 %	
NYP1	72.99	45.06	-10.84	61.74 %	22,613.00	0.00 %		0.00 %	
KDR1	55.39	33.55	-10.29	60.57 %	21,935.00	0.00 %		0.00 %	
RJP1	95.40	57.31	-9.51	60.08 %	34,313.00	0.00 %		0.00 %	
NDL1	86.82	51.90	-7.32	59.78 %	26,570.00	0.00 %		0.00 %	
KHT1	75.92	45.10	-10.56	59.40 %	22,242.00	0.00 %		0.00 %	
PGR1	69.59	41.28	-5.50	59.32 %	22,090.00	0.00 %		0.00 %	
TPY1	115.10	63.27	-8.90	54.97 %	48,372.00	0.00 %		0.00 %	
DHN1	74.82	40.21	-13.16	53.74 %	10,911.00	0.00 %		0.00 %	
GTL1	70.14	33.03	-8.77	47.10 %	13,513.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	109.51	100.07	-10.60	91.38 %	35,258.00	10.00 %	3,525.80	0.00 %	3,525.80
PRL1	51.57	45.23	-10.29	87.70 %	17,923.00	0.00 %		0.00 %	
GVM1	57.52	49.52	-5.08	86.10 %	30,278.00	0.00 %		0.00 %	
TNI1	51.21	42.28	-11.14	82.56 %	21,342.00	0.00 %		0.00 %	
NPR1	71.43	57.68	-5.72	80.74 %	31,220.00	0.00 %		0.00 %	
VJW1	113.45	89.94	-10.45	79.28 %	29,741.00	0.00 %		0.00 %	
VSK1	310.28	244.40	-12.51	78.77 %	73,570.00	0.00 %		0.00 %	
VJW4	61.67	48.53	-8.86	78.70 %	37,036.00	0.00 %		0.00 %	
GNT2	72.70	55.25	-15.99	76.00 %	13,628.00	0.00 %		0.00 %	
CRL1	95.51	68.51	-7.56	71.73 %	36,334.00	0.00 %		0.00 %	
MTM1	55.03	37.62	-7.47	68.35 %	16,120.00	0.00 %		0.00 %	
NRT1	80.65	54.91	-10.63	68.08 %	22,299.00	0.00 %		0.00 %	
VJW2	56.64	38.48	-9.29	67.93 %	9,037.00	0.00 %		0.00 %	
VJW5	62.06	42.05	-7.68	67.75 %	14,920.00	0.00 %		0.00 %	
TEL1	82.20	55.64	-7.88	67.69 %	21,475.00	0.00 %		0.00 %	
GDV1	45.34	30.44	-7.12	67.14 %	9,067.00	0.00 %		0.00 %	
TVU1	52.47	34.16	-12.09	65.11 %	11,339.00	0.00 %		0.00 %	
NZV1	46.47	30.17	-8.52	64.93 %	12,711.00	0.00 %		0.00 %	
BVR1	182.80	117.12	-10.50	64.07 %	33,115.00	0.00 %		0.00 %	
BPP1	39.46	25.19	-7.97	63.85 %	14,110.00	0.00 %		0.00 %	
DPE1	50.22	31.23	-9.62	62.18 %	9,383.00	0.00 %		0.00 %	
JPT1	62.19	38.39	-9.51	61.73 %	16,038.00	0.00 %		0.00 %	
PAP1	71.99	42.82	-7.51	59.48 %	17,908.00	0.00 %		0.00 %	
CKT1	55.04	32.10	-11.95	58.31 %	12,821.00	0.00 %		0.00 %	
ELU1	112.22	65.39	-8.56	58.27 %	30,240.00	0.00 %		0.00 %	
OGL1	113.69	66.11	-11.17	58.15 %	19,756.00	0.00 %		0.00 %	
RAL1	83.41	47.32	-10.88	56.73 %	22,257.00	0.00 %		0.00 %	
PNR1	37.79	20.68	-7.99	54.72 %	4,297.00	0.00 %		0.00 %	
VKN1	59.92	32.13	-5.81	53.62 %	14,733.00	0.00 %		0.00 %	
JGG1	50.60	26.43	-12.34	52.24 %	6,836.00	0.00 %		0.00 %	
GNT1	158.90	82.79	-12.50	52.10 %	28,281.00	0.00 %		0.00 %	
TNK1	123.56	62.25	-11.90	50.38 %	19,088.00	0.00 %		0.00 %	
TDD1	71.74	35.17	-13.86	49.03 %	10,690.00	0.00 %		0.00 %	
RMV1	102.06	49.07	-8.89	48.08 %	31,774.00	0.00 %		0.00 %	
VUY1	41.74	18.15	-6.61	43.49 %	4,899.00	0.00 %		0.00 %	
PPM1	66.87	27.84	-7.47	41.64 %	8,638.00	0.00 %		0.00 %	
KND1	78.34	30.77	-12.82	39.28 %	9,961.00	0.00 %		0.00 %	
AMP1	45.08	14.91	-7.51	33.08 %	2,602.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	29.20	1.77	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	42.39	0.33	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHKN	0.00	(0.39)	-28.21	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.37)	-15.97	0.00 %	0.00	0.00 %		0.00 %	