



Accu.Target	Sales	Achieved %	HO Budget+%	Total Com.
5,665.25 L	3,993.85 L	70.50 %	0.00 %	16.91 L

Note : Sales Period is From :01-Sep-2026 To :29-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	2,684.70	1,989.78	74.12 %	0.00	0.00 %	0.00
VIJAYAWADA-01	2,980.55	1,935.96	64.95 %	0.00	0.00 %	0.00
OTHERS	0.00	68.11	0.00 %	0.00	0.00 %	0.00
Total	5,665.25	3,993.85	70.50 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TPY2	231.74	228.86	-12.42	98.76 %	87,863.00	15.00 %	13,179.45	0.00 %	13,179.45
CTO1	150.70	147.95	-6.39	98.17 %	73,264.00	15.00 %	10,989.60	0.00 %	10,989.60
RCY1	79.71	68.47	-11.10	85.90 %	25,941.00	0.00 %		0.00 %	
PUT1	69.44	59.32	-4.81	85.43 %	35,174.00	0.00 %		0.00 %	
KDA1	100.10	84.20	-11.89	84.12 %	30,711.00	0.00 %		0.00 %	
PMR1	70.70	59.01	-6.59	83.46 %	26,623.00	0.00 %		0.00 %	
GTY1	40.39	33.58	-14.59	83.15 %	10,062.00	0.00 %		0.00 %	
BVL1	69.11	56.23	-5.06	81.36 %	30,794.00	0.00 %		0.00 %	
ATP1	159.48	129.12	-6.61	80.96 %	55,754.00	0.00 %		0.00 %	
SPE1	75.03	60.28	-7.63	80.33 %	29,871.00	0.00 %		0.00 %	
KOU1	70.79	54.99	-3.01	77.69 %	45,086.00	0.00 %		0.00 %	
NLR1	96.65	73.37	-11.58	75.91 %	33,841.00	0.00 %		0.00 %	
PDT1	96.88	73.45	-8.40	75.81 %	22,767.00	0.00 %		0.00 %	
ADI1	78.90	55.69	-10.45	70.58 %	13,664.00	0.00 %		0.00 %	
KNL2	109.23	76.74	-9.25	70.25 %	30,173.00	0.00 %		0.00 %	
KAR1	63.42	43.51	-4.02	68.61 %	25,591.00	0.00 %		0.00 %	
KNL1	75.01	51.28	-8.38	68.36 %	31,483.00	0.00 %		0.00 %	
PIL1	70.98	48.39	-11.11	68.17 %	15,146.00	0.00 %		0.00 %	
TPI1	59.76	39.48	-10.97	66.06 %	13,176.00	0.00 %		0.00 %	
VKI1	64.45	42.26	-6.58	65.58 %	32,385.00	0.00 %		0.00 %	
MPL1	89.98	58.60	-5.25	65.12 %	34,065.00	0.00 %		0.00 %	
KVL1	69.96	44.72	-8.33	63.92 %	24,108.00	0.00 %		0.00 %	
NYP1	70.56	44.36	-10.69	62.87 %	22,553.00	0.00 %		0.00 %	
KDR1	53.54	33.50	-10.31	62.56 %	21,815.00	0.00 %		0.00 %	
RJP1	92.22	55.92	-9.36	60.64 %	33,623.00	0.00 %		0.00 %	
PGR1	67.27	40.61	-5.50	60.37 %	21,630.00	0.00 %		0.00 %	
KHT1	73.39	43.01	-10.28	58.61 %	21,902.00	0.00 %		0.00 %	
NDL1	83.93	48.93	-6.86	58.30 %	25,780.00	0.00 %		0.00 %	
TPY1	111.26	61.83	-9.06	55.57 %	46,112.00	0.00 %		0.00 %	
DHN1	72.33	39.49	-13.22	54.60 %	10,321.00	0.00 %		0.00 %	
GTL1	67.80	32.65	-8.63	48.16 %	13,453.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	105.86	98.38	-10.54	92.93 %	34,338.00	10.00 %	3,433.80	0.00 %	3,433.80
PRL1	49.85	44.34	-10.22	88.95 %	17,493.00	0.00 %		0.00 %	
GVM1	55.60	49.22	-5.00	88.52 %	30,268.00	0.00 %		0.00 %	
TNI1	49.50	41.95	-11.23	84.75 %	21,302.00	0.00 %		0.00 %	
NPR1	69.05	56.95	-5.70	82.48 %	30,880.00	0.00 %		0.00 %	
VJW1	109.67	86.51	-10.21	78.88 %	28,601.00	0.00 %		0.00 %	
VSK1	299.94	236.46	-12.50	78.84 %	70,210.00	0.00 %		0.00 %	
VJW4	59.61	46.93	-8.65	78.72 %	36,466.00	0.00 %		0.00 %	
GNT2	70.28	54.97	-15.94	78.22 %	13,578.00	0.00 %		0.00 %	
CRL1	92.33	68.40	-7.57	74.09 %	36,224.00	0.00 %		0.00 %	
VJW2	54.75	38.02	-9.33	69.44 %	8,797.00	0.00 %		0.00 %	
MTM1	53.20	36.87	-7.31	69.31 %	15,810.00	0.00 %		0.00 %	
TEL1	79.46	54.94	-7.74	69.14 %	21,125.00	0.00 %		0.00 %	
NRT1	77.96	53.61	-10.67	68.76 %	22,229.00	0.00 %		0.00 %	
VJW5	59.99	41.14	-7.34	68.58 %	14,620.00	0.00 %		0.00 %	
GDV1	43.83	29.95	-6.88	68.33 %	8,917.00	0.00 %		0.00 %	
BPP1	38.14	24.93	-8.06	65.37 %	13,760.00	0.00 %		0.00 %	
BVR1	176.71	114.73	-10.61	64.93 %	32,615.00	0.00 %		0.00 %	
TVU1	50.72	32.60	-11.73	64.28 %	11,299.00	0.00 %		0.00 %	
NZV1	44.92	28.82	-8.14	64.16 %	12,381.00	0.00 %		0.00 %	
DPE1	48.55	29.97	-9.22	61.74 %	9,323.00	0.00 %		0.00 %	
PAP1	69.59	41.92	-7.33	60.24 %	17,628.00	0.00 %		0.00 %	
CKT1	53.21	31.77	-11.90	59.71 %	12,821.00	0.00 %		0.00 %	
JPT1	60.12	35.63	-8.99	59.27 %	15,568.00	0.00 %		0.00 %	
ELU1	108.48	63.56	-8.27	58.59 %	30,180.00	0.00 %		0.00 %	
OGL1	109.90	63.01	-10.72	57.34 %	19,116.00	0.00 %		0.00 %	
RAL1	80.63	45.82	-10.67	56.83 %	22,147.00	0.00 %		0.00 %	
PNR1	36.53	20.51	-7.98	56.15 %	4,237.00	0.00 %		0.00 %	
VKN1	57.92	32.02	-5.83	55.28 %	14,633.00	0.00 %		0.00 %	
JGG1	48.91	25.22	-12.12	51.56 %	6,656.00	0.00 %		0.00 %	
GNT1	153.60	78.26	-12.27	50.95 %	27,711.00	0.00 %		0.00 %	
TNK1	119.44	59.63	-11.59	49.92 %	18,688.00	0.00 %		0.00 %	
TDD1	69.35	33.57	-13.98	48.40 %	10,380.00	0.00 %		0.00 %	
RMV1	98.66	47.75	-8.51	48.40 %	31,474.00	0.00 %		0.00 %	
VUY1	40.35	17.79	-6.63	44.10 %	4,599.00	0.00 %		0.00 %	
PPM1	64.64	26.70	-7.79	41.31 %	8,348.00	0.00 %		0.00 %	
KND1	75.73	29.86	-12.69	39.43 %	9,621.00	0.00 %		0.00 %	
AMP1	43.58	13.25	-8.45	30.41 %	2,602.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	29.20	1.77	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	42.39	0.33	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHKN	0.00	(0.39)	-28.21	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.37)	-15.97	0.00 %	0.00	0.00 %		0.00 %	