



# AP-Sales Spot Commission Details 29/03/2026 11:44 PM

<b>Accu.Target</b> 7,242.28 L	<b>Sales</b> 5,215.33 L	<b>Achieved %</b> 72.01 %	<b>HO Budget+ %</b> 17.99 %	<b>Total Com.</b> 36.69 L
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Note : Sales Period is From :01-Mar-2026 To :29-Mar-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	3,461.14	2,670.77	77.16 %	0.00	17.99 %	78,000.00
TIRUPATI-01	3,781.15	2,492.66	65.92 %	0.00	17.99 %	0.00
OTHERS	0.00	51.91	0.00 %	0.00	0.00 %	0.00
<b>Total</b>	<b>7,242.28</b>	<b>5,215.33</b>	<b>72.01 %</b>		<b>17.99 %</b>	

<b>VIJAYAWA DA-01</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	993.74	778.43	78.33%	0.00	17.99 %	52,500.00
	BVR1	1,332.06	1,033.71	77.60%	0.00	17.99 %	75,000.00
	GNT1	1,135.34	858.63	75.63%	0.00	17.99 %	60,000.00

<b>TIRUPATI-01</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NLR1	637.55	495.48	77.72%	0.00	17.99 %	30,000.00
	TPY1	952.93	736.12	77.25%	0.00	17.99 %	52,500.00
	KDA1	1,110.18	669.06	60.27%	0.00	17.99 %	0.00
	ATP1	1,080.48	592.00	54.79%	0.00	17.99 %	0.00

<b>OTHERS</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	33.78	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	18.13	0.00%	0.00	0.00 %	0.00

**VIJAYAWADA-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PRL1	58.01	78.77	0.00	135.78 %	41,889.90	40.00 %	16,755.96	17.99 %	16,755.96
RMV1	93.29	121.77	0.10	130.53 %	99,977.30	40.00 %	39,990.92	17.99 %	39,990.92
PPM1	62.13	73.17	0.18	117.77 %	37,011.45	30.00 %	11,103.44	17.99 %	14,804.58
PAP1	64.39	71.95	0.02	111.74 %	57,828.00	30.00 %	17,348.40	17.99 %	23,131.20
VJW5	103.73	99.32	0.07	95.75 %	107,222.25	20.00 %	21,444.45	17.99 %	32,166.68
NPR1	70.17	65.74	1.14	93.68 %	40,376.80	15.00 %	6,056.52	17.99 %	12,113.04
TNK1	142.99	133.51	0.15	93.37 %	71,927.30	15.00 %	10,789.10	17.99 %	21,578.19
JPT1	61.13	55.73	0.10	91.15 %	30,194.80	15.00 %	4,529.22	17.99 %	9,058.44
TNI1	65.22	59.10	0.31	90.61 %	24,021.55	15.00 %	3,603.23	17.99 %	7,206.47
OGL1	147.89	129.77	0.07	87.75 %	109,360.65	10.00 %	10,936.07	17.99 %	27,340.16
RAL1	80.58	68.27	0.00	84.72 %	38,444.90	10.00 %	3,844.49	17.99 %	9,611.23
DPE1	49.78	41.93	0.00	84.24 %	22,309.00	10.00 %	2,230.90	17.99 %	5,577.25
GVM1	65.16	54.11	0.06	83.04 %	51,444.75	10.00 %	5,144.48	17.99 %	12,861.19
CRL1	111.36	90.87	0.19	81.60 %	58,170.95	10.00 %	5,817.10	17.99 %	11,634.19
TEL1	81.91	66.73	0.00	81.47 %	54,919.50	10.00 %	5,491.95	17.99 %	10,983.90
VJW4	97.67	79.34	0.00	81.23 %	54,929.00	10.00 %	5,492.90	17.99 %	10,985.80
TVU1	68.20	55.33	0.26	81.13 %	29,671.05	10.00 %	2,967.11	17.99 %	5,934.21
VJW3	159.44	124.21	0.04	77.90 %	106,261.95	0.00 %		17.99 %	15,939.29
GNT1	157.01	121.31	0.16	77.26 %	72,846.45	0.00 %		17.99 %	10,926.97
AMP1	39.24	30.09	0.00	76.67 %	12,099.60	0.00 %		17.99 %	1,814.94
VUY1	56.96	43.32	0.00	76.04 %	19,206.30	0.00 %		17.99 %	2,880.95
VJW1	171.75	127.59	0.13	74.28 %	84,044.45	0.00 %		17.99 %	12,606.67
GDV1	54.26	39.29	0.12	72.41 %	20,348.00	0.00 %		17.99 %	2,034.80
TDD1	85.43	61.26	0.27	71.71 %	23,973.45	0.00 %		17.99 %	2,397.35
BPP1	55.80	38.93	0.00	69.76 %	29,549.00	0.00 %		17.99 %	2,954.90
NRT1	105.85	69.26	0.00	65.44 %	59,913.40	0.00 %		17.99 %	
MTM1	75.08	48.88	0.13	65.11 %	43,267.10	0.00 %		17.99 %	
VJW2	80.35	51.31	0.06	63.86 %	31,284.95	0.00 %		17.99 %	
PNR1	48.80	30.85	0.00	63.22 %	13,708.80	0.00 %		17.99 %	
GNT2	103.09	62.58	0.07	60.71 %	48,810.35	0.00 %		17.99 %	
ELU1	166.46	100.99	0.09	60.67 %	53,230.30	0.00 %		17.99 %	
CKT1	87.08	51.00	0.30	58.56 %	31,115.00	0.00 %		17.99 %	
JGG1	65.59	37.37	0.30	56.98 %	24,002.35	0.00 %		17.99 %	
KND1	125.24	69.65	0.26	55.61 %	36,818.30	0.00 %		17.99 %	
BVR1	302.14	167.21	0.17	55.34 %	130,849.80	0.00 %		17.99 %	
VKN1	97.95	50.29	0.67	51.35 %	46,930.25	0.00 %		17.99 %	

**TIRUPATI-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDR1	53.93	66.72	0.06	123.72 %	27,567.65	40.00 %	11,027.06	17.99 %	11,027.06
TPY1	138.38	155.68	2.65	112.50 %	113,603.85	30.00 %	34,081.16	17.99 %	45,441.54
KHT1	95.97	79.67	0.20	83.02 %	47,088.10	10.00 %	4,708.81	17.99 %	11,772.03
NLR1	146.73	120.20	0.99	81.92 %	75,848.30	10.00 %	7,584.83	17.99 %	15,169.66
VKI1	65.88	51.72	0.01	78.51 %	27,640.85	0.00 %		17.99 %	5,528.17
TPY2	332.10	256.11	0.10	77.12 %	198,804.40	0.00 %		17.99 %	29,820.66
RJP1	109.07	82.05	0.08	75.22 %	64,498.95	0.00 %		17.99 %	9,674.84
KDA1	141.68	105.41	0.03	74.40 %	68,772.25	0.00 %		17.99 %	10,315.84
PUT1	95.40	68.58	0.17	71.88 %	69,141.35	0.00 %		17.99 %	6,914.14
KVL1	66.03	45.83	0.80	69.41 %	45,994.90	0.00 %		17.99 %	4,599.49
CTO1	222.63	154.04	0.12	69.19 %	126,140.65	0.00 %		17.99 %	12,614.07
PDT1	154.42	103.88	0.04	67.27 %	90,896.25	0.00 %		17.99 %	9,089.63
PMR1	97.64	62.20	0.00	63.71 %	41,645.15	0.00 %		17.99 %	
NYP1	101.85	64.15	0.00	62.99 %	50,616.25	0.00 %		17.99 %	
ATP1	216.33	135.76	0.04	62.76 %	121,122.00	0.00 %		17.99 %	
SPE1	107.17	67.17	0.59	62.68 %	39,741.55	0.00 %		17.99 %	
NDL1	111.68	69.71	0.00	62.42 %	83,610.50	0.00 %		17.99 %	
BVL1	106.05	64.85	0.00	61.15 %	45,120.00	0.00 %		17.99 %	
KNL2	136.81	83.44	0.06	60.99 %	75,214.25	0.00 %		17.99 %	
PIL1	98.75	59.45	0.00	60.21 %	26,927.30	0.00 %		17.99 %	
PGR1	66.79	39.50	0.23	59.14 %	34,311.70	0.00 %		17.99 %	
MPL1	158.60	88.95	0.15	56.08 %	55,459.55	0.00 %		17.99 %	
RCY1	93.60	50.75	0.00	54.22 %	43,510.75	0.00 %		17.99 %	
TPI1	114.82	62.23	0.03	54.19 %	28,126.60	0.00 %		17.99 %	
ADI1	132.20	69.79	0.00	52.79 %	36,299.30	0.00 %		17.99 %	
DHN1	98.30	51.66	0.00	52.56 %	38,775.30	0.00 %		17.99 %	
KOU1	103.60	51.90	0.14	50.10 %	36,215.15	0.00 %		17.99 %	
GTL1	87.79	43.42	0.08	49.46 %	21,995.15	0.00 %		17.99 %	
KAR1	144.43	61.83	0.00	42.81 %	42,991.50	0.00 %		17.99 %	
KNL1	182.56	75.99	0.00	41.63 %	73,751.95	0.00 %		17.99 %	

**OTHERS**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	33.78	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	18.13	42.60	0.00 %	0.00	0.00 %		0.00 %	