



Accu.Target	Sales	Achieved %	HO Budget+%	Total Com.
5,469.90 L	3,883.22 L	70.99 %	0.00 %	16.54 L

Note : Sales Period is From :01-Sep-2026 To :28-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	2,592.13	1,934.77	74.64 %	0.00	0.00 %	0.00
VIJAYAWADA-01	2,877.77	1,884.08	65.47 %	0.00	0.00 %	0.00
OTHERS	0.00	64.37	0.00 %	0.00	0.00 %	0.00
Total	5,469.90	3,883.22	70.99 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CTO1	145.51	145.00	-6.29	99.65 %	72,864.00	15.00 %	10,929.60	0.00 %	10,929.60
TPY2	223.75	221.82	-12.45	99.14 %	86,253.00	15.00 %	12,937.95	0.00 %	12,937.95
RCY1	76.96	67.49	-11.00	87.69 %	25,941.00	0.00 %		0.00 %	
PUT1	67.04	57.57	-4.78	85.88 %	34,034.00	0.00 %		0.00 %	
PMR1	68.26	58.18	-6.68	85.22 %	26,283.00	0.00 %		0.00 %	
KDA1	96.65	82.25	-11.83	85.11 %	29,941.00	0.00 %		0.00 %	
BVL1	66.72	55.53	-5.01	83.22 %	30,764.00	0.00 %		0.00 %	
ATP1	153.98	126.07	-6.39	81.87 %	55,204.00	0.00 %		0.00 %	
SPE1	72.45	58.39	-7.50	80.60 %	29,281.00	0.00 %		0.00 %	
KOU1	68.35	53.65	-3.05	78.49 %	43,446.00	0.00 %		0.00 %	
GTY1	38.99	30.44	-15.54	78.07 %	8,922.00	0.00 %		0.00 %	
PDT1	93.54	72.44	-8.31	77.44 %	22,117.00	0.00 %		0.00 %	
NLR1	93.31	70.76	-11.43	75.83 %	32,691.00	0.00 %		0.00 %	
ADI1	76.18	54.41	-10.69	71.42 %	13,434.00	0.00 %		0.00 %	
KNL2	105.47	74.59	-9.36	70.73 %	29,333.00	0.00 %		0.00 %	
KAR1	61.24	43.17	-4.05	70.50 %	25,181.00	0.00 %		0.00 %	
PIL1	68.53	46.78	-11.28	68.26 %	14,506.00	0.00 %		0.00 %	
KNL1	72.43	49.26	-8.02	68.02 %	30,203.00	0.00 %		0.00 %	
VKI1	62.23	41.53	-6.54	66.74 %	32,185.00	0.00 %		0.00 %	
TPI1	57.70	37.85	-11.14	65.59 %	12,806.00	0.00 %		0.00 %	
MPL1	86.87	55.76	-5.28	64.18 %	33,335.00	0.00 %		0.00 %	
KDR1	51.70	33.11	-10.43	64.05 %	21,435.00	0.00 %		0.00 %	
KVL1	67.55	43.16	-8.05	63.90 %	23,928.00	0.00 %		0.00 %	
NYP1	68.12	42.96	-10.58	63.06 %	21,883.00	0.00 %		0.00 %	
RJP1	89.04	55.01	-9.23	61.78 %	33,393.00	0.00 %		0.00 %	
KHT1	70.86	42.59	-10.38	60.10 %	21,842.00	0.00 %		0.00 %	
PGR1	64.95	38.48	-5.54	59.25 %	20,800.00	0.00 %		0.00 %	
NDL1	81.03	47.06	-6.61	58.08 %	25,530.00	0.00 %		0.00 %	
TPY1	107.43	59.40	-9.14	55.29 %	43,672.00	0.00 %		0.00 %	
DHN1	69.83	38.44	-13.24	55.04 %	10,171.00	0.00 %		0.00 %	
GTL1	65.46	31.62	-8.72	48.30 %	12,393.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	102.21	96.48	-10.36	94.40 %	33,258.00	10.00 %	3,325.80	0.00 %	3,325.80
PRL1	48.13	43.94	-10.27	91.30 %	17,143.00	10.00 %	1,714.30	0.00 %	1,714.30
GVM1	53.69	48.01	-4.52	89.44 %	30,028.00	0.00 %		0.00 %	
TNI1	47.80	41.62	-11.31	87.09 %	20,822.00	0.00 %		0.00 %	
NPR1	66.67	55.02	-5.30	82.52 %	30,530.00	0.00 %		0.00 %	
GNT2	67.85	54.17	-15.83	79.83 %	13,578.00	0.00 %		0.00 %	
VSK1	289.59	230.39	-12.50	79.56 %	68,850.00	0.00 %		0.00 %	
VJW4	57.56	45.77	-8.23	79.51 %	36,426.00	0.00 %		0.00 %	
VJW1	105.89	83.78	-10.02	79.12 %	27,891.00	0.00 %		0.00 %	
CRL1	89.14	66.93	-7.63	75.08 %	35,124.00	0.00 %		0.00 %	
VJW2	52.86	37.70	-9.65	71.31 %	8,677.00	0.00 %		0.00 %	
GDV1	42.32	29.49	-6.94	69.68 %	8,907.00	0.00 %		0.00 %	
MTM1	51.36	35.27	-6.81	68.67 %	15,430.00	0.00 %		0.00 %	
TEL1	76.72	52.47	-7.76	68.40 %	19,955.00	0.00 %		0.00 %	
NRT1	75.27	51.28	-10.64	68.12 %	20,969.00	0.00 %		0.00 %	
BPP1	36.83	24.73	-8.01	67.16 %	13,630.00	0.00 %		0.00 %	
VJW5	57.92	38.87	-7.13	67.11 %	14,160.00	0.00 %		0.00 %	
BVR1	170.61	112.40	-10.63	65.88 %	31,215.00	0.00 %		0.00 %	
TVU1	48.97	32.16	-11.64	65.68 %	11,299.00	0.00 %		0.00 %	
NZV1	43.37	28.26	-8.05	65.16 %	12,381.00	0.00 %		0.00 %	
DPE1	46.87	29.57	-9.06	63.08 %	9,323.00	0.00 %		0.00 %	
CKT1	51.37	31.52	-11.88	61.36 %	12,701.00	0.00 %		0.00 %	
ELU1	104.74	62.70	-8.22	59.86 %	29,950.00	0.00 %		0.00 %	
JPT1	58.04	34.52	-8.40	59.48 %	15,528.00	0.00 %		0.00 %	
PAP1	67.19	39.32	-7.63	58.52 %	16,328.00	0.00 %		0.00 %	
RAL1	77.85	44.71	-10.64	57.43 %	21,897.00	0.00 %		0.00 %	
OGL1	106.11	60.19	-10.21	56.73 %	18,386.00	0.00 %		0.00 %	
PNR1	35.27	19.89	-8.05	56.38 %	3,867.00	0.00 %		0.00 %	
VKN1	55.93	31.50	-5.67	56.33 %	14,333.00	0.00 %		0.00 %	
TNK1	115.32	59.30	-11.59	51.42 %	18,658.00	0.00 %		0.00 %	
GNT1	148.31	74.81	-12.16	50.44 %	26,681.00	0.00 %		0.00 %	
JGG1	47.23	23.66	-12.42	50.09 %	6,306.00	0.00 %		0.00 %	
RMV1	95.26	47.18	-8.37	49.53 %	31,404.00	0.00 %		0.00 %	
TDD1	66.96	32.59	-13.76	48.67 %	10,310.00	0.00 %		0.00 %	
VUY1	38.96	17.40	-6.70	44.68 %	4,559.00	0.00 %		0.00 %	
PPM1	62.41	25.64	-7.07	41.08 %	8,298.00	0.00 %		0.00 %	
KND1	73.12	27.73	-12.87	37.93 %	9,331.00	0.00 %		0.00 %	
AMP1	42.07	13.09	-8.55	31.10 %	2,542.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	25.45	2.03	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	42.39	0.33	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHKN	0.00	(0.39)	-28.21	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.37)	-15.97	0.00 %	0.00	0.00 %		0.00 %	