

<b>Accu.Target</b> 7,613.91 L	<b>Sales</b> 7,102.59 L	<b>Achieved %</b> 93.28 %	<b>HO Budget+ %</b> 0.00 %	<b>Total Com.</b> 58.89 L
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Note : Sales Period is From :01-May-2026 To :28-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	3,963.30	4,240.22	106.99 %	252,000.00	0.00 %	252,000.00
TIRUPATI-01	3,650.61	2,813.30	77.06 %	0.00	0.00 %	0.00
OTHERS	0.00	49.07	0.00 %	0.00	0.00 %	0.00
<b>Total</b>	<b>7,613.91</b>	<b>7,102.59</b>	<b>93.28 %</b>		<b>0.00 %</b>	

VIJAYAWA DA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	1,192.01	1,325.80	111.22%	260,000.00	0.00 %	260,000.00
	BVR1	1,470.80	1,630.79	110.88%	320,000.00	0.00 %	320,000.00
	VJW1	1,300.48	1,283.64	98.70%	90,000.00	0.00 %	90,000.00

TIRUPATI- 01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	871.10	779.79	89.52%	0.00	0.00 %	0.00
	NLR1	748.89	630.83	84.24%	0.00	0.00 %	0.00
	KDA1	998.70	746.16	74.71%	0.00	0.00 %	0.00
	ATP1	1,031.92	656.51	63.62%	0.00	0.00 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	44.56	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	4.51	0.00%	0.00	0.00 %	0.00

**VIJAYAWADA-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TDD1	89.81	140.42	0.19	156.36 %	89,701.58	40.00 %	35,880.63	0.00 %	35,880.63
CRL1	111.47	172.46	0.08	154.71 %	203,688.70	40.00 %	81,475.48	0.00 %	81,475.48
VJW4	88.31	121.10	0.44	137.13 %	90,148.17	40.00 %	36,059.27	0.00 %	36,059.27
TNK1	163.68	222.04	0.30	135.66 %	196,969.66	40.00 %	78,787.86	0.00 %	78,787.86
DPE1	71.01	93.78	0.12	132.07 %	81,378.51	40.00 %	32,551.40	0.00 %	32,551.40
TEL1	85.73	107.93	0.51	125.89 %	102,865.50	40.00 %	41,146.20	0.00 %	41,146.20
BVR1	230.67	287.76	0.16	124.75 %	320,311.23	40.00 %	128,124.49	0.00 %	128,124.49
GNT1	175.72	210.20	0.21	119.62 %	142,127.49	30.00 %	42,638.25	0.00 %	42,638.25
NPR1	101.33	120.30	0.07	118.71 %	99,368.28	30.00 %	29,810.48	0.00 %	29,810.48
RMV1	127.36	151.00	0.20	118.55 %	140,552.42	30.00 %	42,165.73	0.00 %	42,165.73
VJW3	182.86	210.39	0.30	115.06 %	179,710.09	30.00 %	53,913.03	0.00 %	53,913.03
PRL1	73.54	84.08	0.15	114.33 %	85,349.75	30.00 %	25,604.93	0.00 %	25,604.93
OGL1	181.00	205.47	0.07	113.52 %	189,051.38	30.00 %	56,715.41	0.00 %	56,715.41
RAL1	99.74	112.11	0.07	112.40 %	115,527.13	30.00 %	34,658.14	0.00 %	34,658.14
GDV1	99.26	106.60	0.17	107.40 %	71,068.85	25.00 %	17,767.21	0.00 %	17,767.21
ELU1	124.44	131.73	0.08	105.86 %	92,592.72	25.00 %	23,148.18	0.00 %	23,148.18
GNT2	74.60	78.25	0.08	104.89 %	55,520.96	25.00 %	13,880.24	0.00 %	13,880.24
VJW5	91.89	96.12	0.02	104.60 %	101,537.54	25.00 %	25,384.39	0.00 %	25,384.39
VJW1	177.79	182.12	0.28	102.43 %	121,250.50	25.00 %	30,312.63	0.00 %	30,312.63
BPP1	62.99	63.74	0.19	101.19 %	69,579.76	25.00 %	17,394.94	0.00 %	17,394.94
NRT1	102.67	101.61	0.46	98.96 %	95,169.71	20.00 %	19,033.94	0.00 %	19,033.94
TNI1	77.03	75.52	0.14	98.04 %	44,056.13	20.00 %	8,811.23	0.00 %	8,811.23
MTM1	95.77	92.58	0.37	96.67 %	57,674.35	20.00 %	11,534.87	0.00 %	11,534.87
VJW2	87.13	83.88	0.22	96.27 %	67,035.06	20.00 %	13,407.01	0.00 %	13,407.01
PPM1	81.72	76.98	0.09	94.20 %	69,560.29	15.00 %	10,434.04	0.00 %	10,434.04
VKN1	82.93	77.93	0.14	93.97 %	81,232.45	15.00 %	12,184.87	0.00 %	12,184.87
PAP1	133.60	123.07	0.06	92.12 %	100,034.07	15.00 %	15,005.11	0.00 %	15,005.11
NZV1	57.51	52.69	0.10	91.63 %	41,085.27	15.00 %	6,162.79	0.00 %	6,162.79
CKT1	79.69	72.91	0.16	91.49 %	44,910.08	15.00 %	6,736.51	0.00 %	6,736.51
TVU1	119.82	103.73	0.22	86.57 %	56,325.59	10.00 %	5,632.56	0.00 %	5,632.56
GVM1	105.41	90.56	0.15	85.92 %	109,039.18	10.00 %	10,903.92	0.00 %	10,903.92
VUY1	58.40	49.21	0.00	84.26 %	24,752.26	10.00 %	2,475.23	0.00 %	2,475.23
AMP1	85.39	68.80	0.07	80.58 %	42,584.02	10.00 %	4,258.40	0.00 %	4,258.40
KND1	113.23	89.15	0.10	78.74 %	47,812.17	0.00 %		0.00 %	
JGG1	71.53	50.21	0.10	70.20 %	32,199.95	0.00 %		0.00 %	
JPT1	136.33	94.65	0.15	69.42 %	57,396.03	0.00 %		0.00 %	
PNR1	61.93	39.12	0.00	63.17 %	36,573.98	0.00 %		0.00 %	

**TIRUPATI-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TPY2	259.50	274.51	0.18	105.79 %	195,180.46	25.00 %	48,795.12	0.00 %	48,795.12
KDR1	73.78	75.55	0.03	102.40 %	84,977.70	25.00 %	21,244.43	0.00 %	21,244.43
TPY1	137.35	136.02	0.16	99.03 %	85,798.11	20.00 %	17,159.62	0.00 %	17,159.62
BVL1	89.32	83.01	0.21	92.93 %	90,190.43	15.00 %	13,528.56	0.00 %	13,528.56
PUT1	90.58	81.57	0.10	90.05 %	83,852.31	10.00 %	8,385.23	0.00 %	8,385.23
KDA1	128.15	114.84	0.22	89.61 %	54,848.26	10.00 %	5,484.83	0.00 %	5,484.83
NYP1	94.69	84.26	0.24	88.99 %	102,121.36	10.00 %	10,212.14	0.00 %	10,212.14
SPE1	155.09	132.57	0.27	85.48 %	83,825.99	10.00 %	8,382.60	0.00 %	8,382.60
CTO1	186.39	157.43	0.02	84.46 %	174,646.52	10.00 %	17,464.65	0.00 %	17,464.65
VK11	75.89	63.95	0.08	84.27 %	51,022.19	10.00 %	5,102.22	0.00 %	5,102.22
KVL1	82.59	69.56	0.00	84.22 %	85,618.78	10.00 %	8,561.88	0.00 %	8,561.88
PIL1	88.17	74.21	0.04	84.17 %	31,688.09	10.00 %	3,168.81	0.00 %	3,168.81
ATP1	181.55	150.45	0.18	82.87 %	115,850.72	10.00 %	11,585.07	0.00 %	11,585.07
NLR1	168.16	138.59	0.17	82.41 %	141,096.49	10.00 %	14,109.65	0.00 %	14,109.65
RJP1	104.50	82.69	0.49	79.13 %	79,951.59	0.00 %		0.00 %	
PMR1	102.53	73.19	0.22	71.39 %	61,507.00	0.00 %		0.00 %	
KHT1	98.70	66.36	0.16	67.23 %	76,927.68	0.00 %		0.00 %	
PDT1	142.81	95.97	0.36	67.20 %	56,691.63	0.00 %		0.00 %	
MPL1	153.32	103.00	1.83	67.18 %	61,382.24	0.00 %		0.00 %	
KAR1	102.25	68.01	0.05	66.51 %	66,969.38	0.00 %		0.00 %	
NDL1	139.37	92.35	0.07	66.26 %	81,074.11	0.00 %		0.00 %	
RCY1	89.28	58.82	0.34	65.88 %	58,388.82	0.00 %		0.00 %	
KOU1	100.89	65.62	0.26	65.04 %	82,494.27	0.00 %		0.00 %	
DHN1	93.43	57.89	0.08	61.96 %	45,199.91	0.00 %		0.00 %	
GTL1	91.28	56.30	0.39	61.68 %	41,556.29	0.00 %		0.00 %	
PGR1	94.75	57.08	0.11	60.24 %	40,429.82	0.00 %		0.00 %	
ADI1	101.69	59.22	0.78	58.24 %	24,638.30	0.00 %		0.00 %	
KNL1	180.69	103.85	0.24	57.48 %	87,346.17	0.00 %		0.00 %	
KNL2	147.54	83.15	0.00	56.36 %	56,060.22	0.00 %		0.00 %	
TPI1	96.37	53.29	0.11	55.30 %	31,631.10	0.00 %		0.00 %	

**OTHERS**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	44.56	17.16	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	4.52	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	