

Accu.Target	Sales	Achieved %	HO Budget+%	Total Com.
9,178.86 L	7,863.44 L	85.67 %	4.33 %	57.32 L

Note : Sales Period is From :01-Apr-2026 To :28-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	4,612.97	4,017.95	87.10 %	0.00	4.33 %	120,000.00
VIJAYAWADA-01	4,565.89	3,830.83	83.90 %	0.00	4.33 %	0.00
OTHERS	0.00	14.67	0.00 %	0.00	0.00 %	0.00
Total	9,178.86	7,863.44	85.67 %		4.33 %	

TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	ATP1	1,102.17	1,037.84	94.16%	75,000.00	4.33 %	75,000.00
	KDA1	1,257.90	1,137.76	90.45%	82,500.00	4.33 %	82,500.00
	TPY1	1,243.95	1,085.26	87.24%	0.00	4.33 %	75,000.00
	NLR1	1,008.95	757.09	75.04%	0.00	4.33 %	0.00

VIJAYAWA DA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	1,306.78	1,222.04	93.52%	90,000.00	4.33 %	90,000.00
	GNT1	1,465.24	1,236.16	84.37%	0.00	4.33 %	0.00
	BVR1	1,793.88	1,372.63	76.52%	0.00	4.33 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	12.77	0.00%	0.00	0.00 %	0.00
	KDA1	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	1.92	0.00%	0.00	0.00 %	0.00

TIRUPATI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDA1	141.59	177.61	0.28	125.44 %	86,677.20	40.00 %	34,670.88	4.33 %	34,670.88
ATP1	218.86	252.80	0.09	115.51 %	273,010.25	30.00 %	81,903.08	4.33 %	109,204.10
RJP1	155.27	174.39	0.08	112.31 %	134,028.15	30.00 %	40,208.45	4.33 %	40,208.45
KNL2	167.99	165.48	0.04	98.51 %	106,797.15	20.00 %	21,359.43	4.33 %	26,699.29
PUT1	106.05	104.42	0.03	98.46 %	108,023.65	20.00 %	21,604.73	4.33 %	27,005.91
BVL1	103.50	101.67	0.00	98.23 %	86,384.30	20.00 %	17,276.86	4.33 %	21,596.08
TPY1	220.33	214.01	0.15	97.13 %	196,971.30	20.00 %	39,394.26	4.33 %	49,242.83
PDT1	173.39	167.66	0.08	96.70 %	125,230.55	20.00 %	25,046.11	4.33 %	31,307.64
TPI1	102.45	97.29	0.28	94.96 %	62,905.45	15.00 %	9,435.82	4.33 %	12,581.09
KAR1	110.33	103.43	0.07	93.74 %	104,060.45	15.00 %	15,609.07	4.33 %	20,812.09
KDR1	94.21	86.41	0.09	91.72 %	60,052.90	15.00 %	9,007.94	4.33 %	12,010.58
GTL1	84.32	76.85	0.09	91.15 %	54,557.30	15.00 %	8,183.60	4.33 %	10,911.46
CTO1	260.14	236.70	0.13	90.99 %	257,446.85	15.00 %	38,617.03	4.33 %	51,489.37
KNL1	175.67	154.41	1.04	87.90 %	185,711.60	10.00 %	18,571.16	4.33 %	27,856.74
PGR1	86.87	73.60	0.23	84.72 %	52,153.05	10.00 %	5,215.31	4.33 %	5,215.31
NLR1	298.71	250.27	0.13	83.78 %	185,637.60	10.00 %	18,563.76	4.33 %	18,563.76
NDL1	134.25	111.37	0.00	82.96 %	104,477.50	10.00 %	10,447.75	4.33 %	10,447.75
DHN1	101.69	83.67	0.10	82.28 %	69,261.60	10.00 %	6,926.16	4.33 %	6,926.16
ADI1	116.95	95.96	0.00	82.05 %	46,408.45	10.00 %	4,640.85	4.33 %	4,640.85
PMR1	129.09	104.65	0.22	81.07 %	97,616.10	10.00 %	9,761.61	4.33 %	9,761.61
PIL1	106.51	85.29	0.00	80.08 %	34,260.00	0.00 %		4.33 %	3,426.00
TPY2	441.46	351.88	0.16	79.71 %	228,379.80	0.00 %		4.33 %	22,837.98
RCY1	123.38	95.39	0.09	77.31 %	60,944.65	0.00 %		4.33 %	6,094.47
KOU1	143.61	110.98	0.09	77.27 %	104,637.30	0.00 %		4.33 %	10,463.73
SPE1	159.54	113.50	1.22	71.14 %	59,708.70	0.00 %		4.33 %	
KHT1	130.67	91.71	0.15	70.19 %	69,828.35	0.00 %		4.33 %	
VKI1	101.85	71.32	0.29	70.02 %	53,480.25	0.00 %		4.33 %	
KVL1	91.14	58.59	0.27	64.29 %	49,098.75	0.00 %		4.33 %	
NYP1	132.82	85.27	1.10	64.20 %	74,148.50	0.00 %		4.33 %	
MPL1	200.33	121.36	0.17	60.58 %	113,594.35	0.00 %		4.33 %	

VIJAYAWADA-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GVM1	92.81	140.14	0.10	151.00 %	108,648.70	40.00 %	43,459.48	4.33 %	43,459.48
TDD1	88.19	116.93	0.06	132.59 %	45,420.95	40.00 %	18,168.38	4.33 %	18,168.38
TEL1	101.85	129.65	0.27	127.30 %	90,636.60	40.00 %	36,254.64	4.33 %	36,254.64
DPE1	63.43	74.05	0.21	116.74 %	54,604.40	30.00 %	16,381.32	4.33 %	21,841.76
VJW1	170.63	195.28	0.38	114.45 %	129,764.40	30.00 %	38,929.32	4.33 %	38,929.32
VJW2	105.37	114.56	0.20	108.72 %	67,381.65	25.00 %	16,845.41	4.33 %	20,214.50
CRL1	125.72	136.40	0.04	108.49 %	92,195.90	25.00 %	23,048.98	4.33 %	27,658.77
PAP1	104.44	100.39	0.04	96.12 %	70,520.95	20.00 %	14,104.19	4.33 %	17,630.24
NPR1	104.92	99.04	0.15	94.40 %	45,452.55	15.00 %	6,817.88	4.33 %	9,090.51
BPP1	64.38	59.73	0.79	92.78 %	43,622.35	15.00 %	6,543.35	4.33 %	8,724.47
VJW4	129.56	118.29	0.33	91.30 %	84,217.60	15.00 %	12,632.64	4.33 %	16,843.52
GDV1	68.15	61.25	0.27	89.88 %	28,068.30	10.00 %	2,806.83	4.33 %	4,210.25
GNT1	247.45	217.30	0.20	87.82 %	87,888.85	10.00 %	8,788.89	4.33 %	13,183.33
RAL1	113.45	99.14	0.16	87.39 %	66,662.35	10.00 %	6,666.24	4.33 %	9,999.35
VJW3	210.07	181.69	0.34	86.49 %	134,114.20	10.00 %	13,411.42	4.33 %	20,117.13
JGG1	62.61	53.88	0.45	86.06 %	29,347.85	10.00 %	2,934.79	4.33 %	2,934.79
PPM1	92.82	78.68	0.06	84.76 %	42,571.00	10.00 %	4,257.10	4.33 %	4,257.10
VUY1	68.96	58.28	0.00	84.50 %	25,517.35	10.00 %	2,551.74	4.33 %	2,551.74
VJW5	107.17	89.87	0.08	83.86 %	115,498.50	10.00 %	11,549.85	4.33 %	11,549.85
JPT1	95.25	78.27	0.08	82.18 %	32,665.95	10.00 %	3,266.60	4.33 %	3,266.60
PRL1	91.23	73.87	0.00	80.97 %	39,486.55	10.00 %	3,948.66	4.33 %	3,948.66
TVU1	92.75	72.94	0.32	78.65 %	37,115.45	0.00 %		4.33 %	3,711.55
OGL1	210.90	158.18	0.03	75.00 %	136,465.45	0.00 %		4.33 %	
NRT1	130.83	97.95	0.15	74.86 %	67,368.85	0.00 %		4.33 %	
CKT1	98.14	72.26	0.16	73.63 %	30,500.05	0.00 %		4.33 %	
ELU1	202.00	147.55	0.23	73.04 %	86,660.90	0.00 %		4.33 %	
AMP1	59.03	43.03	0.27	72.89 %	14,425.70	0.00 %		4.33 %	
NZV1	69.65	50.42	0.00	72.39 %	19,680.40	0.00 %		4.33 %	
TNI1	99.91	70.98	0.08	71.04 %	26,943.50	0.00 %		4.33 %	
PNR1	60.93	42.20	0.19	69.27 %	21,273.65	0.00 %		4.33 %	
VKN1	112.77	78.02	0.03	69.19 %	37,950.75	0.00 %		4.33 %	
TNK1	238.79	164.13	0.20	68.73 %	109,105.25	0.00 %		4.33 %	
KND1	142.35	97.84	0.13	68.73 %	70,296.75	0.00 %		4.33 %	
GNT2	107.60	71.45	0.00	66.40 %	61,200.40	0.00 %		4.33 %	
MTM1	96.41	61.04	0.07	63.31 %	42,043.10	0.00 %		4.33 %	
BVR1	344.86	212.44	0.06	61.60 %	190,384.50	0.00 %		4.33 %	
RMV1	190.52	113.69	0.18	59.67 %	100,870.55	0.00 %		4.33 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	12.77	0.03	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	1.93	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.01)	-3.16	0.00 %	0.00	0.00 %		0.00 %	