



Accu.Target	Sales	Achieved %	HO Budget+%	Total Com.
5,079.19 L	3,522.71 L	69.36 %	0.00 %	14.81 L

Note : Sales Period is From :01-Sep-2026 To :26-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	2,406.97	1,760.08	73.12 %	0.00	0.00 %	0.00
VIJAYAWADA-01	2,672.22	1,699.60	63.60 %	0.00	0.00 %	0.00
OTHERS	0.00	63.02	0.00 %	0.00	0.00 %	0.00
Total	5,079.19	3,522.71	69.36 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CTO1	135.11	131.56	-6.02	97.37 %	67,784.00	15.00 %	10,167.60	0.00 %	10,167.60
TPY2	207.77	197.89	-12.63	95.25 %	73,943.00	15.00 %	11,091.45	0.00 %	11,091.45
RCY1	71.47	64.75	-11.26	90.61 %	23,001.00	10.00 %	2,300.10	0.00 %	2,300.10
KDA1	89.74	76.58	-12.13	85.33 %	27,291.00	0.00 %		0.00 %	
PUT1	62.25	53.08	-4.75	85.26 %	30,544.00	0.00 %		0.00 %	
BVL1	61.96	52.62	-5.06	84.92 %	29,534.00	0.00 %		0.00 %	
ATP1	142.98	117.86	-6.01	82.43 %	50,634.00	0.00 %		0.00 %	
PMR1	63.39	51.89	-6.72	81.86 %	22,023.00	0.00 %		0.00 %	
SPE1	67.27	54.82	-7.80	81.49 %	26,771.00	0.00 %		0.00 %	
PDT1	86.86	68.91	-7.89	79.33 %	21,477.00	0.00 %		0.00 %	
KOU1	63.47	48.43	-3.04	76.30 %	38,946.00	0.00 %		0.00 %	
NLR1	86.65	61.33	-12.37	70.78 %	25,391.00	0.00 %		0.00 %	
KAR1	56.86	39.99	-4.20	70.32 %	23,941.00	0.00 %		0.00 %	
KNL2	97.93	68.03	-9.21	69.47 %	28,703.00	0.00 %		0.00 %	
KNL1	67.25	45.98	-7.67	68.37 %	28,253.00	0.00 %		0.00 %	
KVL1	62.72	42.09	-8.00	67.12 %	23,478.00	0.00 %		0.00 %	
PIL1	63.64	42.44	-11.41	66.69 %	12,196.00	0.00 %		0.00 %	
ADI1	70.74	45.51	-8.43	64.34 %	11,764.00	0.00 %		0.00 %	
TPI1	53.58	34.45	-11.23	64.30 %	11,686.00	0.00 %		0.00 %	
RJP1	82.68	51.46	-9.33	62.24 %	31,603.00	0.00 %		0.00 %	
MPL1	80.67	50.05	-5.23	62.04 %	27,915.00	0.00 %		0.00 %	
VKI1	57.78	35.77	-6.32	61.91 %	27,585.00	0.00 %		0.00 %	
KDR1	48.00	29.34	-11.42	61.12 %	19,905.00	0.00 %		0.00 %	
NYP1	63.26	38.47	-10.70	60.81 %	19,683.00	0.00 %		0.00 %	
PGR1	60.31	35.46	-4.73	58.80 %	19,900.00	0.00 %		0.00 %	
KHT1	65.80	38.55	-10.45	58.59 %	20,202.00	0.00 %		0.00 %	
NDL1	75.24	43.67	-6.48	58.04 %	24,130.00	0.00 %		0.00 %	
DHN1	64.84	36.44	-13.23	56.19 %	9,941.00	0.00 %		0.00 %	
TPY1	99.75	55.65	-9.46	55.78 %	40,252.00	0.00 %		0.00 %	
GTL1	60.79	30.53	-8.84	50.22 %	12,633.00	0.00 %		0.00 %	
GTY1	36.21	16.49	-16.04	45.55 %	3,542.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	94.91	91.83	-10.42	96.76 %	31,028.00	15.00 %	4,654.20	0.00 %	4,654.20
PRL1	44.69	40.56	-10.23	90.75 %	15,813.00	10.00 %	1,581.30	0.00 %	1,581.30
GVM1	49.85	44.78	-4.81	89.82 %	28,148.00	0.00 %		0.00 %	
VJW4	53.45	44.16	-8.16	82.63 %	34,836.00	0.00 %		0.00 %	
VJW1	98.32	78.28	-10.04	79.62 %	24,251.00	0.00 %		0.00 %	
GNT2	63.01	49.29	-15.40	78.24 %	12,248.00	0.00 %		0.00 %	
CRL1	82.78	64.60	-7.58	78.05 %	34,534.00	0.00 %		0.00 %	
VSK1	268.91	198.50	-12.45	73.82 %	51,920.00	0.00 %		0.00 %	
GDV1	39.29	27.33	-7.26	69.56 %	7,747.00	0.00 %		0.00 %	
BPP1	34.20	23.50	-8.06	68.72 %	12,910.00	0.00 %		0.00 %	
NPR1	61.91	42.40	-5.63	68.49 %	23,790.00	0.00 %		0.00 %	
TEL1	71.24	48.60	-7.69	68.22 %	17,515.00	0.00 %		0.00 %	
VJW2	49.09	33.30	-9.89	67.83 %	6,917.00	0.00 %		0.00 %	
MTM1	47.69	31.99	-6.95	67.08 %	14,430.00	0.00 %		0.00 %	
TVU1	45.47	30.14	-11.70	66.28 %	10,419.00	0.00 %		0.00 %	
TNI1	44.38	29.12	-8.97	65.61 %	15,592.00	0.00 %		0.00 %	
BVR1	158.43	103.79	-10.51	65.51 %	27,555.00	0.00 %		0.00 %	
VJW5	53.79	34.95	-7.79	64.98 %	12,910.00	0.00 %		0.00 %	
NRT1	69.90	44.27	-9.67	63.33 %	19,899.00	0.00 %		0.00 %	
DPE1	43.52	27.52	-8.94	63.23 %	8,793.00	0.00 %		0.00 %	
NZV1	40.27	24.21	-8.44	60.12 %	11,511.00	0.00 %		0.00 %	
CKT1	47.70	28.60	-11.61	59.96 %	11,501.00	0.00 %		0.00 %	
ELU1	97.26	57.01	-8.00	58.62 %	27,370.00	0.00 %		0.00 %	
OGL1	98.53	57.68	-10.21	58.54 %	16,446.00	0.00 %		0.00 %	
VKN1	51.93	29.35	-5.55	56.52 %	13,563.00	0.00 %		0.00 %	
RAL1	72.29	40.72	-10.99	56.33 %	20,047.00	0.00 %		0.00 %	
JPT1	53.90	29.89	-8.57	55.46 %	12,688.00	0.00 %		0.00 %	
PNR1	32.75	17.80	-8.14	54.34 %	3,267.00	0.00 %		0.00 %	
PAP1	62.39	33.63	-7.81	53.90 %	14,608.00	0.00 %		0.00 %	
TNK1	107.09	55.04	-11.80	51.40 %	16,528.00	0.00 %		0.00 %	
JGG1	43.85	21.81	-12.03	49.74 %	5,666.00	0.00 %		0.00 %	
GNT1	137.71	67.99	-11.76	49.37 %	24,021.00	0.00 %		0.00 %	
TDD1	62.17	30.00	-14.28	48.25 %	8,950.00	0.00 %		0.00 %	
RMV1	88.45	42.45	-9.06	47.99 %	27,424.00	0.00 %		0.00 %	
VUY1	36.17	15.99	-7.24	44.20 %	4,009.00	0.00 %		0.00 %	
PPM1	57.95	24.75	-7.25	42.71 %	7,958.00	0.00 %		0.00 %	
AMP1	39.07	12.84	-8.29	32.86 %	2,542.00	0.00 %		0.00 %	
KND1	67.89	20.91	-12.81	30.80 %	6,501.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	25.45	2.03	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	40.51	0.35	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.23)	-14.74	0.00 %	0.00	0.00 %		0.00 %	