

<b>Accu.Target</b> 8,523.23 L	<b>Sales</b> 7,407.98 L	<b>Achieved %</b> 86.92 %	<b>HO Budget+%</b> 3.08 %	<b>Total Com.</b> 52.87 L
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Note : Sales Period is From :01-Apr-2026 To :26-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	4,283.47	3,800.94	88.74 %	0.00	3.08 %	114,000.00
VIJAYAWADA-01	4,239.76	3,592.37	84.73 %	0.00	3.08 %	0.00
OTHERS	0.00	14.67	0.00 %	0.00	0.00 %	0.00
<b>Total</b>	<b>8,523.23</b>	<b>7,407.98</b>	<b>86.92 %</b>		<b>3.08 %</b>	

<b>TIRUPATI-01</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	ATP1	1,023.45	972.70	95.04%	67,500.00	3.08 %	67,500.00
	KDA1	1,168.05	1,077.18	92.22%	75,000.00	3.08 %	75,000.00
	TPY1	1,155.09	1,026.47	88.87%	0.00	3.08 %	75,000.00
	NLR1	936.88	724.59	77.34%	0.00	3.08 %	0.00

<b>VIJAYAWADA-01</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	1,213.44	1,150.47	94.81%	82,500.00	3.08 %	82,500.00
	GNT1	1,360.58	1,153.30	84.77%	0.00	3.08 %	0.00
	BVR1	1,665.74	1,288.60	77.36%	0.00	3.08 %	0.00

<b>OTHERS</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	12.77	0.00%	0.00	0.00 %	0.00
	KDA1	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	1.92	0.00%	0.00	0.00 %	0.00

**TIRUPATI-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDA1	131.47	167.72	0.29	127.57 %	81,458.20	40.00 %	32,583.28	3.08 %	32,583.28
ATP1	203.22	240.43	0.09	118.31 %	259,252.35	30.00 %	77,775.71	3.08 %	103,700.94
RJP1	144.18	168.76	0.06	117.05 %	124,726.45	30.00 %	37,417.94	3.08 %	49,890.58
PUT1	98.48	100.68	0.03	102.24 %	102,782.95	25.00 %	25,695.74	3.08 %	25,695.74
TPY1	204.59	207.99	0.15	101.66 %	186,620.15	25.00 %	46,655.04	3.08 %	46,655.04
BVL1	96.10	96.61	0.00	100.53 %	79,928.70	25.00 %	19,982.18	3.08 %	19,982.18
KNL2	155.99	153.95	0.04	98.69 %	99,321.70	20.00 %	19,864.34	3.08 %	24,830.43
PDT1	161.00	155.05	0.09	96.30 %	109,502.70	20.00 %	21,900.54	3.08 %	21,900.54
KDR1	87.48	84.13	0.09	96.17 %	57,484.85	20.00 %	11,496.97	3.08 %	11,496.97
TPI1	95.13	91.05	0.30	95.70 %	55,737.60	20.00 %	11,147.52	3.08 %	11,147.52
KAR1	102.45	95.91	0.07	93.62 %	94,267.90	15.00 %	14,140.19	3.08 %	18,853.58
GTL1	78.29	73.18	0.09	93.47 %	47,335.35	15.00 %	7,100.30	3.08 %	9,467.07
CTO1	241.56	221.52	0.14	91.70 %	244,184.80	15.00 %	36,627.72	3.08 %	36,627.72
PGR1	80.67	70.07	0.24	86.86 %	48,079.80	10.00 %	4,807.98	3.08 %	4,807.98
KNL1	163.12	141.49	1.14	86.74 %	173,781.80	10.00 %	17,378.18	3.08 %	17,378.18
NLR1	277.38	240.40	0.14	86.67 %	177,904.05	10.00 %	17,790.41	3.08 %	17,790.41
NDL1	124.66	105.19	0.00	84.38 %	100,258.25	10.00 %	10,025.83	3.08 %	10,025.83
DHN1	94.42	78.48	0.11	83.12 %	66,237.45	10.00 %	6,623.75	3.08 %	6,623.75
ADI1	108.59	88.93	0.00	81.89 %	43,300.25	10.00 %	4,330.03	3.08 %	4,330.03
PIL1	98.90	80.66	0.00	81.55 %	32,035.40	10.00 %	3,203.54	3.08 %	3,203.54
PMR1	119.87	97.11	0.24	81.02 %	86,810.30	10.00 %	8,681.03	3.08 %	8,681.03
TPY2	409.92	329.11	0.13	80.28 %	213,457.85	10.00 %	21,345.79	3.08 %	21,345.79
RCY1	114.56	91.51	0.09	79.88 %	58,395.40	0.00 %		3.08 %	5,839.54
KOU1	133.35	104.23	0.04	78.16 %	91,600.70	0.00 %		3.08 %	9,160.07
SPE1	148.15	109.84	1.26	74.14 %	57,414.80	0.00 %		3.08 %	
KHT1	121.33	88.45	0.12	72.90 %	66,369.45	0.00 %		3.08 %	
VKI1	94.58	65.72	0.32	69.49 %	45,206.70	0.00 %		3.08 %	
KVL1	84.63	56.26	0.28	66.47 %	45,204.60	0.00 %		3.08 %	
NYP1	123.34	79.80	1.17	64.70 %	64,047.25	0.00 %		3.08 %	
MPL1	186.02	116.73	0.18	62.75 %	105,898.55	0.00 %		3.08 %	

**VIJAYAWADA-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GVM1	86.18	130.13	0.07	150.99 %	94,818.10	40.00 %	37,927.24	3.08 %	37,927.24
TDD1	81.89	113.19	0.06	138.22 %	43,729.20	40.00 %	17,491.68	3.08 %	17,491.68
TEL1	94.57	123.62	0.29	130.71 %	83,698.95	40.00 %	33,479.58	3.08 %	33,479.58
VJW1	158.44	185.73	0.39	117.22 %	118,962.45	30.00 %	35,688.74	3.08 %	47,584.98
DPE1	58.90	68.78	0.22	116.77 %	49,339.05	30.00 %	14,801.72	3.08 %	19,735.62
VJW2	97.85	109.35	0.21	111.76 %	62,871.80	30.00 %	18,861.54	3.08 %	18,861.54
CRL1	116.74	127.18	0.05	108.95 %	84,502.75	25.00 %	21,125.69	3.08 %	25,350.83
BPP1	59.78	57.32	0.82	95.88 %	40,898.25	20.00 %	8,179.65	3.08 %	8,179.65
PAP1	96.98	92.43	0.04	95.31 %	63,711.80	20.00 %	12,742.36	3.08 %	12,742.36
NPR1	97.42	92.20	0.16	94.64 %	42,509.15	15.00 %	6,376.37	3.08 %	8,501.83
VJW4	120.30	112.27	0.35	93.32 %	77,051.80	15.00 %	11,557.77	3.08 %	15,410.36
GDV1	63.28	58.64	0.27	92.67 %	26,875.10	15.00 %	4,031.27	3.08 %	5,375.02
JGG1	58.14	52.50	0.41	90.30 %	28,807.55	15.00 %	4,321.13	3.08 %	4,321.13
RAL1	105.34	93.94	0.17	89.18 %	60,476.50	10.00 %	6,047.65	3.08 %	9,071.48
PPM1	86.19	75.76	0.00	87.90 %	39,077.10	10.00 %	3,907.71	3.08 %	5,861.57
VUY1	64.04	55.37	0.00	86.47 %	24,673.15	10.00 %	2,467.32	3.08 %	2,467.32
GNT1	229.77	198.10	0.22	86.21 %	78,334.65	10.00 %	7,833.47	3.08 %	7,833.47
JPT1	88.44	75.66	0.06	85.54 %	30,516.65	10.00 %	3,051.67	3.08 %	3,051.67
VJW3	195.06	166.23	0.32	85.22 %	123,642.85	10.00 %	12,364.29	3.08 %	12,364.29
VJW5	99.51	81.87	0.07	82.27 %	108,048.10	10.00 %	10,804.81	3.08 %	10,804.81
TVU1	86.12	70.54	0.18	81.90 %	35,676.75	10.00 %	3,567.68	3.08 %	3,567.68
PRL1	84.72	68.68	0.00	81.07 %	31,998.95	10.00 %	3,199.90	3.08 %	3,199.90
NRT1	121.49	92.79	0.05	76.37 %	61,596.45	0.00 %		3.08 %	
TNI1	92.78	69.11	0.08	74.49 %	26,153.00	0.00 %		3.08 %	
AMP1	54.82	40.65	0.29	74.16 %	13,192.35	0.00 %		3.08 %	
OGL1	195.83	144.06	0.03	73.57 %	124,308.40	0.00 %		3.08 %	
CKT1	91.13	66.87	0.16	73.38 %	27,231.55	0.00 %		3.08 %	
NZV1	64.68	46.55	0.00	71.98 %	16,523.05	0.00 %		3.08 %	
ELU1	187.57	133.99	0.26	71.43 %	75,210.70	0.00 %		3.08 %	
PNR1	56.58	40.15	0.00	70.96 %	18,073.55	0.00 %		3.08 %	
KND1	132.18	92.43	0.14	69.93 %	64,923.00	0.00 %		3.08 %	
VKN1	104.71	73.21	0.03	69.91 %	36,033.00	0.00 %		3.08 %	
TNK1	221.74	151.28	0.19	68.22 %	98,334.60	0.00 %		3.08 %	
GNT2	99.92	67.39	0.00	67.45 %	53,889.90	0.00 %		3.08 %	
MTM1	89.53	58.13	0.08	64.93 %	38,463.80	0.00 %		3.08 %	
BVR1	320.22	200.46	0.07	62.60 %	177,601.10	0.00 %		3.08 %	
RMV1	176.91	105.83	0.08	59.82 %	86,811.40	0.00 %		3.08 %	

**OTHERS**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	12.77	0.03	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	1.93	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.01)	-3.16	0.00 %	0.00	0.00 %		0.00 %	