



Accu.Target	Sales	Achieved %	HO Budget+%	Total Com.
4,883.84 L	3,247.93 L	66.50 %	0.00 %	13.23 L

Note : Sales Period is From :01-Sep-2026 To :25-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	2,314.40	1,621.08	70.04 %	0.00	0.00 %	0.00
VIJAYAWADA-01	2,569.44	1,571.66	61.17 %	0.00	0.00 %	0.00
OTHERS	0.00	55.20	0.00 %	0.00	0.00 %	0.00
Total	4,883.84	3,247.93	66.50 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CTO1	129.92	124.35	-6.08	95.71 %	63,474.00	15.00 %	9,521.10	0.00 %	9,521.10
TPY2	199.77	189.04	-12.74	94.62 %	69,943.00	10.00 %	6,994.30	0.00 %	6,994.30
RCY1	68.72	61.04	-11.42	88.83 %	19,981.00	0.00 %		0.00 %	
KDA1	86.29	72.57	-12.20	84.10 %	26,191.00	0.00 %		0.00 %	
ATP1	137.48	114.31	-6.10	83.14 %	48,664.00	0.00 %		0.00 %	
BVL1	59.57	49.27	-5.39	82.70 %	25,624.00	0.00 %		0.00 %	
PMR1	60.95	48.79	-6.66	80.04 %	19,853.00	0.00 %		0.00 %	
PUT1	59.86	47.22	-5.31	78.89 %	27,504.00	0.00 %		0.00 %	
SPE1	64.68	49.23	-8.39	76.11 %	21,411.00	0.00 %		0.00 %	
PDT1	83.52	62.21	-8.31	74.48 %	18,297.00	0.00 %		0.00 %	
KOU1	61.02	45.00	-3.24	73.74 %	35,096.00	0.00 %		0.00 %	
KAR1	54.67	37.08	-3.89	67.82 %	22,191.00	0.00 %		0.00 %	
KVL1	60.31	40.51	-8.32	67.17 %	22,388.00	0.00 %		0.00 %	
KNL2	94.17	62.17	-9.41	66.02 %	25,973.00	0.00 %		0.00 %	
NLR1	83.32	54.49	-13.13	65.40 %	23,241.00	0.00 %		0.00 %	
KNL1	64.67	41.39	-6.91	64.01 %	26,483.00	0.00 %		0.00 %	
PIL1	61.19	38.52	-11.72	62.94 %	10,606.00	0.00 %		0.00 %	
TPI1	51.52	31.66	-11.07	61.46 %	10,106.00	0.00 %		0.00 %	
KDR1	46.16	27.64	-11.90	59.88 %	18,355.00	0.00 %		0.00 %	
RJP1	79.50	46.98	-9.88	59.10 %	28,473.00	0.00 %		0.00 %	
NYP1	60.82	35.66	-10.24	58.63 %	18,563.00	0.00 %		0.00 %	
MPL1	77.57	45.40	-4.89	58.52 %	25,255.00	0.00 %		0.00 %	
NDL1	72.35	41.75	-6.55	57.70 %	22,680.00	0.00 %		0.00 %	
VKI1	55.56	31.12	-6.22	56.01 %	23,095.00	0.00 %		0.00 %	
DHN1	62.35	34.25	-13.47	54.93 %	9,171.00	0.00 %		0.00 %	
PGR1	57.99	31.72	-4.47	54.69 %	16,460.00	0.00 %		0.00 %	
KHT1	63.27	34.10	-10.35	53.90 %	16,972.00	0.00 %		0.00 %	
TPY1	95.92	49.91	-9.61	52.04 %	35,162.00	0.00 %		0.00 %	
ADI1	68.02	32.30	-9.29	47.48 %	7,824.00	0.00 %		0.00 %	
GTL1	58.45	27.03	-9.29	46.25 %	9,873.00	0.00 %		0.00 %	
GTY1	34.82	14.39	-16.43	41.32 %	2,745.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	91.26	85.65	-10.68	93.85 %	28,578.00	10.00 %	2,857.80	0.00 %	2,857.80
GVM1	47.93	41.69	-5.11	86.97 %	25,468.00	0.00 %		0.00 %	
PRL1	42.97	35.30	-9.74	82.15 %	13,823.00	0.00 %		0.00 %	
VJW4	51.39	41.15	-8.58	80.06 %	31,726.00	0.00 %		0.00 %	
VJW1	94.54	74.90	-10.04	79.23 %	22,421.00	0.00 %		0.00 %	
GNT2	60.58	46.94	-15.55	77.48 %	10,958.00	0.00 %		0.00 %	
CRL1	79.59	59.74	-8.08	75.05 %	31,094.00	0.00 %		0.00 %	
VSK1	258.57	189.16	-12.55	73.16 %	46,540.00	0.00 %		0.00 %	
GDV1	37.78	25.71	-7.72	68.05 %	7,087.00	0.00 %		0.00 %	
VJW2	47.20	32.03	-9.96	67.86 %	5,787.00	0.00 %		0.00 %	
MTM1	45.86	30.61	-7.08	66.76 %	12,880.00	0.00 %		0.00 %	
TEL1	68.50	45.19	-8.02	65.97 %	14,205.00	0.00 %		0.00 %	
BPP1	32.88	21.25	-8.68	64.63 %	10,930.00	0.00 %		0.00 %	
BVR1	152.33	96.99	-10.36	63.67 %	25,965.00	0.00 %		0.00 %	
TVU1	43.72	27.02	-12.18	61.78 %	8,329.00	0.00 %		0.00 %	
DPE1	41.85	25.73	-8.91	61.49 %	7,983.00	0.00 %		0.00 %	
TNI1	42.67	26.06	-9.44	61.06 %	12,472.00	0.00 %		0.00 %	
NRT1	67.21	40.25	-9.56	59.89 %	18,259.00	0.00 %		0.00 %	
NPR1	59.52	35.58	-6.37	59.78 %	19,840.00	0.00 %		0.00 %	
ELU1	93.52	54.54	-8.05	58.32 %	25,370.00	0.00 %		0.00 %	
NZV1	38.72	22.42	-8.51	57.89 %	10,781.00	0.00 %		0.00 %	
VJW5	51.72	29.73	-7.05	57.49 %	10,640.00	0.00 %		0.00 %	
OGL1	94.74	54.11	-10.20	57.11 %	15,216.00	0.00 %		0.00 %	
VKN1	49.93	27.66	-5.61	55.38 %	12,043.00	0.00 %		0.00 %	
CKT1	45.87	24.73	-12.18	53.92 %	9,361.00	0.00 %		0.00 %	
RAL1	69.51	36.84	-11.62	53.00 %	17,397.00	0.00 %		0.00 %	
JPT1	51.82	26.74	-9.35	51.59 %	8,978.00	0.00 %		0.00 %	
PAP1	59.99	30.44	-8.06	50.74 %	11,798.00	0.00 %		0.00 %	
JGG1	42.17	21.00	-12.17	49.80 %	5,366.00	0.00 %		0.00 %	
PNR1	31.49	15.56	-8.71	49.41 %	2,657.00	0.00 %		0.00 %	
TDD1	59.78	29.20	-14.55	48.85 %	8,330.00	0.00 %		0.00 %	
TNK1	102.97	48.40	-11.64	47.01 %	13,698.00	0.00 %		0.00 %	
RMV1	85.05	39.33	-9.40	46.25 %	24,124.00	0.00 %		0.00 %	
GNT1	132.42	61.05	-12.02	46.10 %	21,561.00	0.00 %		0.00 %	
VUY1	34.78	15.25	-7.00	43.86 %	3,689.00	0.00 %		0.00 %	
PPM1	55.72	22.71	-7.46	40.75 %	7,228.00	0.00 %		0.00 %	
AMP1	37.57	12.54	-8.50	33.37 %	2,542.00	0.00 %		0.00 %	
KND1	65.28	18.47	-12.86	28.29 %	5,821.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	22.74	2.27	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	35.40	0.40	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.23)	-14.74	0.00 %	0.00	0.00 %		0.00 %	