

<b>Accu.Target</b> 6,798.13 L	<b>Sales</b> 6,425.20 L	<b>Achieved %</b> 94.51 %	<b>HO Budget+ %</b> 0.00 %	<b>Total Com.</b> 52.23 L
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Note : Sales Period is From :01-May-2026 To :25-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	3,538.66	3,777.98	106.76 %	222,000.00	0.00 %	222,000.00
TIRUPATI-01	3,259.47	2,598.33	79.72 %	0.00	0.00 %	0.00
OTHERS	0.00	48.89	0.00 %	0.00	0.00 %	0.00
<b>Total</b>	<b>6,798.13</b>	<b>6,425.20</b>	<b>94.51 %</b>		<b>0.00 %</b>	

VIJAYAWA DA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	1,064.30	1,189.47	111.76%	220,000.00	0.00 %	220,000.00
	BVR1	1,313.22	1,444.77	110.02%	280,000.00	0.00 %	280,000.00
	VJW1	1,161.14	1,143.74	98.50%	82,500.00	0.00 %	82,500.00

TIRUPATI- 01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	777.77	713.76	91.77%	52,500.00	0.00 %	52,500.00
	NLR1	668.65	580.85	86.87%	0.00	0.00 %	0.00
	KDA1	891.70	695.80	78.03%	0.00	0.00 %	0.00
	ATP1	921.35	607.92	65.98%	0.00	0.00 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	44.38	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	4.51	0.00%	0.00	0.00 %	0.00

**VIJAYAWADA-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TDD1	80.19	121.98	0.15	152.13 %	69,087.52	40.00 %	27,635.01	0.00 %	27,635.01
CRL1	99.52	150.59	0.02	151.31 %	170,041.47	40.00 %	68,016.59	0.00 %	68,016.59
VJW4	78.85	109.59	0.42	138.99 %	76,220.30	40.00 %	30,488.12	0.00 %	30,488.12
DPE1	63.40	85.68	0.13	135.13 %	73,943.65	40.00 %	29,577.46	0.00 %	29,577.46
TNK1	146.15	192.76	0.28	131.90 %	163,464.78	40.00 %	65,385.91	0.00 %	65,385.91
TEL1	76.55	95.67	0.44	124.98 %	87,790.71	40.00 %	35,116.28	0.00 %	35,116.28
BVR1	205.96	255.87	0.14	124.23 %	262,309.92	40.00 %	104,923.97	0.00 %	104,923.97
GNT1	156.90	188.03	0.24	119.85 %	125,555.58	30.00 %	37,666.67	0.00 %	37,666.67
NPR1	90.48	107.67	0.08	119.00 %	81,986.79	30.00 %	24,596.04	0.00 %	24,596.04
PRL1	65.66	77.94	0.03	118.70 %	75,986.81	30.00 %	22,796.04	0.00 %	22,796.04
OGL1	161.60	187.65	0.08	116.12 %	175,014.04	30.00 %	52,504.21	0.00 %	52,504.21
RMV1	113.72	131.28	0.22	115.44 %	125,718.67	30.00 %	37,715.60	0.00 %	37,715.60
VJW3	163.27	183.19	0.35	112.20 %	153,493.86	30.00 %	46,048.16	0.00 %	46,048.16
RAL1	89.06	98.14	0.08	110.20 %	98,063.63	30.00 %	29,419.09	0.00 %	29,419.09
GDV1	88.62	94.67	0.19	106.83 %	61,687.25	25.00 %	15,421.81	0.00 %	15,421.81
VJW5	82.05	86.67	0.03	105.63 %	93,785.35	25.00 %	23,446.34	0.00 %	23,446.34
GNT2	66.60	70.28	0.09	105.51 %	45,314.88	25.00 %	11,328.72	0.00 %	11,328.72
ELU1	111.10	116.63	0.09	104.97 %	74,503.47	25.00 %	18,625.87	0.00 %	18,625.87
BPP1	56.24	56.14	0.21	99.81 %	58,668.66	20.00 %	11,733.73	0.00 %	11,733.73
NRT1	91.67	91.28	0.52	99.57 %	84,891.30	20.00 %	16,978.26	0.00 %	16,978.26
VJW1	158.74	157.10	0.26	98.96 %	98,926.75	20.00 %	19,785.35	0.00 %	19,785.35
MTM1	85.51	83.04	0.28	97.12 %	48,066.52	20.00 %	9,613.30	0.00 %	9,613.30
VKN1	74.04	71.90	0.15	97.11 %	75,971.55	20.00 %	15,194.31	0.00 %	15,194.31
TNI1	68.77	66.28	0.15	96.37 %	38,291.67	20.00 %	7,658.33	0.00 %	7,658.33
VJW2	77.80	74.00	0.16	95.11 %	60,281.56	20.00 %	12,056.31	0.00 %	12,056.31
PAP1	119.28	112.75	0.01	94.52 %	92,279.06	15.00 %	13,841.86	0.00 %	13,841.86
CKT1	71.15	67.07	0.17	94.26 %	41,261.23	15.00 %	6,189.18	0.00 %	6,189.18
PPM1	72.97	68.40	0.07	93.74 %	60,953.70	15.00 %	9,143.06	0.00 %	9,143.06
NZV1	51.35	45.89	0.11	89.37 %	36,718.60	10.00 %	3,671.86	0.00 %	3,671.86
TVU1	106.98	94.70	0.09	88.51 %	49,808.71	10.00 %	4,980.87	0.00 %	4,980.87
GVM1	94.11	82.67	0.16	87.84 %	98,893.92	10.00 %	9,889.39	0.00 %	9,889.39
VUY1	52.15	41.96	0.00	80.47 %	22,371.60	10.00 %	2,237.16	0.00 %	2,237.16
KND1	101.10	80.98	0.11	80.10 %	43,408.28	0.00 %		0.00 %	
AMP1	76.24	58.60	0.08	76.86 %	34,838.48	0.00 %		0.00 %	
JPT1	121.73	90.27	0.11	74.16 %	54,156.50	0.00 %		0.00 %	
JGG1	63.86	45.91	0.00	71.88 %	29,026.58	0.00 %		0.00 %	
PNR1	55.30	34.79	0.00	62.91 %	31,732.86	0.00 %		0.00 %	

**TIRUPATI-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDR1	65.87	71.96	0.03	109.24 %	80,147.11	25.00 %	20,036.78	0.00 %	20,036.78
TPY2	231.69	249.12	0.15	107.52 %	179,255.65	25.00 %	44,813.91	0.00 %	44,813.91
TPY1	122.64	119.75	0.18	97.65 %	78,009.72	20.00 %	15,601.94	0.00 %	15,601.94
BVL1	79.75	77.64	0.23	97.35 %	85,170.48	20.00 %	17,034.10	0.00 %	17,034.10
PUT1	80.88	77.78	0.11	96.17 %	79,511.01	20.00 %	15,902.20	0.00 %	15,902.20
KDA1	114.42	104.67	0.24	91.48 %	51,021.62	15.00 %	7,653.24	0.00 %	7,653.24
NYP1	84.54	76.82	0.26	90.87 %	92,195.77	15.00 %	13,829.37	0.00 %	13,829.37
VKI1	67.76	60.51	0.08	89.30 %	48,254.09	10.00 %	4,825.41	0.00 %	4,825.41
PIL1	78.73	69.45	0.04	88.21 %	30,474.04	10.00 %	3,047.40	0.00 %	3,047.40
CTO1	166.42	145.10	0.02	87.19 %	163,695.74	10.00 %	16,369.57	0.00 %	16,369.57
SPE1	138.48	120.04	0.29	86.69 %	70,790.57	10.00 %	7,079.06	0.00 %	7,079.06
KVL1	73.74	63.83	0.00	86.56 %	75,827.66	10.00 %	7,582.77	0.00 %	7,582.77
ATP1	162.10	139.28	0.19	85.92 %	108,336.29	10.00 %	10,833.63	0.00 %	10,833.63
NLR1	150.15	125.75	0.19	83.75 %	123,220.19	10.00 %	12,322.02	0.00 %	12,322.02
RJP1	93.31	76.48	0.43	81.97 %	73,308.91	10.00 %	7,330.89	0.00 %	7,330.89
PMR1	91.54	69.66	0.23	76.10 %	57,885.21	0.00 %		0.00 %	
MPL1	136.90	99.77	0.11	72.88 %	57,516.39	0.00 %		0.00 %	
PDT1	127.51	89.93	0.39	70.53 %	52,435.30	0.00 %		0.00 %	
KHT1	88.12	61.93	0.08	70.28 %	71,122.06	0.00 %		0.00 %	
KAR1	91.30	63.15	0.00	69.17 %	61,837.81	0.00 %		0.00 %	
RCY1	79.72	54.93	0.36	68.90 %	54,783.42	0.00 %		0.00 %	
NDL1	124.44	83.56	0.08	67.15 %	74,137.94	0.00 %		0.00 %	
KOU1	90.08	59.78	0.28	66.37 %	74,788.63	0.00 %		0.00 %	
DHN1	83.42	54.38	0.08	65.19 %	42,711.76	0.00 %		0.00 %	
GTL1	81.50	52.96	0.42	64.98 %	40,413.02	0.00 %		0.00 %	
PGR1	84.60	52.34	0.12	61.87 %	36,992.59	0.00 %		0.00 %	
ADI1	90.79	55.83	0.82	61.49 %	23,266.65	0.00 %		0.00 %	
KNL1	161.33	95.09	0.27	58.94 %	79,622.87	0.00 %		0.00 %	
TPI1	86.05	50.39	0.11	58.56 %	30,448.08	0.00 %		0.00 %	
KNL2	131.73	76.45	0.00	58.03 %	51,635.00	0.00 %		0.00 %	

**OTHERS**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	44.38	17.23	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	4.52	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	