

Accu.Target 8,195.41 L	Sales 7,167.34 L	Achieved % 87.46 %	HO Budget+% 2.54 %	Total Com. 50.70 L
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Note : Sales Period is From :01-Apr-2026 To :25-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	4,118.72	3,685.30	89.48 %	0.00	2.54 %	108,000.00
VIJAYAWADA-01	4,076.69	3,467.36	85.05 %	0.00	2.54 %	0.00
OTHERS	0.00	14.67	0.00 %	0.00	0.00 %	0.00
Total	8,195.41	7,167.34	87.46 %		2.54 %	

TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	ATP1	984.08	931.51	94.66%	67,500.00	2.54 %	67,500.00
	KDA1	1,123.12	1,053.92	93.84%	75,000.00	2.54 %	75,000.00
	TPY1	1,110.67	999.66	90.01%	67,500.00	2.54 %	67,500.00
	NLR1	900.85	700.22	77.73%	0.00	2.54 %	0.00

VIJAYAWADA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	1,166.77	1,108.68	95.02%	82,500.00	2.54 %	82,500.00
	GNT1	1,308.25	1,116.71	85.36%	0.00	2.54 %	0.00
	BVR1	1,601.67	1,241.97	77.54%	0.00	2.54 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	12.77	0.00%	0.00	0.00 %	0.00
	KDA1	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	1.92	0.00%	0.00	0.00 %	0.00

TIRUPATI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDA1	126.42	164.20	0.30	129.89 %	76,549.35	40.00 %	30,619.74	2.54 %	30,619.74
RJP1	138.63	167.16	0.06	120.58 %	122,039.80	40.00 %	48,815.92	2.54 %	48,815.92
ATP1	195.41	229.09	0.10	117.24 %	243,813.45	30.00 %	73,144.04	2.54 %	97,525.38
TPY1	196.72	206.11	0.15	104.77 %	184,358.60	25.00 %	46,089.65	2.54 %	46,089.65
PUT1	94.69	98.53	0.03	104.05 %	101,178.25	25.00 %	25,294.56	2.54 %	25,294.56
BVL1	92.41	94.30	0.00	102.05 %	77,055.15	25.00 %	19,263.79	2.54 %	19,263.79
KNL2	149.99	150.71	0.04	100.48 %	96,706.55	25.00 %	24,176.64	2.54 %	24,176.64
PDT1	154.81	152.43	0.09	98.46 %	108,377.60	20.00 %	21,675.52	2.54 %	27,094.40
KDR1	84.12	82.40	0.09	97.96 %	55,994.60	20.00 %	11,198.92	2.54 %	13,998.65
KAR1	98.51	91.80	0.07	93.19 %	90,225.60	15.00 %	13,533.84	2.54 %	18,045.12
CTO1	232.27	214.46	0.15	92.33 %	236,723.45	15.00 %	35,508.52	2.54 %	35,508.52
TPI1	91.47	84.01	0.32	91.84 %	50,451.70	15.00 %	7,567.76	2.54 %	7,567.76
GTL1	75.28	68.06	0.10	90.41 %	40,405.10	15.00 %	6,060.77	2.54 %	6,060.77
NLR1	266.71	231.85	0.14	86.93 %	172,357.60	10.00 %	17,235.76	2.54 %	17,235.76
PGR1	77.57	67.20	0.25	86.63 %	47,344.95	10.00 %	4,734.50	2.54 %	4,734.50
KNL1	156.85	135.68	1.18	86.50 %	164,837.75	10.00 %	16,483.78	2.54 %	16,483.78
NDL1	119.87	102.31	0.00	85.36 %	96,734.40	10.00 %	9,673.44	2.54 %	9,673.44
DHN1	90.79	75.89	0.11	83.59 %	64,491.70	10.00 %	6,449.17	2.54 %	6,449.17
PIL1	95.10	78.97	0.00	83.04 %	30,974.40	10.00 %	3,097.44	2.54 %	3,097.44
ADI1	104.42	85.75	0.00	82.12 %	42,489.35	10.00 %	4,248.94	2.54 %	4,248.94
TPY2	394.16	320.30	0.13	81.26 %	207,782.90	10.00 %	20,778.29	2.54 %	20,778.29
PMR1	115.26	93.07	0.25	80.75 %	79,480.35	10.00 %	7,948.04	2.54 %	7,948.04
RCY1	110.16	88.83	0.09	80.64 %	57,272.40	10.00 %	5,727.24	2.54 %	5,727.24
KOU1	128.22	101.42	0.04	79.10 %	90,226.55	0.00 %		2.54 %	9,022.66
KHT1	116.67	87.06	0.12	74.62 %	64,045.35	0.00 %		2.54 %	
SPE1	142.45	104.03	1.33	73.03 %	54,419.35	0.00 %		2.54 %	
VKI1	90.94	61.78	0.34	67.93 %	42,322.00	0.00 %		2.54 %	
KVL1	81.37	55.24	0.29	67.88 %	42,767.80	0.00 %		2.54 %	
NYP1	118.59	77.87	1.20	65.66 %	62,144.10	0.00 %		2.54 %	
MPL1	178.87	114.82	0.13	64.19 %	102,746.75	0.00 %		2.54 %	

VIJAYAWADA-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GVM1	82.87	121.83	0.08	147.01 %	88,114.15	40.00 %	35,245.66	2.54 %	35,245.66
TDD1	78.74	107.88	0.06	137.01 %	40,240.25	40.00 %	16,096.10	2.54 %	16,096.10
TEL1	90.93	121.85	0.29	134.00 %	81,562.85	40.00 %	32,625.14	2.54 %	32,625.14
DPE1	56.63	67.25	0.23	118.75 %	47,015.55	30.00 %	14,104.67	2.54 %	18,806.22
VJW1	152.35	179.94	0.41	118.11 %	115,307.40	30.00 %	34,592.22	2.54 %	46,122.96
VJW2	94.08	106.36	0.22	113.04 %	60,631.90	30.00 %	18,189.57	2.54 %	18,189.57
CRL1	112.25	125.39	0.05	111.71 %	83,113.55	30.00 %	24,934.07	2.54 %	24,934.07
BPP1	57.48	56.78	0.83	98.78 %	39,544.95	20.00 %	7,908.99	2.54 %	9,886.24
NPR1	93.67	90.61	0.16	96.73 %	42,002.70	20.00 %	8,400.54	2.54 %	8,400.54
PAP1	93.25	87.55	0.04	93.89 %	56,409.80	15.00 %	8,461.47	2.54 %	11,281.96
VJW4	115.67	107.82	0.36	93.21 %	73,918.95	15.00 %	11,087.84	2.54 %	14,783.79
GDV1	60.85	56.66	0.28	93.11 %	24,715.10	15.00 %	3,707.27	2.54 %	4,943.02
JGG1	55.90	51.44	0.42	92.02 %	27,170.65	15.00 %	4,075.60	2.54 %	4,075.60
RAL1	101.29	92.05	0.17	90.87 %	59,566.20	15.00 %	8,934.93	2.54 %	8,934.93
VUY1	61.57	54.40	0.00	88.35 %	23,817.65	10.00 %	2,381.77	2.54 %	3,572.65
JPT1	85.04	74.12	0.06	87.15 %	29,645.50	10.00 %	2,964.55	2.54 %	2,964.55
PPM1	82.87	70.73	0.00	85.35 %	37,984.45	10.00 %	3,798.45	2.54 %	3,798.45
VJW3	187.56	159.75	0.34	85.17 %	118,732.95	10.00 %	11,873.30	2.54 %	11,873.30
PRL1	81.46	68.05	0.00	83.55 %	31,879.10	10.00 %	3,187.91	2.54 %	3,187.91
VJW5	95.68	79.80	0.07	83.40 %	103,512.40	10.00 %	10,351.24	2.54 %	10,351.24
GNT1	220.93	179.50	0.24	81.25 %	72,872.60	10.00 %	7,287.26	2.54 %	7,287.26
TVU1	82.81	67.17	0.19	81.12 %	33,651.50	10.00 %	3,365.15	2.54 %	3,365.15
NRT1	116.82	91.77	0.05	78.56 %	60,411.55	0.00 %		2.54 %	6,041.16
CKT1	87.62	65.51	0.16	74.77 %	26,361.35	0.00 %		2.54 %	
AMP1	52.71	39.33	0.30	74.63 %	12,943.70	0.00 %		2.54 %	
TNI1	89.21	66.35	0.08	74.38 %	25,103.95	0.00 %		2.54 %	
OGL1	188.30	139.99	0.03	74.35 %	120,016.90	0.00 %		2.54 %	
PNR1	54.40	40.06	0.00	73.65 %	17,913.75	0.00 %		2.54 %	
ELU1	180.36	128.65	0.27	71.33 %	71,478.05	0.00 %		2.54 %	
KND1	127.10	90.06	0.14	70.86 %	62,919.20	0.00 %		2.54 %	
VKN1	100.68	70.97	0.04	70.48 %	35,154.05	0.00 %		2.54 %	
NZV1	62.19	43.81	0.00	70.44 %	15,305.25	0.00 %		2.54 %	
TNK1	213.21	145.03	0.20	68.02 %	85,000.05	0.00 %		2.54 %	
GNT2	96.07	64.79	0.00	67.43 %	50,461.95	0.00 %		2.54 %	
MTM1	86.08	57.03	0.08	66.25 %	38,153.55	0.00 %		2.54 %	
BVR1	307.91	195.46	0.07	63.48 %	171,042.85	0.00 %		2.54 %	
RMV1	170.11	101.62	0.09	59.74 %	79,976.45	0.00 %		2.54 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	12.77	0.03	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	1.93	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.01)	-3.16	0.00 %	0.00	0.00 %		0.00 %	