



Accu.Target	Sales	Achieved %	HO Budget+%	Total Com.
4,688.49 L	3,194.57 L	68.14 %	0.00 %	13.02 L

Note : Sales Period is From :01-Sep-2026 To :24-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	2,221.82	1,588.52	71.50 %	0.00	0.00 %	0.00
VIJAYAWADA-01	2,466.66	1,551.03	62.88 %	0.00	0.00 %	0.00
OTHERS	0.00	55.03	0.00 %	0.00	0.00 %	0.00
Total	4,688.49	3,194.57	68.14 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CTO1	124.72	122.86	-6.12	98.51 %	62,004.00	15.00 %	9,300.60	0.00 %	9,300.60
TPY2	191.78	188.18	-12.77	98.12 %	69,873.00	15.00 %	10,480.95	0.00 %	10,480.95
RCY1	65.97	60.67	-11.44	91.97 %	19,621.00	10.00 %	1,962.10	0.00 %	1,962.10
KDA1	82.84	72.38	-12.19	87.37 %	26,122.00	0.00 %		0.00 %	
ATP1	131.98	113.58	-6.08	86.06 %	48,551.00	0.00 %		0.00 %	
BVL1	57.19	49.18	-5.40	85.99 %	25,594.00	0.00 %		0.00 %	
PMR1	58.51	48.24	-6.61	82.45 %	19,781.00	0.00 %		0.00 %	
PUT1	57.46	46.72	-5.37	81.29 %	26,944.00	0.00 %		0.00 %	
SPE1	62.10	48.47	-8.47	78.06 %	20,701.00	0.00 %		0.00 %	
PDT1	80.18	62.18	-8.31	77.55 %	18,247.00	0.00 %		0.00 %	
KOU1	58.58	44.67	-3.26	76.24 %	34,926.00	0.00 %		0.00 %	
KAR1	52.49	36.50	-3.89	69.53 %	22,084.00	0.00 %		0.00 %	
KVL1	57.90	40.16	-8.39	69.37 %	22,048.00	0.00 %		0.00 %	
KNL2	90.40	61.00	-9.42	67.48 %	25,417.00	0.00 %		0.00 %	
NLR1	79.98	53.78	-13.08	67.24 %	23,121.00	0.00 %		0.00 %	
KNL1	62.08	40.94	-6.98	65.95 %	25,729.00	0.00 %		0.00 %	
PIL1	58.74	37.65	-11.83	64.10 %	10,606.00	0.00 %		0.00 %	
TPI1	49.46	31.29	-11.07	63.26 %	9,910.00	0.00 %		0.00 %	
KDR1	44.31	27.20	-12.10	61.39 %	18,245.00	0.00 %		0.00 %	
NYP1	58.39	35.42	-10.20	60.66 %	18,413.00	0.00 %		0.00 %	
RJP1	76.32	46.03	-9.93	60.31 %	27,759.00	0.00 %		0.00 %	
MPL1	74.46	44.71	-4.95	60.04 %	24,755.00	0.00 %		0.00 %	
NDL1	69.46	41.17	-6.48	59.28 %	22,539.00	0.00 %		0.00 %	
VKI1	53.34	30.90	-6.15	57.94 %	22,986.00	0.00 %		0.00 %	
PGR1	55.67	31.40	-4.42	56.41 %	16,420.00	0.00 %		0.00 %	
DHN1	59.86	33.53	-13.46	56.02 %	8,971.00	0.00 %		0.00 %	
KHT1	60.74	33.69	-10.47	55.47 %	16,582.00	0.00 %		0.00 %	
TPY1	92.08	49.74	-9.64	54.02 %	35,096.00	0.00 %		0.00 %	
ADI1	65.30	30.35	-9.06	46.48 %	7,666.00	0.00 %		0.00 %	
GTL1	56.11	25.93	-9.69	46.21 %	8,402.00	0.00 %		0.00 %	
GTY1	33.42	0.00		0.00 %	0.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	87.61	84.72	-10.70	96.70 %	28,108.00	15.00 %	4,216.20	0.00 %	4,216.20
GVM1	46.02	41.53	-5.13	90.25 %	25,232.00	10.00 %	2,523.20	0.00 %	2,523.20
PRL1	41.26	34.12	-9.76	82.71 %	12,773.00	0.00 %		0.00 %	
VJW4	49.34	40.12	-8.42	81.32 %	30,926.00	0.00 %		0.00 %	
VJW1	90.76	72.65	-9.78	80.04 %	21,420.00	0.00 %		0.00 %	
GNT2	58.16	46.55	-15.47	80.04 %	10,958.00	0.00 %		0.00 %	
CRL1	76.41	59.35	-8.13	77.68 %	30,721.00	0.00 %		0.00 %	
VSK1	248.22	185.89	-12.56	74.89 %	46,260.00	0.00 %		0.00 %	
GDV1	36.27	25.69	-7.72	70.83 %	7,087.00	0.00 %		0.00 %	
VJW2	45.31	31.99	-9.96	70.59 %	5,787.00	0.00 %		0.00 %	
MTM1	44.02	30.33	-7.14	68.89 %	12,455.00	0.00 %		0.00 %	
TEL1	65.76	44.95	-8.00	68.35 %	14,205.00	0.00 %		0.00 %	
BPP1	31.57	21.12	-8.72	66.92 %	10,930.00	0.00 %		0.00 %	
BVR1	146.24	95.80	-10.33	65.51 %	24,975.00	0.00 %		0.00 %	
TVU1	41.98	26.91	-12.18	64.12 %	8,309.00	0.00 %		0.00 %	
DPE1	40.18	25.61	-8.94	63.74 %	7,983.00	0.00 %		0.00 %	
NRT1	64.52	40.21	-9.56	62.32 %	18,249.00	0.00 %		0.00 %	
TNI1	40.97	25.39	-9.26	61.98 %	12,442.00	0.00 %		0.00 %	
NPR1	57.14	34.76	-6.15	60.83 %	19,600.00	0.00 %		0.00 %	
ELU1	89.78	53.95	-8.14	60.10 %	24,820.00	0.00 %		0.00 %	
NZV1	37.18	22.21	-8.52	59.74 %	10,481.00	0.00 %		0.00 %	
VJW5	49.65	29.40	-7.14	59.21 %	10,565.00	0.00 %		0.00 %	
OGL1	90.95	53.59	-10.30	58.92 %	15,206.00	0.00 %		0.00 %	
VKN1	47.94	27.66	-5.61	57.69 %	12,043.00	0.00 %		0.00 %	
CKT1	44.03	24.52	-12.10	55.68 %	9,361.00	0.00 %		0.00 %	
RAL1	66.73	36.25	-11.42	54.33 %	17,370.00	0.00 %		0.00 %	
PAP1	57.59	30.30	-8.05	52.61 %	11,798.00	0.00 %		0.00 %	
JPT1	49.75	26.09	-9.34	52.44 %	8,831.00	0.00 %		0.00 %	
PNR1	30.23	15.56	-8.71	51.47 %	2,657.00	0.00 %		0.00 %	
JGG1	40.48	20.83	-12.23	51.46 %	5,366.00	0.00 %		0.00 %	
TDD1	57.39	29.09	-14.53	50.69 %	8,330.00	0.00 %		0.00 %	
TNK1	98.85	47.48	-11.77	48.03 %	13,578.00	0.00 %		0.00 %	
GNT1	127.12	60.69	-11.99	47.74 %	21,491.00	0.00 %		0.00 %	
RMV1	81.65	38.47	-9.54	47.11 %	23,752.00	0.00 %		0.00 %	
VUY1	33.39	15.20	-7.03	45.51 %	3,639.00	0.00 %		0.00 %	
PPM1	53.50	22.22	-7.60	41.53 %	7,228.00	0.00 %		0.00 %	
AMP1	36.06	11.44	-8.58	31.73 %	2,542.00	0.00 %		0.00 %	
KND1	62.67	18.41	-12.90	29.37 %	5,738.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	22.74	2.27	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	35.23	0.40	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.23)	-14.74	0.00 %	0.00	0.00 %		0.00 %	