



AP-Sales Spot Commission Details 24/05/2026 11:44 PM

| | | | | |
|----------------------------------|----------------------------|------------------------------|-------------------------------|------------------------------|
| Accu.Target 6,526.21 L | Sales 6,125.48 L | Achieved % 93.86 % | HO Budget+ % 0.00 % | Total Com. 49.15 L |
|----------------------------------|----------------------------|------------------------------|-------------------------------|------------------------------|

Note : Sales Period is From :01-May-2026 To :24-May-2026

| Sales Zone | Target L | Sales L | Achieved % | DGM Incentive (E) | HO Budget+ % | DGM Incentive (Alt) |
|---------------|-----------------|-----------------|----------------|-------------------|---------------|---------------------|
| VIJAYAWADA-01 | 3,397.11 | 3,562.19 | 104.86 % | 210,000.00 | 0.00 % | 210,000.00 |
| TIRUPATI-01 | 3,129.09 | 2,515.39 | 80.39 % | 0.00 | 0.00 % | 0.00 |
| OTHERS | 0.00 | 47.90 | 0.00 % | 0.00 | 0.00 % | 0.00 |
| Total | 6,526.21 | 6,125.48 | 93.86 % | | 0.00 % | |

| VIJAYAWA DA-01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|-----------------------|--------|----------|----------|------------|-------------------|--------------|---------------------|
| | GNT1 | 1,021.73 | 1,132.58 | 110.85% | 220,000.00 | 0.00 % | 220,000.00 |
| | BVR1 | 1,260.69 | 1,342.51 | 106.49% | 195,000.00 | 0.00 % | 195,000.00 |
| | VJW1 | 1,114.70 | 1,087.10 | 97.52% | 75,000.00 | 0.00 % | 75,000.00 |

| TIRUPATI-01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|--------------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | TPY1 | 746.65 | 689.11 | 92.29% | 45,000.00 | 0.00 % | 45,000.00 |
| | NLR1 | 641.91 | 563.93 | 87.85% | 0.00 | 0.00 % | 0.00 |
| | KDA1 | 856.03 | 668.72 | 78.12% | 0.00 | 0.00 % | 0.00 |
| | ATP1 | 884.50 | 593.63 | 67.12% | 0.00 | 0.00 % | 0.00 |

| OTHERS | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|---------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | GNT1 | 0.00 | 43.39 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | TPY1 | 0.00 | 4.51 | 0.00% | 0.00 | 0.00 % | 0.00 |

VIJAYAWADA-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| TDD1 | 76.98 | 115.36 | 0.16 | 149.86 % | 64,756.42 | 40.00 % | 25,902.57 | 0.00 % | 25,902.57 |
| CRL1 | 95.54 | 142.43 | 0.03 | 149.07 % | 158,634.55 | 40.00 % | 63,453.82 | 0.00 % | 63,453.82 |
| VJW4 | 75.69 | 105.73 | 0.44 | 139.68 % | 71,291.50 | 40.00 % | 28,516.60 | 0.00 % | 28,516.60 |
| DPE1 | 60.87 | 83.09 | 0.13 | 136.51 % | 70,644.95 | 40.00 % | 28,257.98 | 0.00 % | 28,257.98 |
| TNK1 | 140.30 | 179.76 | 0.30 | 128.13 % | 151,294.07 | 40.00 % | 60,517.63 | 0.00 % | 60,517.63 |
| TEL1 | 73.49 | 89.97 | 0.46 | 122.43 % | 77,719.45 | 40.00 % | 31,087.78 | 0.00 % | 31,087.78 |
| BVR1 | 197.72 | 235.86 | 0.14 | 119.29 % | 230,197.67 | 30.00 % | 69,059.30 | 0.00 % | 69,059.30 |
| PRL1 | 63.03 | 75.19 | 0.03 | 119.29 % | 72,498.66 | 30.00 % | 21,749.60 | 0.00 % | 21,749.60 |
| GNT1 | 150.62 | 178.10 | 0.14 | 118.25 % | 113,581.96 | 30.00 % | 34,074.59 | 0.00 % | 34,074.59 |
| OGL1 | 155.14 | 180.93 | 0.08 | 116.62 % | 166,485.39 | 30.00 % | 49,945.62 | 0.00 % | 49,945.62 |
| RMV1 | 109.17 | 123.65 | 0.24 | 113.27 % | 117,551.33 | 30.00 % | 35,265.40 | 0.00 % | 35,265.40 |
| NPR1 | 86.86 | 97.77 | 0.09 | 112.56 % | 74,142.81 | 30.00 % | 22,242.84 | 0.00 % | 22,242.84 |
| VJW3 | 156.74 | 173.31 | 0.36 | 110.58 % | 141,334.61 | 30.00 % | 42,400.38 | 0.00 % | 42,400.38 |
| RAL1 | 85.49 | 94.08 | 0.09 | 110.04 % | 92,160.01 | 30.00 % | 27,648.00 | 0.00 % | 27,648.00 |
| GNT2 | 63.94 | 67.37 | 0.09 | 105.36 % | 43,947.68 | 25.00 % | 10,986.92 | 0.00 % | 10,986.92 |
| VJW5 | 78.77 | 82.65 | 0.03 | 104.93 % | 88,374.55 | 25.00 % | 22,093.64 | 0.00 % | 22,093.64 |
| GDV1 | 85.08 | 87.39 | 0.21 | 102.72 % | 53,789.35 | 25.00 % | 13,447.34 | 0.00 % | 13,447.34 |
| ELU1 | 106.66 | 108.53 | 0.04 | 101.75 % | 66,542.72 | 25.00 % | 16,635.68 | 0.00 % | 16,635.68 |
| NRT1 | 88.00 | 87.95 | 0.48 | 99.94 % | 78,630.99 | 20.00 % | 15,726.20 | 0.00 % | 15,726.20 |
| VJW1 | 152.39 | 151.12 | 0.27 | 99.16 % | 91,831.86 | 20.00 % | 18,366.37 | 0.00 % | 18,366.37 |
| BPP1 | 53.99 | 53.45 | 0.09 | 99.00 % | 54,408.66 | 20.00 % | 10,881.73 | 0.00 % | 10,881.73 |
| MTM1 | 82.09 | 78.95 | 0.29 | 96.18 % | 45,155.17 | 20.00 % | 9,031.03 | 0.00 % | 9,031.03 |
| TNI1 | 66.02 | 62.23 | 0.16 | 94.26 % | 37,108.47 | 15.00 % | 5,566.27 | 0.00 % | 5,566.27 |
| VJW2 | 74.69 | 70.31 | 0.17 | 94.14 % | 58,406.51 | 15.00 % | 8,760.98 | 0.00 % | 8,760.98 |
| VKN1 | 71.08 | 66.77 | 0.16 | 93.94 % | 70,736.10 | 15.00 % | 10,610.42 | 0.00 % | 10,610.42 |
| CKT1 | 68.31 | 63.22 | 0.18 | 92.56 % | 39,228.26 | 15.00 % | 5,884.24 | 0.00 % | 5,884.24 |
| PAP1 | 114.51 | 104.04 | 0.01 | 90.86 % | 81,690.60 | 15.00 % | 12,253.59 | 0.00 % | 12,253.59 |
| PPM1 | 70.05 | 63.64 | 0.08 | 90.85 % | 56,853.19 | 15.00 % | 8,527.98 | 0.00 % | 8,527.98 |
| TVU1 | 102.70 | 90.88 | 0.10 | 88.48 % | 46,912.34 | 10.00 % | 4,691.23 | 0.00 % | 4,691.23 |
| NZV1 | 49.29 | 42.74 | 0.12 | 86.71 % | 33,461.03 | 10.00 % | 3,346.10 | 0.00 % | 3,346.10 |
| GVM1 | 90.35 | 77.93 | 0.17 | 86.25 % | 91,194.42 | 10.00 % | 9,119.44 | 0.00 % | 9,119.44 |
| VUY1 | 50.06 | 40.19 | 0.00 | 80.29 % | 21,605.10 | 10.00 % | 2,160.51 | 0.00 % | 2,160.51 |
| KND1 | 97.05 | 77.81 | 0.12 | 80.17 % | 40,479.18 | 10.00 % | 4,047.92 | 0.00 % | 4,047.92 |
| JPT1 | 116.86 | 85.90 | 0.12 | 73.51 % | 51,660.29 | 0.00 % | | 0.00 % | |
| JGG1 | 61.31 | 42.89 | 0.00 | 69.96 % | 25,893.49 | 0.00 % | | 0.00 % | |
| AMP1 | 73.19 | 47.87 | 0.10 | 65.40 % | 29,157.62 | 0.00 % | | 0.00 % | |
| PNR1 | 53.09 | 33.11 | 0.00 | 62.38 % | 29,755.94 | 0.00 % | | 0.00 % | |

TIRUPATI-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| KDR1 | 63.24 | 71.21 | 0.03 | 112.62 % | 78,764.23 | 30.00 % | 23,629.27 | 0.00 % | 23,629.27 |
| TPY2 | 222.43 | 242.04 | 0.07 | 108.82 % | 172,362.21 | 25.00 % | 43,090.55 | 0.00 % | 43,090.55 |
| BVL1 | 76.56 | 74.31 | 0.24 | 97.05 % | 83,037.28 | 20.00 % | 16,607.46 | 0.00 % | 16,607.46 |
| PUT1 | 77.64 | 75.25 | 0.11 | 96.92 % | 78,247.96 | 20.00 % | 15,649.59 | 0.00 % | 15,649.59 |
| TPY1 | 117.73 | 113.56 | 0.19 | 96.45 % | 73,339.34 | 20.00 % | 14,667.87 | 0.00 % | 14,667.87 |
| NYP1 | 81.16 | 74.14 | 0.27 | 91.35 % | 88,487.77 | 15.00 % | 13,273.17 | 0.00 % | 13,273.17 |
| VKI1 | 65.05 | 58.02 | 0.09 | 89.19 % | 45,483.07 | 10.00 % | 4,548.31 | 0.00 % | 4,548.31 |
| PIL1 | 75.58 | 67.05 | 0.04 | 88.72 % | 29,553.64 | 10.00 % | 2,955.36 | 0.00 % | 2,955.36 |
| KVL1 | 70.79 | 62.41 | 0.00 | 88.15 % | 72,908.56 | 10.00 % | 7,290.86 | 0.00 % | 7,290.86 |
| SPE1 | 132.94 | 116.89 | 0.30 | 87.93 % | 67,126.57 | 10.00 % | 6,712.66 | 0.00 % | 6,712.66 |
| CTO1 | 159.76 | 140.12 | 0.03 | 87.71 % | 156,055.74 | 10.00 % | 15,605.57 | 0.00 % | 15,605.57 |
| ATP1 | 155.61 | 136.17 | 0.20 | 87.51 % | 106,436.76 | 10.00 % | 10,643.68 | 0.00 % | 10,643.68 |
| KDA1 | 109.84 | 94.67 | 0.26 | 86.19 % | 48,718.18 | 10.00 % | 4,871.82 | 0.00 % | 4,871.82 |
| NLR1 | 144.14 | 120.95 | 0.20 | 83.91 % | 119,057.99 | 10.00 % | 11,905.80 | 0.00 % | 11,905.80 |
| RJP1 | 89.57 | 73.82 | 0.45 | 82.41 % | 71,010.69 | 10.00 % | 7,101.07 | 0.00 % | 7,101.07 |
| PMR1 | 87.88 | 68.24 | 0.23 | 77.66 % | 55,905.74 | 0.00 % | | 0.00 % | |
| MPL1 | 131.42 | 98.09 | 0.11 | 74.64 % | 55,943.54 | 0.00 % | | 0.00 % | |
| PDT1 | 122.41 | 87.58 | 0.40 | 71.54 % | 51,389.97 | 0.00 % | | 0.00 % | |
| KHT1 | 84.60 | 60.31 | 0.08 | 71.29 % | 69,247.28 | 0.00 % | | 0.00 % | |
| KAR1 | 87.65 | 61.91 | 0.00 | 70.64 % | 60,970.11 | 0.00 % | | 0.00 % | |
| RCY1 | 76.53 | 53.88 | 0.09 | 70.40 % | 52,762.92 | 0.00 % | | 0.00 % | |
| NDL1 | 119.46 | 80.96 | 0.08 | 67.77 % | 71,222.89 | 0.00 % | | 0.00 % | |
| DHN1 | 80.08 | 53.24 | 0.08 | 66.48 % | 42,211.88 | 0.00 % | | 0.00 % | |
| KOU1 | 86.48 | 57.41 | 0.29 | 66.39 % | 70,713.38 | 0.00 % | | 0.00 % | |
| GTL1 | 78.24 | 51.28 | 0.43 | 65.54 % | 39,492.35 | 0.00 % | | 0.00 % | |
| ADI1 | 87.16 | 54.64 | 0.84 | 62.69 % | 22,764.95 | 0.00 % | | 0.00 % | |
| PGR1 | 81.21 | 49.90 | 0.13 | 61.45 % | 35,233.55 | 0.00 % | | 0.00 % | |
| KNL1 | 154.88 | 93.51 | 0.21 | 60.38 % | 76,452.86 | 0.00 % | | 0.00 % | |
| TPI1 | 82.61 | 49.43 | 0.00 | 59.84 % | 29,634.53 | 0.00 % | | 0.00 % | |
| KNL2 | 126.46 | 74.40 | 0.00 | 58.83 % | 50,906.15 | 0.00 % | | 0.00 % | |

OTHERS

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| GTSD | 0.00 | 43.39 | 17.63 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| TPSD | 0.00 | 4.52 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHRN | 0.00 | (0.01) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |