

Accu.Target 4,461.10 L	Sales 3,138.43 L	Achieved % 70.35 %	HO Budget+% 0.00 %	Total Com. 12.77 L
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Note : Sales Period is From :01-Sep-2026 To :23-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	2,097.21	1,557.50	74.27 %	0.00	0.00 %	0.00
VIJAYAWADA-01	2,363.88	1,525.90	64.55 %	0.00	0.00 %	0.00
OTHERS	0.00	55.03	0.00 %	0.00	0.00 %	0.00
Total	4,461.10	3,138.43	70.35 %		0.00 %	

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CTO1	119.52	119.17	-6.13	99.70 %	60,402.00	15.00 %	9,060.30	0.00 %	9,060.30
TPY2	183.79	182.65	-12.88	99.38 %	68,754.00	15.00 %	10,313.10	0.00 %	10,313.10
RCY1	63.22	60.17	-11.54	95.17 %	19,621.00	15.00 %	2,943.15	0.00 %	2,943.15
KDA1	79.39	72.00	-12.26	90.70 %	26,016.00	10.00 %	2,601.60	0.00 %	2,601.60
BVL1	54.81	48.21	-5.36	87.97 %	25,114.00	0.00 %		0.00 %	
ATP1	126.48	111.23	-6.03	87.94 %	47,983.00	0.00 %		0.00 %	
PMR1	56.07	47.89	-6.66	85.40 %	19,724.00	0.00 %		0.00 %	
PUT1	55.07	45.48	-5.12	82.58 %	26,410.00	0.00 %		0.00 %	
SPE1	59.51	47.42	-8.42	79.69 %	20,608.00	0.00 %		0.00 %	
PDT1	76.84	60.82	-8.33	79.16 %	18,097.00	0.00 %		0.00 %	
KOU1	56.14	43.68	-3.33	77.80 %	33,497.00	0.00 %		0.00 %	
KAR1	50.30	35.69	-3.95	70.96 %	20,883.00	0.00 %		0.00 %	
KVL1	55.48	38.87	-8.67	70.06 %	21,714.00	0.00 %		0.00 %	
KNL2	86.63	60.54	-9.44	69.89 %	25,177.00	0.00 %		0.00 %	
NLR1	76.65	52.51	-13.13	68.51 %	22,448.00	0.00 %		0.00 %	
KNL1	59.49	40.30	-6.95	67.73 %	25,458.00	0.00 %		0.00 %	
PIL1	56.30	37.34	-11.82	66.33 %	10,462.00	0.00 %		0.00 %	
TPI1	47.40	30.82	-10.95	65.02 %	9,865.00	0.00 %		0.00 %	
KDR1	42.47	27.01	-12.12	63.60 %	18,212.00	0.00 %		0.00 %	
RJP1	73.14	45.26	-10.02	61.88 %	27,409.00	0.00 %		0.00 %	
MPL1	71.36	43.92	-4.93	61.55 %	24,535.00	0.00 %		0.00 %	
NYP1	55.96	34.35	-9.91	61.38 %	18,124.00	0.00 %		0.00 %	
NDL1	66.56	40.14	-6.56	60.31 %	21,484.00	0.00 %		0.00 %	
VKI1	51.11	30.64	-6.06	59.94 %	22,869.00	0.00 %		0.00 %	
KHT1	58.21	33.66	-10.47	57.82 %	16,532.00	0.00 %		0.00 %	
PGR1	53.35	30.55	-4.31	57.25 %	15,830.00	0.00 %		0.00 %	
DHN1	57.36	32.67	-13.52	56.96 %	8,551.00	0.00 %		0.00 %	
TPY1	88.24	49.03	-9.72	55.56 %	34,281.00	0.00 %		0.00 %	
ADI1	62.58	29.95	-9.08	47.86 %	7,388.00	0.00 %		0.00 %	
GTL1	53.77	25.53	-9.71	47.48 %	8,012.00	0.00 %		0.00 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW3	83.96	83.63	-10.79	99.61 %	27,357.00	15.00 %	4,103.55	0.00 %	4,103.55
GVM1	44.10	41.02	-5.20	93.03 %	24,999.00	10.00 %	2,499.90	0.00 %	2,499.90
PRL1	39.54	33.67	-9.87	85.16 %	12,753.00	0.00 %		0.00 %	
VJW4	47.28	39.49	-8.45	83.52 %	30,455.00	0.00 %		0.00 %	
GNT2	55.74	45.45	-15.36	81.55 %	10,574.00	0.00 %		0.00 %	
VJW1	86.98	69.83	-9.20	80.29 %	21,380.00	0.00 %		0.00 %	
CRL1	73.22	58.69	-8.17	80.15 %	30,298.00	0.00 %		0.00 %	
VSK1	237.88	182.82	-12.47	76.85 %	44,347.00	0.00 %		0.00 %	
GDV1	34.76	25.63	-7.71	73.75 %	7,087.00	0.00 %		0.00 %	
VJW2	43.42	31.76	-10.03	73.15 %	5,367.00	0.00 %		0.00 %	
MTM1	42.19	29.86	-7.21	70.78 %	12,370.00	0.00 %		0.00 %	
TEL1	63.02	43.81	-8.07	69.52 %	13,765.00	0.00 %		0.00 %	
BPP1	30.25	20.86	-8.81	68.96 %	10,610.00	0.00 %		0.00 %	
BVR1	140.15	92.74	-10.46	66.18 %	24,915.00	0.00 %		0.00 %	
TVU1	40.23	26.62	-12.31	66.17 %	7,954.00	0.00 %		0.00 %	
DPE1	38.50	25.26	-9.06	65.61 %	7,613.00	0.00 %		0.00 %	
TNI1	39.26	25.39	-9.26	64.68 %	12,442.00	0.00 %		0.00 %	
NPR1	54.76	34.63	-6.15	63.23 %	19,590.00	0.00 %		0.00 %	
NRT1	61.83	38.95	-9.67	62.99 %	16,709.00	0.00 %		0.00 %	
VJW5	47.58	29.40	-7.14	61.78 %	10,565.00	0.00 %		0.00 %	
NZV1	35.63	21.95	-8.55	61.62 %	10,181.00	0.00 %		0.00 %	
ELU1	86.04	52.94	-8.00	61.54 %	24,619.00	0.00 %		0.00 %	
OGL1	87.16	52.66	-10.29	60.42 %	14,954.00	0.00 %		0.00 %	
VKN1	45.94	27.29	-5.35	59.40 %	12,043.00	0.00 %		0.00 %	
RAL1	63.95	35.99	-11.44	56.28 %	17,370.00	0.00 %		0.00 %	
CKT1	42.20	23.30	-11.71	55.22 %	8,561.00	0.00 %		0.00 %	
PAP1	55.19	29.83	-8.02	54.05 %	11,428.00	0.00 %		0.00 %	
PNR1	28.97	15.56	-8.71	53.71 %	2,657.00	0.00 %		0.00 %	
JPT1	47.68	25.59	-9.40	53.66 %	8,522.00	0.00 %		0.00 %	
JGG1	38.79	20.35	-12.28	52.46 %	4,936.00	0.00 %		0.00 %	
TDD1	55.00	28.76	-14.46	52.29 %	8,260.00	0.00 %		0.00 %	
TNK1	94.73	47.25	-11.80	49.88 %	13,562.00	0.00 %		0.00 %	
GNT1	121.82	59.94	-12.04	49.21 %	21,285.00	0.00 %		0.00 %	
RMV1	78.25	38.27	-9.49	48.91 %	23,722.00	0.00 %		0.00 %	
VUY1	32.00	15.20	-7.03	47.48 %	3,639.00	0.00 %		0.00 %	
PPM1	51.27	21.63	-7.69	42.20 %	6,578.00	0.00 %		0.00 %	
AMP1	34.56	11.44	-8.58	33.11 %	2,542.00	0.00 %		0.00 %	
KND1	60.06	18.41	-12.90	30.65 %	5,738.00	0.00 %		0.00 %	

OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	22.74	2.27	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	35.23	0.40	0.00 %	0.00	0.00 %		0.00 %	
WHGT	0.00	(0.76)	-25.25	0.00 %	0.00	0.00 %		0.00 %	
WHKD	0.00	(0.38)	-18.67	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.57)	-23.75	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(1.23)	-14.74	0.00 %	0.00	0.00 %		0.00 %	