

<b>Accu.Target</b> 5,743.88 L	<b>Sales</b> 4,269.99 L	<b>Achieved %</b> 74.34 %	<b>HO Budget+ %</b> 15.66 %	<b>Total Com.</b> 28.97 L
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Note : Sales Period is From :01-Mar-2026 To :23-Mar-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
VIJAYAWADA-01	2,745.04	2,211.90	80.58 %	0.00	15.66 %	66,000.00
TIRUPATI-01	2,998.84	2,016.61	67.25 %	0.00	15.66 %	0.00
OTHERS	0.00	41.48	0.00 %	0.00	0.00 %	0.00
<b>Total</b>	<b>5,743.88</b>	<b>4,269.99</b>	<b>74.34 %</b>		<b>15.66 %</b>	

<b>VIJAYAWA DA-01</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	BVR1	1,056.46	866.58	82.03%	0.00	15.66 %	60,000.00
	VJW1	788.14	641.68	81.42%	0.00	15.66 %	45,000.00
	GNT1	900.44	703.64	78.14%	0.00	15.66 %	52,500.00

<b>TIRUPATI- 01</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	755.77	616.26	81.54%	0.00	15.66 %	45,000.00
	NLR1	505.64	408.87	80.86%	0.00	15.66 %	30,000.00
	KDA1	880.49	522.35	59.32%	0.00	15.66 %	0.00
	ATP1	856.93	469.13	54.74%	0.00	15.66 %	0.00

<b>OTHERS</b>	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	GNT1	0.00	23.35	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	18.13	0.00%	0.00	0.00 %	0.00

**VIJAYAWADA-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PRL1	46.01	69.86	0.00	151.85 %	37,629.45	40.00 %	15,051.78	15.66 %	15,051.78
RMV1	73.99	105.41	0.11	142.47 %	84,388.40	40.00 %	33,755.36	15.66 %	33,755.36
PPM1	49.27	64.88	0.21	131.67 %	33,083.70	40.00 %	13,233.48	15.66 %	13,233.48
PAP1	51.07	61.78	0.00	120.98 %	50,559.15	40.00 %	20,223.66	15.66 %	20,223.66
VJW5	82.27	89.27	0.08	108.52 %	89,741.90	25.00 %	22,435.48	15.66 %	35,896.76
TNK1	113.40	108.60	0.13	95.76 %	57,745.80	20.00 %	11,549.16	15.66 %	17,323.74
NPR1	55.65	53.29	1.41	95.75 %	33,565.25	20.00 %	6,713.05	15.66 %	10,069.58
JPT1	48.49	46.27	0.04	95.43 %	24,208.25	20.00 %	4,841.65	15.66 %	7,262.48
TNI1	51.73	48.96	0.37	94.65 %	18,190.15	15.00 %	2,728.52	15.66 %	5,457.05
DPE1	39.48	35.49	0.00	89.91 %	16,635.65	10.00 %	1,663.57	15.66 %	4,158.91
GVM1	51.68	46.31	0.06	89.62 %	45,587.95	10.00 %	4,558.80	15.66 %	11,396.99
CRL1	88.32	77.87	0.08	88.16 %	47,129.10	10.00 %	4,712.91	15.66 %	11,782.28
RAL1	63.91	54.85	0.00	85.82 %	31,283.40	10.00 %	3,128.34	15.66 %	7,820.85
TVU1	54.09	46.22	0.14	85.46 %	24,382.75	10.00 %	2,438.28	15.66 %	6,095.69
VUY1	45.18	38.52	0.00	85.26 %	16,297.65	10.00 %	1,629.77	15.66 %	4,074.41
OGL1	117.29	99.09	0.09	84.48 %	82,263.40	10.00 %	8,226.34	15.66 %	20,565.85
AMP1	31.12	25.83	0.00	83.00 %	9,358.10	10.00 %	935.81	15.66 %	1,871.62
TEL1	64.96	53.55	0.00	82.43 %	42,135.05	10.00 %	4,213.51	15.66 %	8,427.01
VJW1	136.22	107.25	0.16	78.73 %	69,742.30	0.00 %		15.66 %	10,461.35
GNT1	124.53	97.58	0.14	78.36 %	52,690.15	0.00 %		15.66 %	7,903.52
VJW4	77.47	60.48	0.00	78.07 %	39,109.75	0.00 %		15.66 %	5,866.46
GDV1	43.03	33.22	0.14	77.19 %	16,871.65	0.00 %		15.66 %	2,530.75
VJW3	126.46	97.55	0.05	77.14 %	83,465.95	0.00 %		15.66 %	12,519.89
BPP1	44.26	31.85	0.00	71.97 %	25,254.65	0.00 %		15.66 %	2,525.47
GNT2	81.76	57.41	0.08	70.22 %	42,378.60	0.00 %		15.66 %	4,237.86
NRT1	83.95	56.68	0.00	67.52 %	52,425.25	0.00 %		15.66 %	
ELU1	132.02	88.56	0.09	67.08 %	43,916.10	0.00 %		15.66 %	
MTM1	59.55	38.50	0.00	64.65 %	35,256.10	0.00 %		15.66 %	
TDD1	67.75	43.33	0.20	63.96 %	16,570.65	0.00 %		15.66 %	
BVR1	239.63	145.06	0.18	60.53 %	109,024.60	0.00 %		15.66 %	
JGG1	52.02	31.19	0.36	59.97 %	19,955.05	0.00 %		15.66 %	
VJW2	63.72	38.09	0.00	59.78 %	20,256.15	0.00 %		15.66 %	
PNR1	38.71	22.93	0.00	59.25 %	9,660.30	0.00 %		15.66 %	
VKN1	77.68	43.68	0.30	56.23 %	37,734.80	0.00 %		15.66 %	
CKT1	69.07	38.31	0.40	55.46 %	21,358.35	0.00 %		15.66 %	
KND1	99.33	54.20	0.34	54.56 %	25,594.35	0.00 %		15.66 %	

**TIRUPATI-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KDR1	42.77	53.39	0.00	124.83 %	19,741.95	40.00 %	7,896.78	15.66 %	7,896.78
TPY1	109.75	131.87	2.98	120.16 %	91,649.85	40.00 %	36,659.94	15.66 %	36,659.94
KHT1	76.12	68.55	0.23	90.06 %	33,432.25	10.00 %	3,343.23	15.66 %	8,358.06
NLR1	116.37	97.47	0.31	83.76 %	57,024.90	10.00 %	5,702.49	15.66 %	11,404.98
VKI1	52.25	43.06	0.00	82.41 %	22,655.95	10.00 %	2,265.60	15.66 %	4,531.19
TPY2	263.39	215.32	0.09	81.75 %	150,851.45	10.00 %	15,085.15	15.66 %	30,170.29
RJP1	86.50	67.51	0.09	78.05 %	50,501.35	0.00 %		15.66 %	7,575.20
PUT1	75.66	58.09	0.20	76.78 %	55,704.90	0.00 %		15.66 %	8,355.74
CTO1	176.57	127.20	0.11	72.04 %	100,978.15	0.00 %		15.66 %	10,097.82
KVL1	52.37	37.41	0.45	71.44 %	38,262.95	0.00 %		15.66 %	3,826.30
KDA1	112.37	79.20	0.00	70.48 %	55,934.55	0.00 %		15.66 %	5,593.46
PDT1	122.47	85.12	0.04	69.50 %	71,977.50	0.00 %		15.66 %	7,197.75
NYP1	80.77	54.42	0.00	67.37 %	43,513.80	0.00 %		15.66 %	
PMR1	77.44	51.95	0.00	67.09 %	33,996.05	0.00 %		15.66 %	
NDL1	88.57	57.00	0.00	64.36 %	67,677.90	0.00 %		15.66 %	
SPE1	85.00	54.57	0.35	64.21 %	30,658.30	0.00 %		15.66 %	
KNL2	108.50	68.79	0.08	63.40 %	57,900.30	0.00 %		15.66 %	
PIL1	78.32	48.85	0.00	62.38 %	20,091.50	0.00 %		15.66 %	
BVL1	84.11	51.31	0.00	61.01 %	32,946.05	0.00 %		15.66 %	
ATP1	171.57	104.59	0.00	60.96 %	91,171.45	0.00 %		15.66 %	
PGR1	52.97	31.82	0.28	60.08 %	24,889.55	0.00 %		15.66 %	
TPI1	91.07	51.27	0.04	56.30 %	22,245.20	0.00 %		15.66 %	
DHN1	77.96	40.88	0.00	52.44 %	28,742.30	0.00 %		15.66 %	
KOU1	82.16	43.05	0.17	52.40 %	28,851.15	0.00 %		15.66 %	
ADI1	104.85	54.89	0.00	52.35 %	29,247.15	0.00 %		15.66 %	
RCY1	74.23	38.43	0.00	51.77 %	33,837.85	0.00 %		15.66 %	
GTL1	69.62	35.52	0.10	51.02 %	17,608.20	0.00 %		15.66 %	
MPL1	125.79	60.12	0.14	47.79 %	40,209.30	0.00 %		15.66 %	
KAR1	114.55	48.75	0.00	42.56 %	32,635.30	0.00 %		15.66 %	
KNL1	144.79	56.19	0.00	38.81 %	46,419.00	0.00 %		15.66 %	

**OTHERS**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	23.35	0.00	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	18.13	42.60	0.00 %	0.00	0.00 %		0.00 %	